



2021

SCOTTSDALE
MARKET REPORT
January 2021



Scottsdale Area Association of REALTORS®
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ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jan 2021	Jan 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	882	960	-8.1%	11,813	11,374	+3.9%
New Listing Volume	\$858,106,489	\$769,779,001	+11.5%	\$9,846,978,830	\$8,549,616,754	+15.2%
Active Listing Count	1,307	2,089	-37.4%	N/A	N/A	
Active Listing Volume	\$1,925,994,023	\$2,610,934,611	-26.2%	N/A	N/A	
Average Listing Price	\$1,473,599	\$1,249,849	+17.9%	\$1,233,163	\$1,094,437	+12.7%
Median Listing Price	\$845,000	\$825,000	+2.4%	\$776,320	\$713,065	+8.9%
Average Listing Price per Sq Ft	\$396	\$333	+18.9%	\$347	\$304	+14.1%
Median Listing Price per Sq Ft	\$339	\$285	+18.9%	\$299	\$262	+14.2%
Median Days in RPR	44	77	-42.9%	54.34	68.61	-20.8%
Months of Inventory	1.4	2.9	-53.7%	2.3	4.4	-48.8%
Absorption Rate	73.68%	34.08%	+39.6%	44.3%	22.69%	+21.6%
Sales Activity Charts Metrics						
New Pending Sales Count	834	979	-14.8%	13,858	12,400	+11.8%
New Pending Sales Volume	\$722,730,548	\$706,739,066	+2.3%	\$10,870,911,442	\$8,075,584,890	+34.6%
Pending Sales Count	727	631	+15.2%	N/A	N/A	
Pending Sales Volume	\$753,741,324	\$474,939,970	+58.7%	N/A	N/A	
Closed Sales Count	785	579	+35.6%	10,032	9,115	+10.1%
Closed Sales Volume	\$648,062,107	\$371,285,903	+74.5%	\$7,238,354,570	\$5,536,444,911	+30.7%
Average Sales Price	\$825,557	\$641,254	+28.7%	\$721,527	\$607,399	+18.8%
Median Sales Price	\$600,000	\$496,000	+21%	\$557,959	\$480,406	+16.1%
Average Sales Price per Sq Ft	\$311	\$268	+15.9%	\$288	\$255	+12.8%
Median Sales Price per Sq Ft	\$282	\$245	+15.1%	\$268	\$238	+12.7%
Distressed Charts Metrics						
Distressed Listing Count	-	11	-	N/A	N/A	

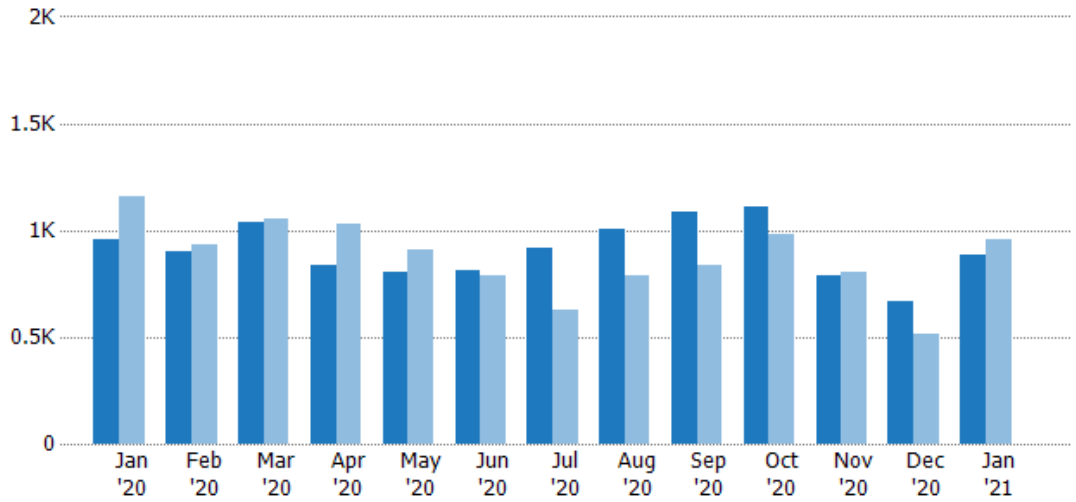
New Listings

The number of new residential listings that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Count	% Chg.
Jan '21	882	-8.1%
Jan '20	960	-17.3%
Jan '19	1.16K	-5.7%



Current Year	960	901	1.04K	838	803	815	917	1.01K	1.09K	1.11K	788	667	882
Prior Year	1.16K	932	1.05K	1.03K	911	788	627	790	834	977	804	513	960
Percent Change from Prior Year	-17%	-3%	-1%	-18%	-12%	3%	46%	28%	30%	14%	-2%	30%	-8%

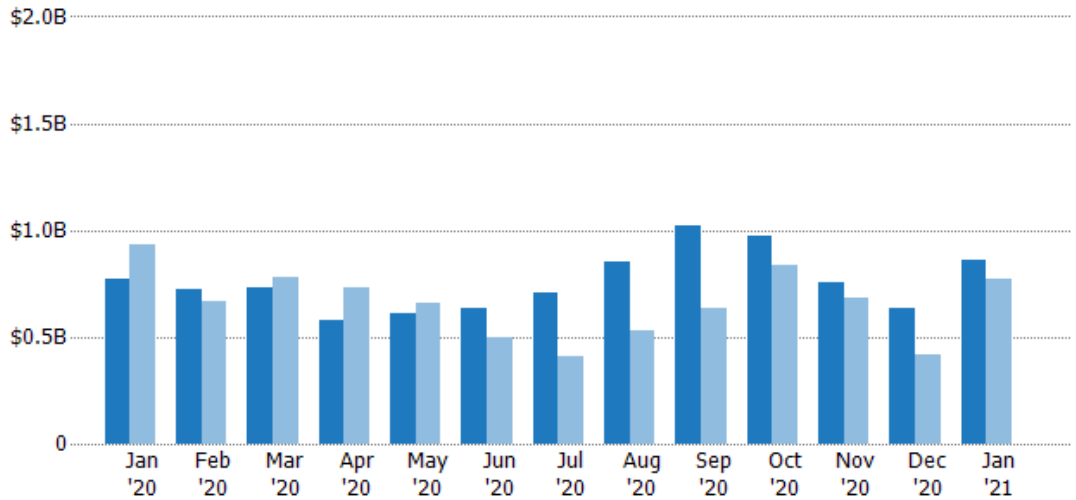
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Volume	% Chg.
Jan '21	\$858M	11.5%
Jan '20	\$770M	-17.1%
Jan '19	\$929M	-15.4%



Current Year	\$770M	\$727M	\$730M	\$580M	\$608M	\$637M	\$703M	\$853M	\$1.02B	\$975M	\$754M	\$633M	\$858M
Prior Year	\$929M	\$666M	\$777M	\$735M	\$661M	\$501M	\$411M	\$527M	\$637M	\$837M	\$681M	\$417M	\$770M
Percent Change from Prior Year	-17%	9%	-6%	-21%	-8%	27%	71%	62%	60%	17%	11%	52%	11%

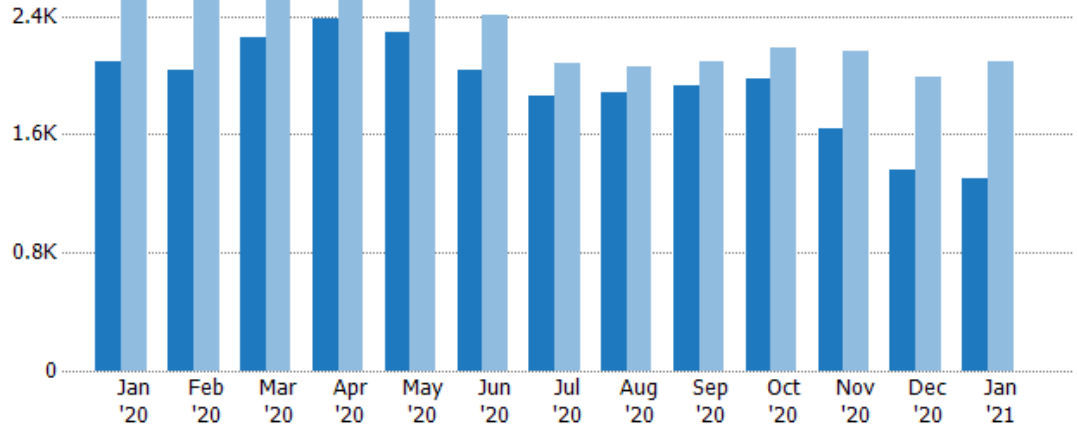
Active Listings

The number of active residential listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Jan '21	1.31K	-37.4%
Jan '20	2.09K	-24.6%
Jan '19	2.77K	-3.1%



Current Year	2.09K	2.03K	2.26K	2.39K	2.29K	2.04K	1.86K	1.88K	1.93K	1.97K	1.64K	1.36K	1.31K
Prior Year	2.77K	2.87K	2.91K	2.84K	2.65K	2.41K	2.08K	2.05K	2.09K	2.19K	2.16K	1.99K	2.09K
Percent Change from Prior Year	-25%	-29%	-22%	-16%	-14%	-15%	-11%	-9%	-8%	-10%	-24%	-31%	-37%

