



GRADUATE,  
REALTOR®  
INSTITUTE

# MARKET ESSENTIALS: PROPERTY CONDITIONS

## 3CE Agency

This class will satisfy  
Row 6 in the  
Skill Building Series

Presented  
by:



ARIZONA  
association of  
REALTORS®



Scottsdale Area  
Association of  
REALTORS®

## 3CE Disclosure

May 6, 2021

Check in 8am

Class time: 8:30am—3:30pm

This course will help you identify your role in qualifying a property to get it ready for listing. Students will review "red flag" issues and the impact they can have on the transaction.

### This Course will focus on:

- The impact of property condition on salability and potential buyers.
- Financing options depending on property condition.
- Using inspection reports to write a BINSR & using the BINSR correctly.
- Property disclosure requirements for both buyers & sellers.

### Instructor:

Keri Means

For Instructor bio & GRI designation info visit: [www.azgri.com](http://www.azgri.com)

### Class Location:

Scottsdale Area  
Association