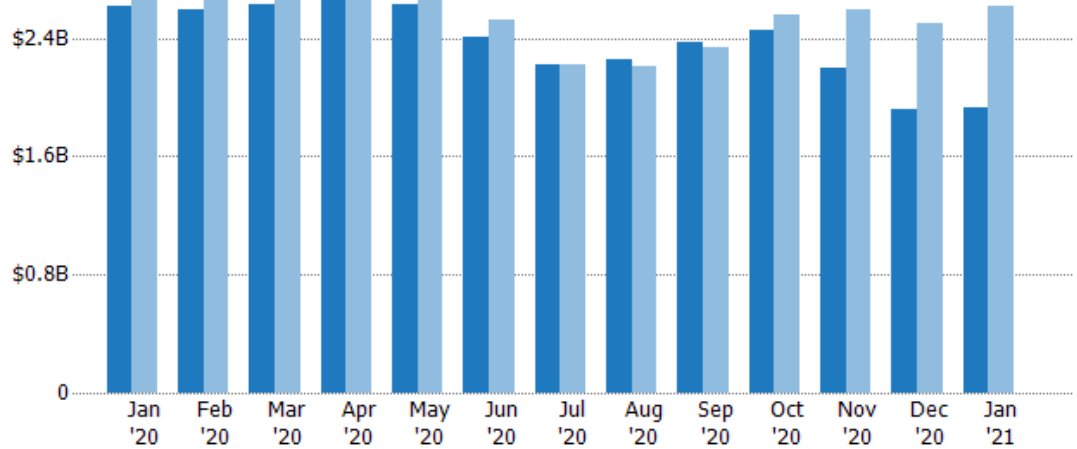
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Jan '21	\$1.93B	-26.2%
Jan '20	\$2.61B	-7.2%
Jan '19	\$2.81B	-5.1%



Current Year	\$2.61B	\$2.6B	\$2.63B	\$2.67B	\$2.63B	\$2.41B	\$2.23B	\$2.25B	\$2.37B	\$2.45B	\$2.2B	\$1.92B	\$1.93B
Prior Year	\$2.81B	\$2.91B	\$2.98B	\$2.94B	\$2.83B	\$2.53B	\$2.22B	\$2.21B	\$2.34B	\$2.55B	\$2.59B	\$2.5B	\$2.61B
Percent Change from Prior Year	-7%	-11%	-12%	-9%	-7%	-5%	0%	2%	1%	-4%	-15%	-23%	-26%

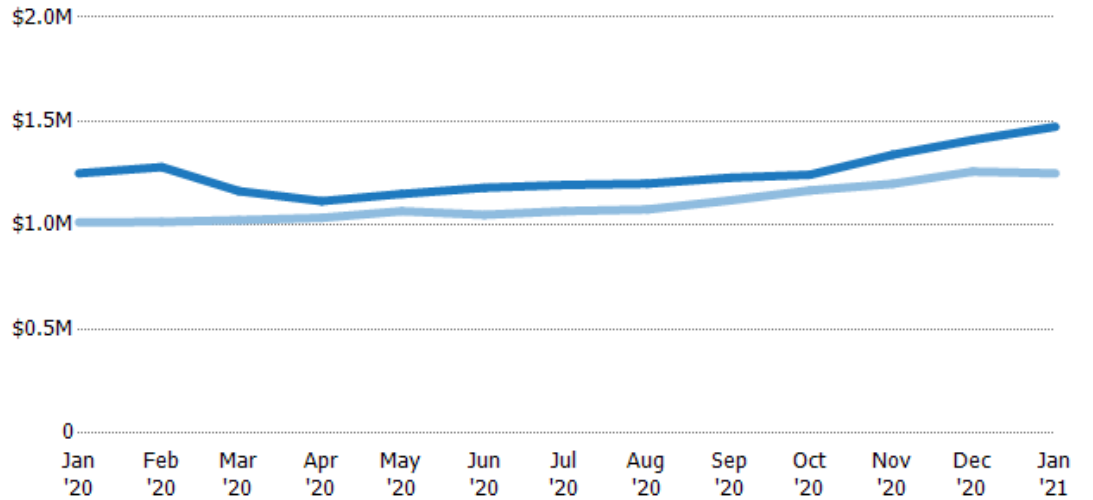
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price	% Chg.
Jan '21	\$1.47M	17.9%
Jan '20	\$1.25M	23.2%
Jan '19	\$1.01M	-2.1%



Current Year	\$1.25M	\$1.28M	\$1.16M	\$1.12M	\$1.15M	\$1.18M	\$1.19M	\$1.2M	\$1.23M	\$1.24M	\$1.34M	\$1.41M	\$1.47M
Prior Year	\$1.01M	\$1.02M	\$1.02M	\$1.04M	\$1.07M	\$1.05M	\$1.07M	\$1.08M	\$1.12M	\$1.17M	\$1.2M	\$1.26M	\$1.25M
Percent Change from Prior Year	23%	26%	14%	8%	8%	12%	12%	12%	10%	6%	12%	12%	18%

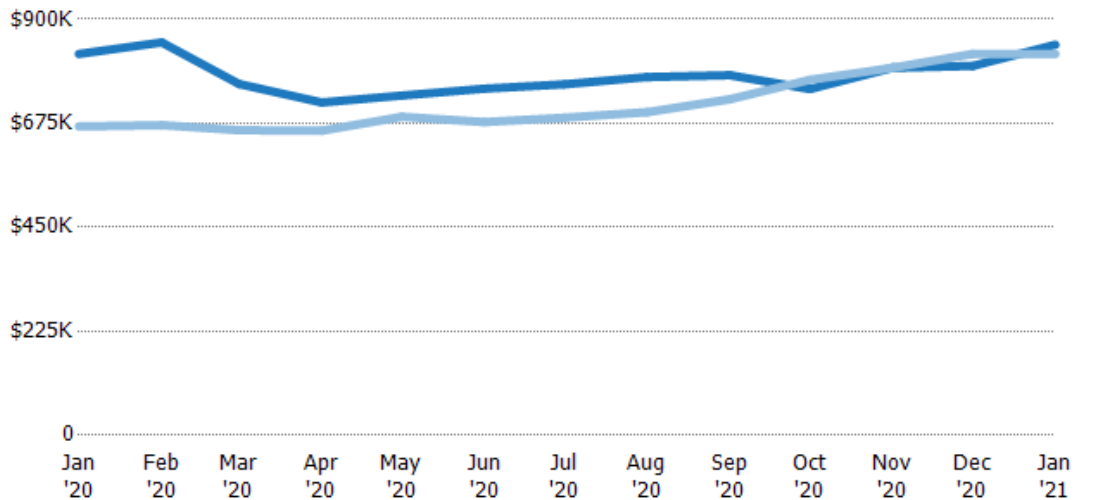
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price	% Chg.
Jan '21	\$845K	2.4%
Jan '20	\$825K	23.5%
Jan '19	\$668K	-0.5%



Current Year	\$825K	\$850K	\$760K	\$720K	\$735K	\$750K	\$759K	\$775K	\$779K	\$749K	\$795K	\$799K	\$845K
Prior Year	\$668K	\$671K	\$660K	\$659K	\$689K	\$678K	\$687K	\$699K	\$727K	\$769K	\$795K	\$825K	\$825K
Percent Change from Prior Year	23%	27%	15%	9%	7%	11%	11%	11%	7%	-3%	0%	-3%	2%

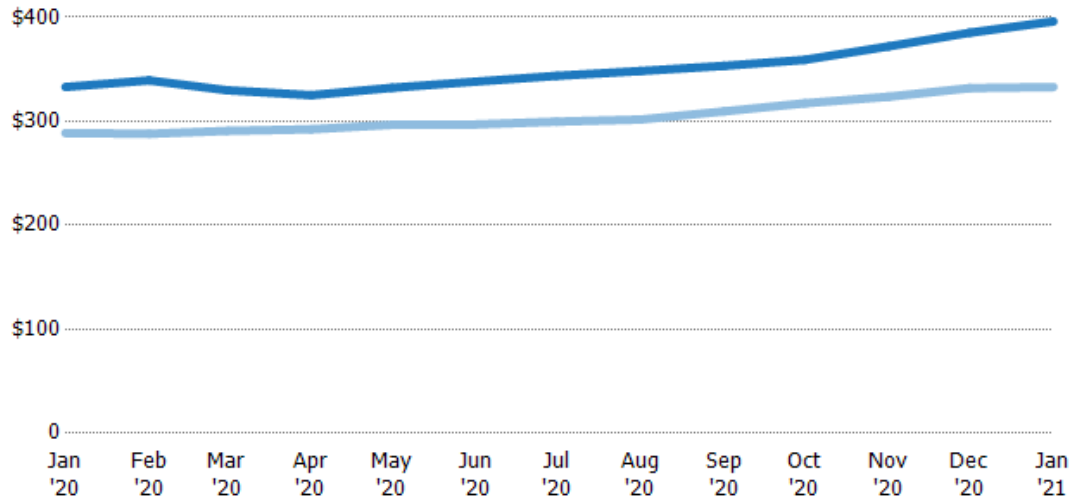
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Jan '21	\$396	18.9%
Jan '20	\$333	15.4%
Jan '19	\$289	-3.6%



Current Year	\$333	\$339	\$330	\$325	\$332	\$338	\$344	\$348	\$353	\$359	\$372	\$385	\$396
Prior Year	\$289	\$288	\$291	\$292	\$297	\$297	\$300	\$302	\$310	\$317	\$324	\$332	\$333
Percent Change from Prior Year	15%	18%	13%	11%	12%	14%	15%	15%	14%	13%	15%	16%	19%

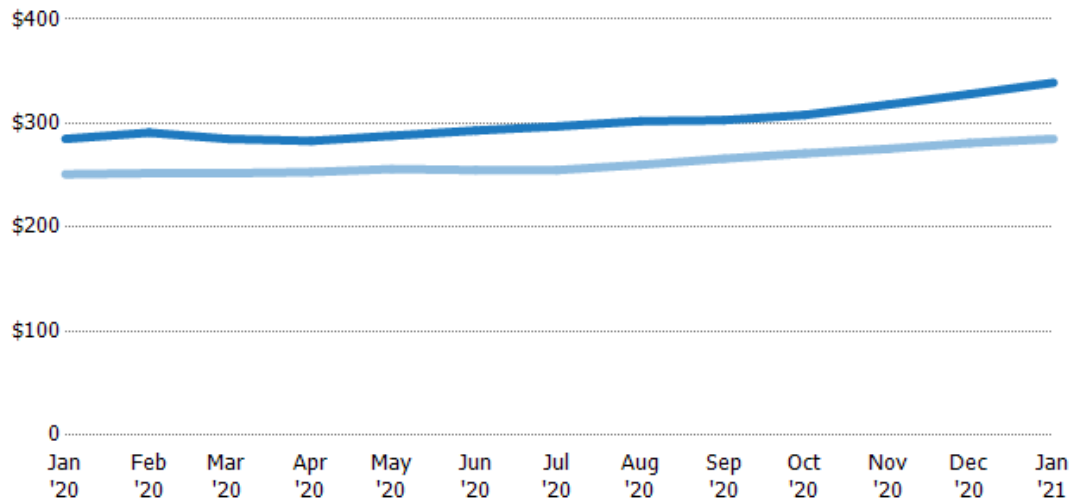
Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Jan '21	\$339	18.9%
Jan '20	\$285	13.5%
Jan '19	\$251	-3.2%



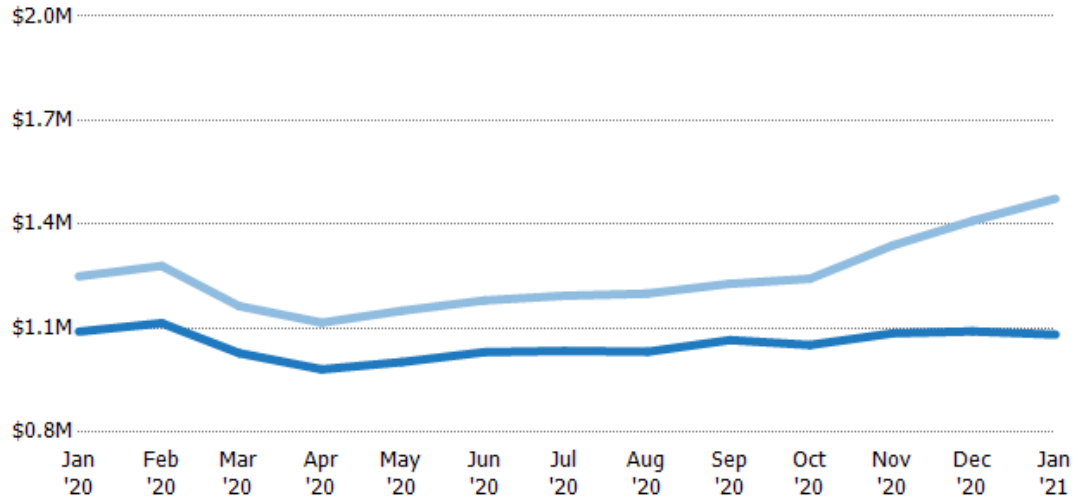
Current Year	\$285	\$291	\$285	\$283	\$288	\$293	\$297	\$302	\$303	\$308	\$318	\$328	\$339
Prior Year	\$251	\$252	\$252	\$253	\$256	\$255	\$255	\$260	\$266	\$271	\$276	\$281	\$285
Percent Change from Prior Year	14%	15%	13%	12%	13%	15%	16%	16%	14%	14%	15%	17%	19%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



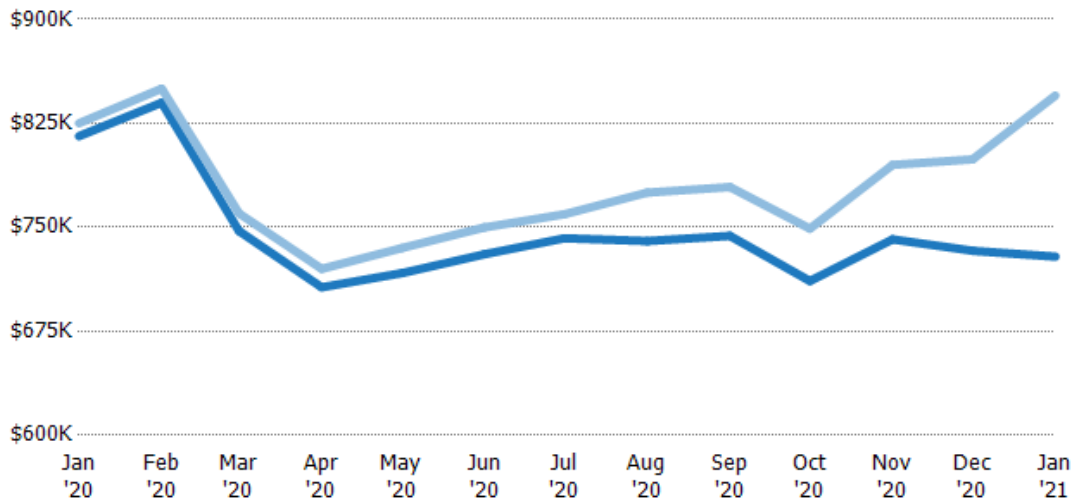
Avg Est Value	\$1.09M	\$1.11M	\$1.03M	\$981K	\$1M	\$1.03M	\$1.03M	\$1.03M	\$1.07M	\$1.05M	\$1.09M	\$1.09M	\$1.08M
Avg Listing Price	\$1.25M	\$1.28M	\$1.16M	\$1.12M	\$1.15M	\$1.18M	\$1.19M	\$1.2M	\$1.23M	\$1.24M	\$1.34M	\$1.41M	\$1.47M
Avg Listing Price as a % of Avg Est Value	115%	115%	113%	114%	115%	114%	115%	116%	115%	118%	123%	129%	136%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



Median Est Value	\$816K	\$840K	\$747K	\$707K	\$717K	\$731K	\$742K	\$740K	\$744K	\$711K	\$741K	\$733K	\$729K
Median Listing Price	\$825K	\$850K	\$760K	\$720K	\$735K	\$750K	\$759K	\$775K	\$779K	\$749K	\$795K	\$799K	\$845K
Med Listing Price as a % of Med Est Value	101%	101%	102%	102%	103%	103%	102%	105%	105%	105%	107%	109%	116%

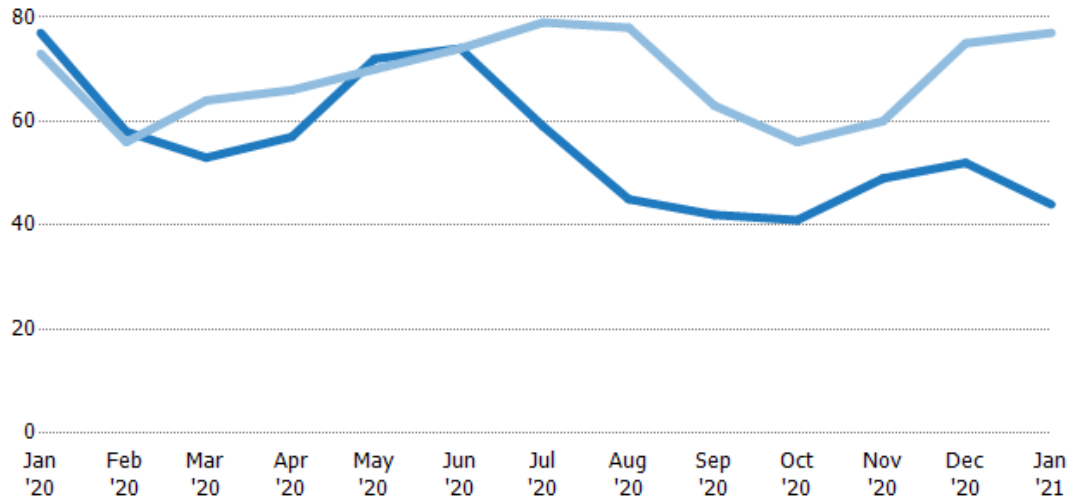
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Days	% Chg.
Jan '21	44	-42.9%
Jan '20	77	5.5%
Jan '19	73	5.5%



Current Year	77	58	53	57	72	74	59	45	42	41	49	52	44
Prior Year	73	56	64	66	70	74	79	78	63	56	60	75	77
Percent Change from Prior Year	5%	4%	-17%	-14%	3%	0%	-25%	-42%	-33%	-27%	-18%	-31%	-43%

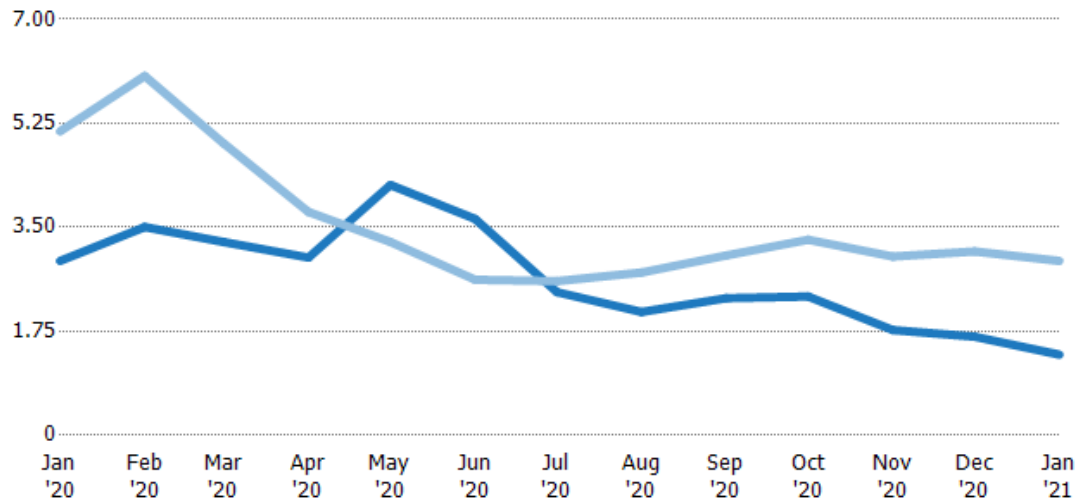
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Months	% Chg.
Jan '21	1.36	-53.7%
Jan '20	2.93	-42.6%
Jan '19	5.11	-13.2%



Current Year	2.93	3.5	3.25	2.99	4.21	3.64	2.41	2.08	2.31	2.34	1.77	1.66	1.36
Prior Year	5.11	6.05	4.91	3.76	3.25	2.62	2.59	2.74	3.03	3.29	3.01	3.09	2.93
Percent Change from Prior Year	-43%	-42%	-34%	-20%	29%	39%	-7%	-24%	-24%	-29%	-41%	-46%	-54%

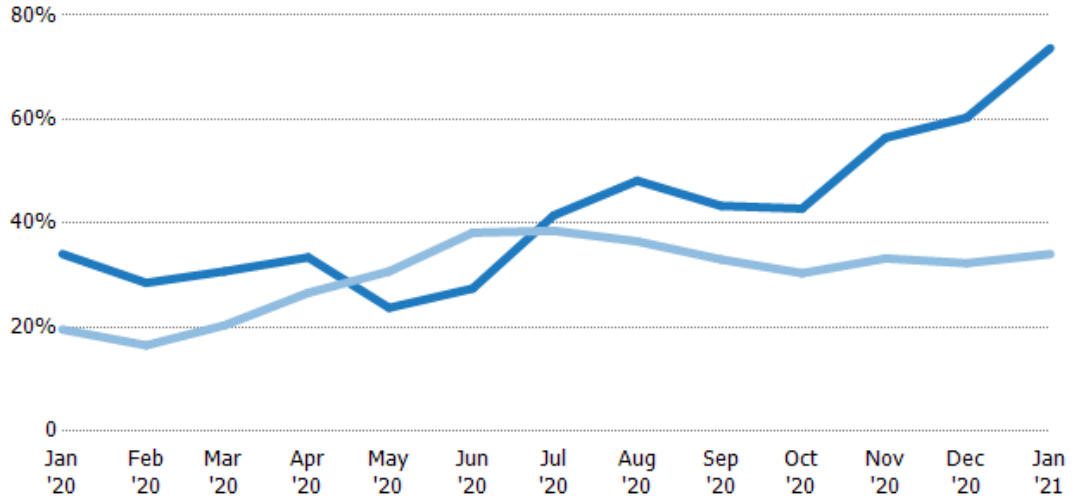
Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Rate	Chg.
Jan '21	74%	-39.6%
Jan '20	34%	-14.5%
Jan '19	20%	15.1%



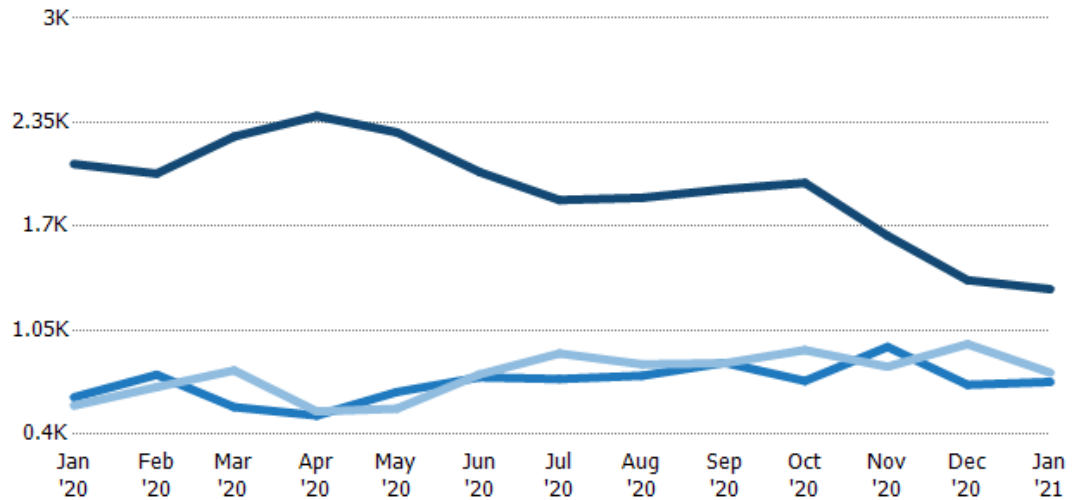
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	34%	29%	31%	33%	24%	27%	42%	48%	43%	43%	56%	60%	74%
Prior Year	20%	17%	20%	27%	31%	38%	39%	37%	33%	30%	33%	32%	34%
Change from Prior Year	-15%	-12%	-10%	-7%	7%	11%	-3%	-12%	-10%	-12%	-23%	-28%	-40%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Active	2.09K	2.03K	2.26K	2.39K	2.29K	2.04K	1.86K	1.88K	1.93K	1.97K	1.64K	1.36K	1.31K
Pending	631	772	570	517	664	756	745	766	847	733	946	709	727
Sold	579	695	799	543	560	774	905	837	844	926	822	963	785

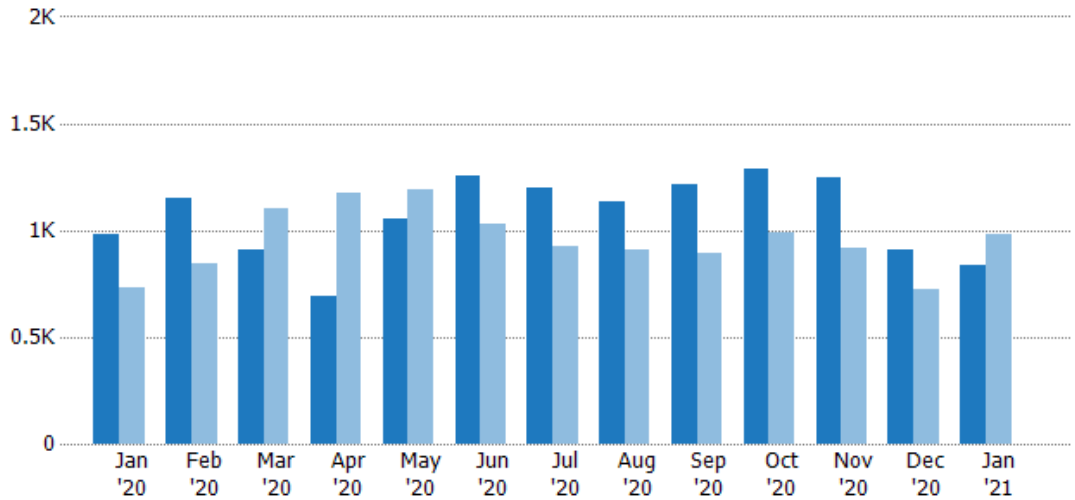
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Jan '21	834	-14.8%
Jan '20	979	33.9%
Jan '19	731	5.2%



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	979	1.15K	908	692	1.05K	1.26K	1.2K	1.13K	1.22K	1.29K	1.25K	906	834
Prior Year	731	841	1.1K	1.17K	1.19K	1.03K	925	909	890	988	915	726	979
Percent Change from Prior Year	34%	37%	-18%	-41%	-12%	22%	30%	25%	37%	30%	36%	25%	-15%

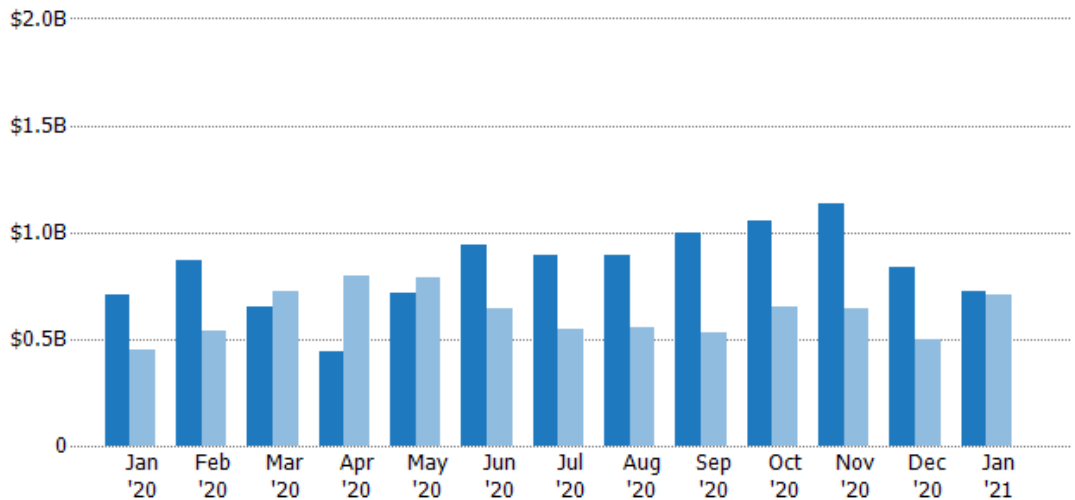
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Jan '21	\$723M	2.3%
Jan '20	\$707M	56.2%
Jan '19	\$453M	0.1%



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	\$707M	\$870M	\$650M	\$441M	\$718M	\$942M	\$895M	\$895M	\$1B	\$1.06B	\$1.13B	\$840M	\$723M
Prior Year	\$453M	\$540M	\$721M	\$799M	\$791M	\$639M	\$548M	\$555M	\$532M	\$649M	\$645M	\$498M	\$707M
Percent Change from Prior Year	56%	61%	-10%	-45%	-9%	47%	63%	61%	88%	63%	76%	69%	2%

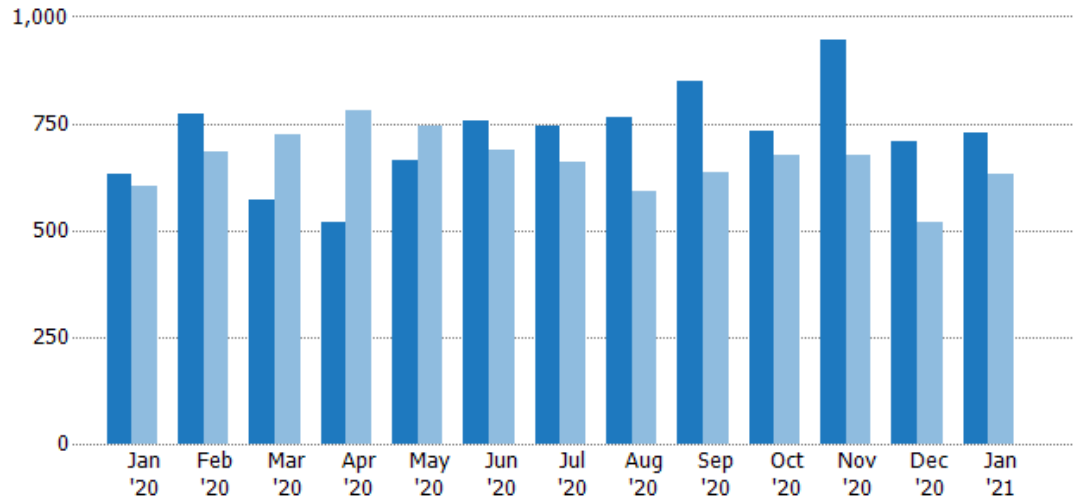
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Jan '21	727	15.2%
Jan '20	631	4.8%
Jan '19	602	4.3%



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	631	772	570	517	664	756	745	766	847	733	946	709	727
Prior Year	602	683	725	779	746	686	658	593	637	674	677	519	631
Percent Change from Prior Year	5%	13%	-21%	-34%	-11%	10%	13%	29%	33%	9%	40%	37%	15%

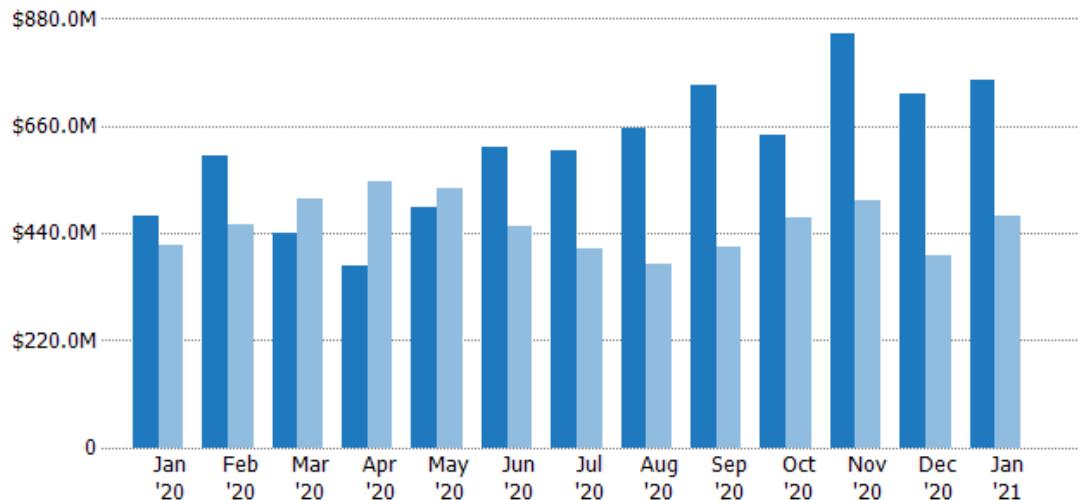
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Jan '21	\$754M	58.7%
Jan '20	\$475M	14.3%
Jan '19	\$415M	-7.1%



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	\$475M	\$598M	\$442M	\$374M	\$494M	\$618M	\$610M	\$655M	\$742M	\$641M	\$849M	\$728M	\$754M
Prior Year	\$415M	\$459M	\$510M	\$546M	\$532M	\$455M	\$409M	\$378M	\$411M	\$472M	\$509M	\$393M	\$475M
Percent Change from Prior Year	14%	30%	-13%	-31%	-7%	36%	49%	73%	81%	36%	67%	85%	59%

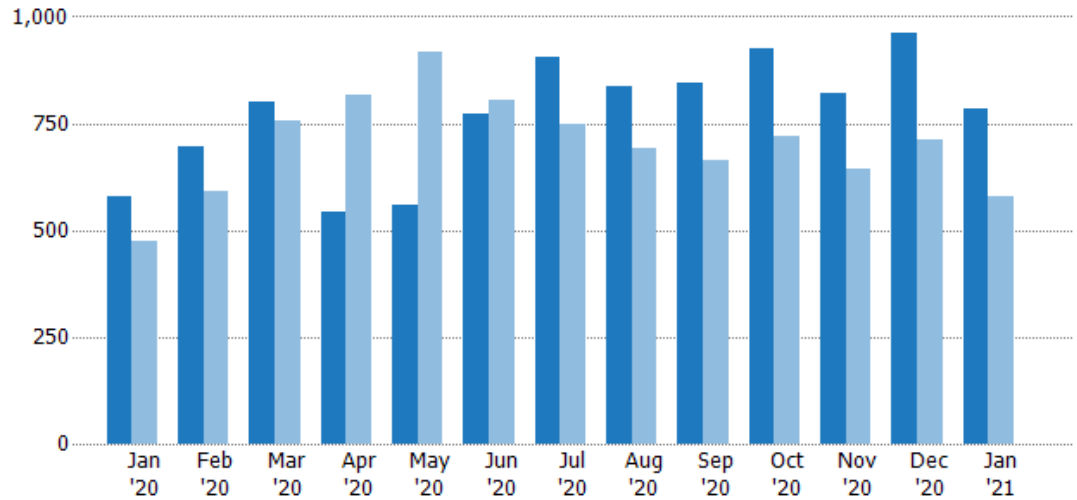
Closed Sales

The total number of residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Jan '21	785	35.6%
Jan '20	579	22.2%
Jan '19	474	25.7%



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	579	695	799	543	560	774	905	837	844	926	822	963	785
Prior Year	474	593	755	815	919	803	750	690	665	718	642	712	579
Percent Change from Prior Year	22%	17%	6%	-33%	-39%	-4%	21%	21%	27%	29%	28%	35%	36%

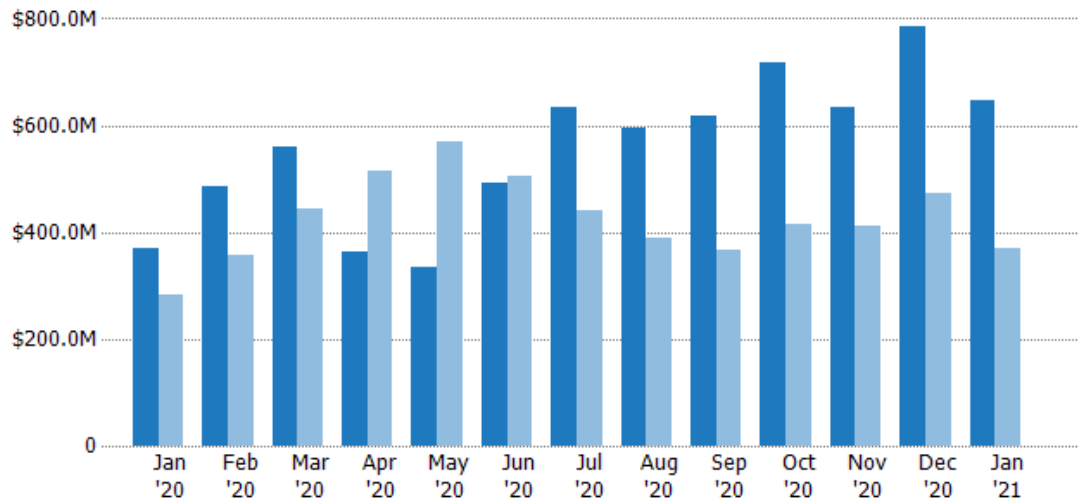
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Jan '21	\$648M	74.5%
Jan '20	\$371M	30.9%
Jan '19	\$284M	15%



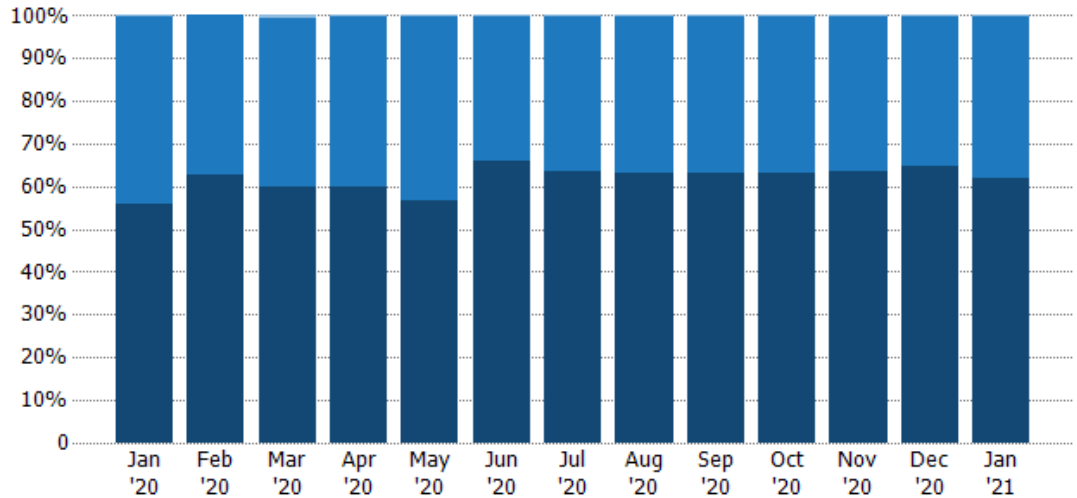
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	\$371M	\$487M	\$561M	\$363M	\$335M	\$493M	\$634M	\$595M	\$619M	\$716M	\$633M	\$785M	\$648M
Prior Year	\$284M	\$356M	\$445M	\$513M	\$570M	\$504M	\$439M	\$388M	\$365M	\$415M	\$412M	\$473M	\$371M
Percent Change from Prior Year	31%	37%	26%	-29%	-41%	-2%	44%	53%	70%	73%	53%	66%	75%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



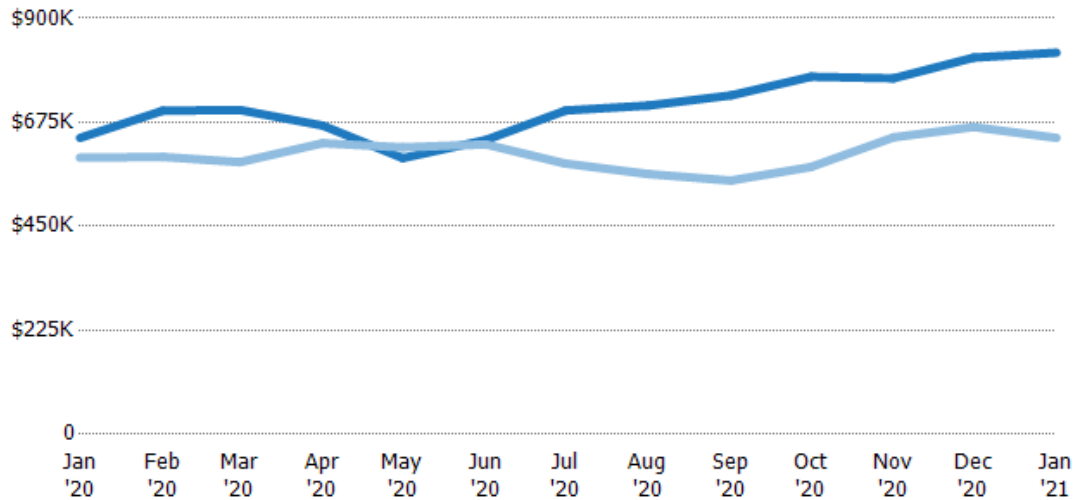
Property Type	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Mobile/Manufactured	0%	-	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Condo/Townhouse	44%	37%	40%	40%	43%	34%	36%	37%	37%	37%	36%	35%	38%
Single Family Residence	56%	63%	60%	60%	57%	66%	64%	63%	63%	63%	63%	65%	62%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



Month/Year	Price	% Chg.
Jan '21	\$826K	28.7%
Jan '20	\$641K	7.1%
Jan '19	\$598K	-8.5%

Property Type	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	\$641K	\$700K	\$702K	\$668K	\$597K	\$636K	\$700K	\$711K	\$733K	\$774K	\$770K	\$815K	\$826K
Prior Year	\$598K	\$600K	\$589K	\$630K	\$621K	\$627K	\$586K	\$563K	\$549K	\$578K	\$642K	\$665K	\$641K
Percent Change from Prior Year	7%	17%	19%	6%	-4%	1%	20%	26%	34%	34%	20%	23%	29%

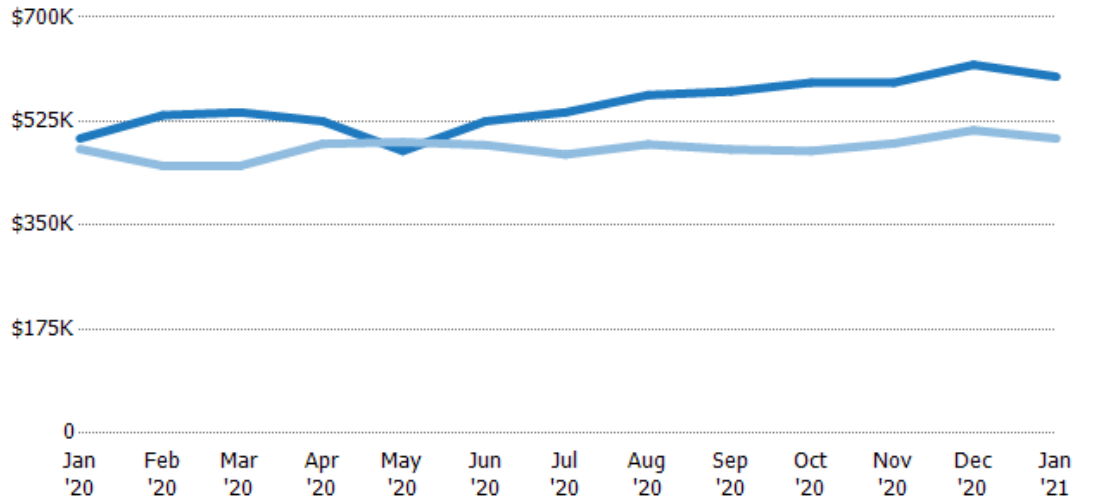
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price	% Chg.
Jan '21	\$600K	21%
Jan '20	\$496K	3.7%
Jan '19	\$478K	-9%



Current Year	\$496K	\$535K	\$540K	\$525K	\$475K	\$525K	\$540K	\$569K	\$575K	\$590K	\$590K	\$620K	\$600K
Prior Year	\$478K	\$450K	\$450K	\$487K	\$490K	\$485K	\$469K	\$486K	\$478K	\$475K	\$488K	\$510K	\$496K
Percent Change from Prior Year	4%	19%	20%	8%	-3%	8%	15%	17%	20%	24%	21%	22%	21%

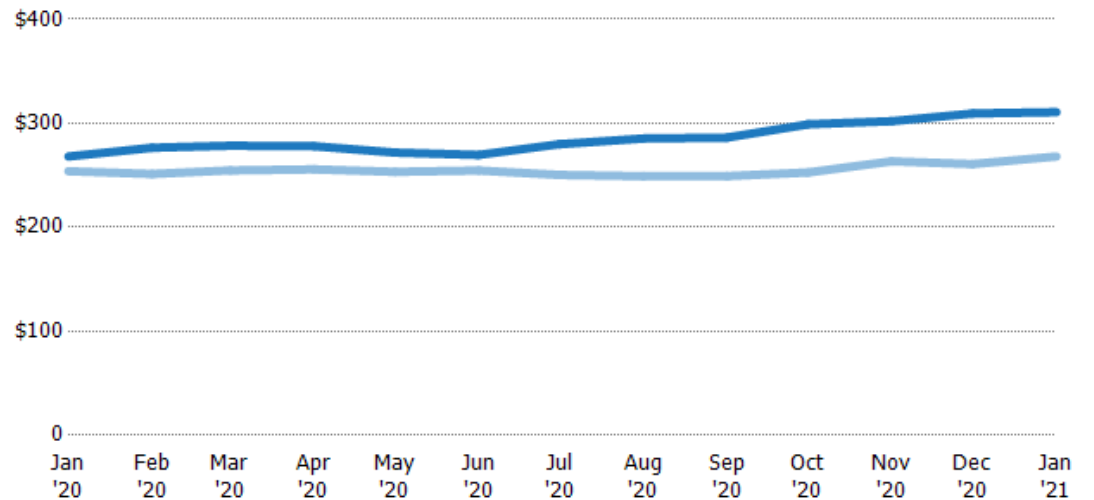
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Jan '21	\$311	15.9%
Jan '20	\$268	5.6%
Jan '19	\$254	-6.6%



Current Year	\$268	\$276	\$278	\$278	\$272	\$270	\$280	\$285	\$286	\$299	\$302	\$309	\$311
Prior Year	\$254	\$251	\$255	\$256	\$253	\$255	\$250	\$249	\$249	\$253	\$263	\$261	\$268
Percent Change from Prior Year	6%	10%	9%	9%	7%	6%	12%	15%	15%	18%	15%	19%	16%

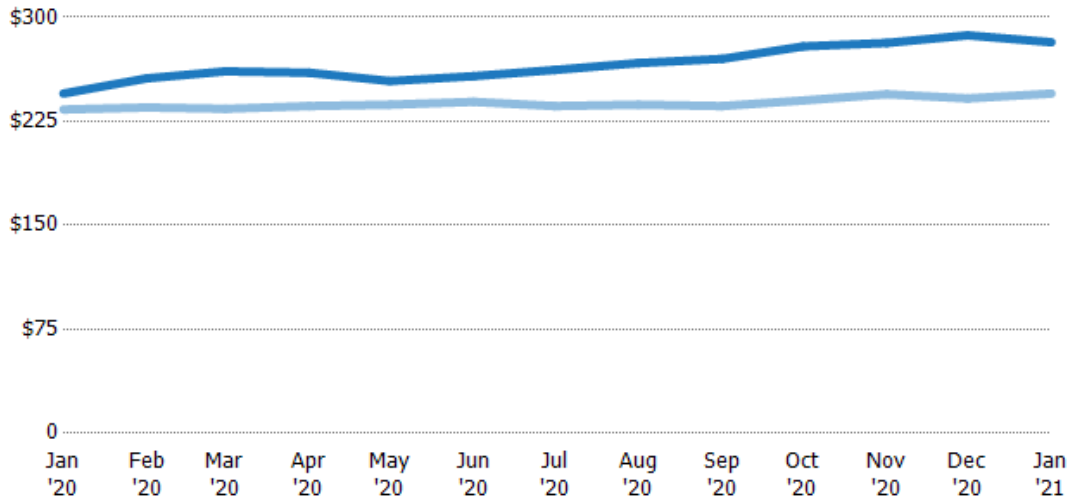
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Jan '21	\$282	15.1%
Jan '20	\$245	4.9%
Jan '19	\$234	-5.4%



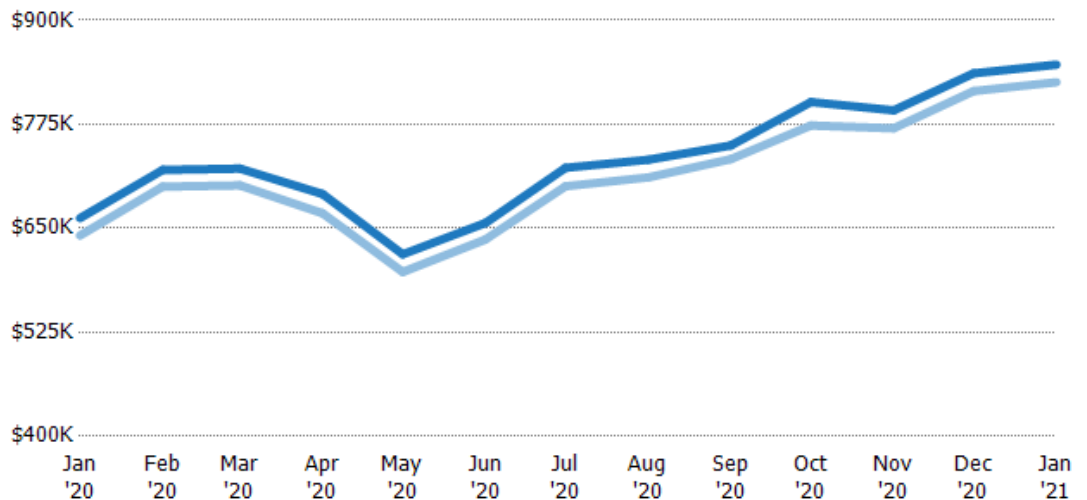
Current Year	\$245	\$256	\$261	\$260	\$254	\$258	\$262	\$267	\$270	\$279	\$282	\$287	\$282
Prior Year	\$234	\$235	\$234	\$236	\$237	\$239	\$236	\$237	\$236	\$240	\$245	\$242	\$245
Percent Change from Prior Year	5%	9%	12%	10%	7%	8%	11%	13%	14%	16%	15%	19%	15%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



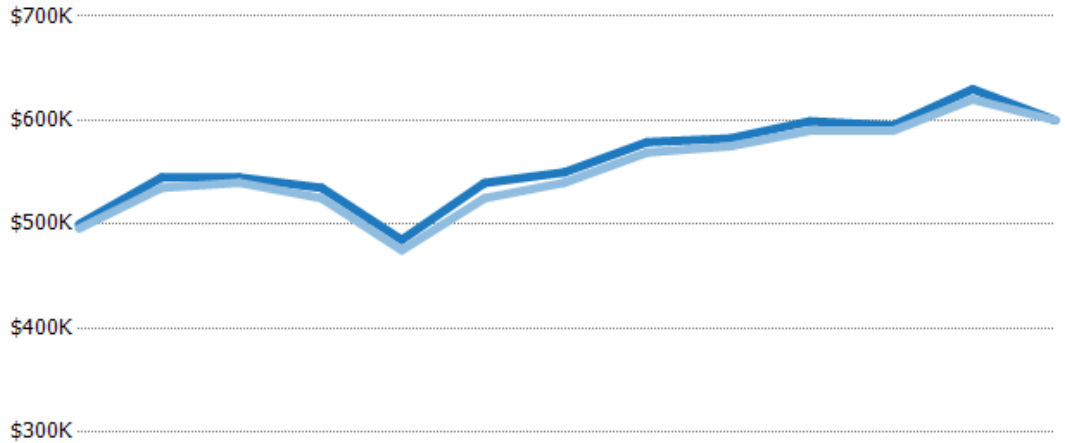
Avg List Price	\$662K	\$720K	\$722K	\$691K	\$619K	\$656K	\$723K	\$732K	\$750K	\$802K	\$792K	\$836K	\$847K
Avg Sales Price	\$641K	\$700K	\$702K	\$668K	\$597K	\$636K	\$700K	\$711K	\$733K	\$774K	\$770K	\$815K	\$826K
Avg Sales Price as a % of Avg List Price	97%	97%	97%	97%	97%	97%	97%	97%	98%	96%	97%	97%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



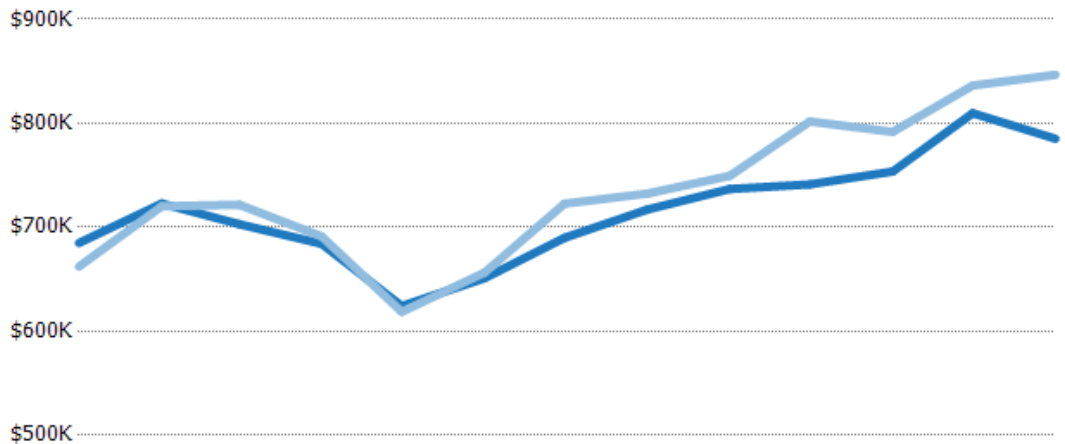
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Median List Price	\$500K	\$545K	\$545K	\$535K	\$485K	\$540K	\$550K	\$579K	\$582K	\$599K	\$595K	\$630K	\$600K
Median Sales Price	\$496K	\$535K	\$540K	\$525K	\$475K	\$525K	\$540K	\$569K	\$575K	\$590K	\$590K	\$620K	\$600K
Med Sales Price as a % of Med List Price	99%	98%	99%	98%	98%	97%	98%	98%	99%	98%	99%	98%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



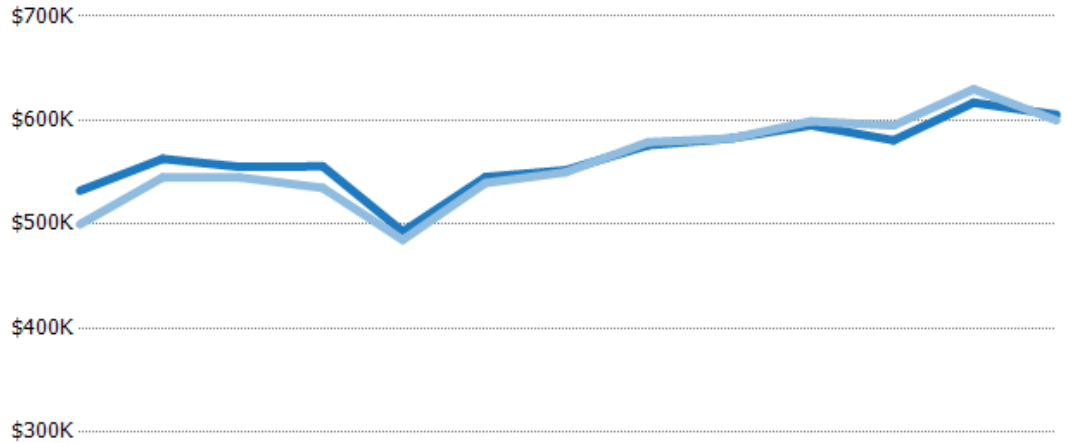
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Avg Est Value	\$685K	\$723K	\$703K	\$684K	\$624K	\$651K	\$690K	\$717K	\$737K	\$741K	\$754K	\$810K	\$785K
Avg Sales Price	\$662K	\$720K	\$722K	\$691K	\$619K	\$656K	\$723K	\$732K	\$750K	\$802K	\$792K	\$836K	\$847K
Avg Sales Price as a % of Avg Est Value	97%	100%	103%	101%	99%	101%	105%	102%	102%	108%	105%	103%	108%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



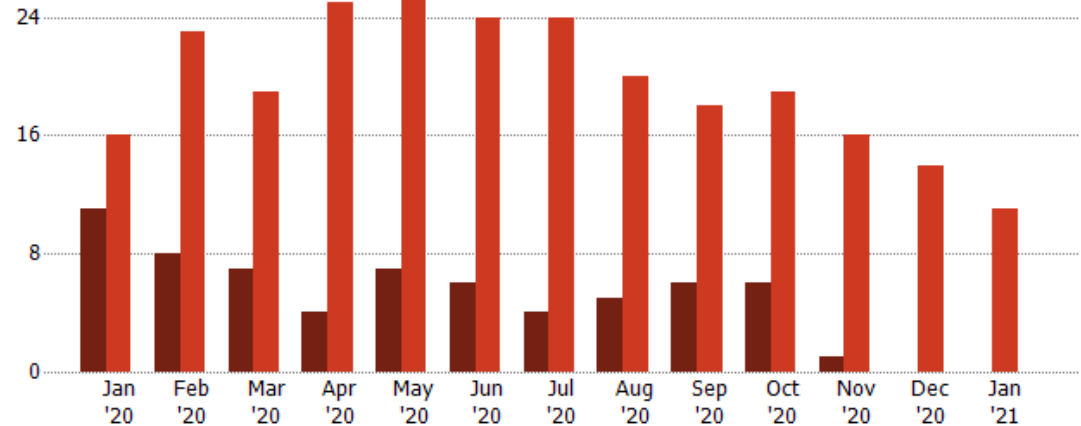
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Median Est Value	\$532K	\$563K	\$555K	\$556K	\$493K	\$545K	\$552K	\$576K	\$583K	\$595K	\$581K	\$617K	\$605K
Median Sales Price	\$500K	\$545K	\$545K	\$535K	\$485K	\$540K	\$550K	\$579K	\$582K	\$599K	\$595K	\$630K	\$600K
Med Sales Price as a % of Med Est Value	94%	97%	98%	96%	98%	99%	100%	101%	100%	101%	102%	102%	99%

Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	11	8	7	4	7	6	4	5	6	6	1	-	-
Prior Year	16	23	19	25	26	24	24	20	18	19	16	14	11
Percent Change from Prior Year	-31%	-65%	-63%	-84%	-73%	-75%	-83%	-75%	-67%	-68%	-94%	-100%	-100%

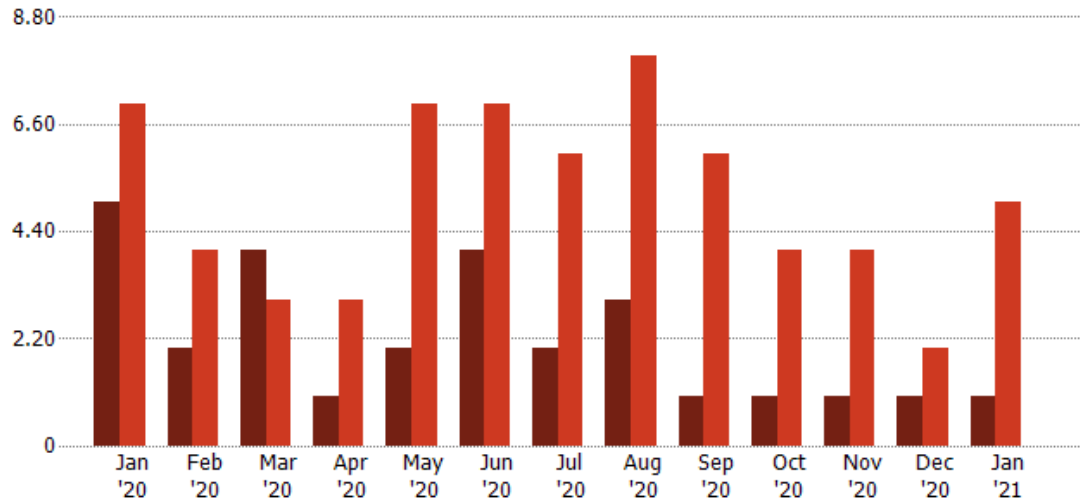
Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Jan '21	1	-80%
Jan '20	5	-28.6%
Jan '19	7	0%



Current Year	5	2	4	1	2	4	2	3	1	1	1	1	1
Prior Year	7	4	3	3	7	7	6	8	6	4	4	2	5
Percent Change from Prior Year	-29%	-50%	33%	-67%	-71%	-43%	-67%	-63%	-83%	-75%	-75%	-50%	-80%

Sales Activity by ZIP

Jan 2021

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85250	35	\$25,517,699	64	\$30,101,879	\$470,342	\$412,000	\$284	\$270	27
85251	103	\$60,993,185	109	\$71,343,268	\$654,525	\$390,000	\$326	\$286	43
85254	70	\$54,438,747	84	\$59,508,530	\$708,435	\$655,000	\$308	\$270	36
85255	134	\$213,108,986	146	\$164,180,944	\$1,124,527	\$845,000	\$325	\$296	41
85257	42	\$18,778,200	49	\$18,314,150	\$373,758	\$425,000	\$243	\$250	48
85258	83	\$59,692,737	88	\$50,525,425	\$574,153	\$557,500	\$297	\$293	37
85259	39	\$38,977,160	55	\$47,883,965	\$870,618	\$725,000	\$275	\$270	34
85260	72	\$47,452,998	70	\$37,550,200	\$536,431	\$445,000	\$270	\$260	31
85262	102	\$171,576,767	79	\$132,363,152	\$1,675,483	\$1,070,000	\$350	\$294	95
85263			1	\$359,900	\$359,900	\$359,900	\$219	\$219	239
85266	45	\$62,115,045	40	\$35,930,694	\$898,267	\$776,500	\$307	\$297	58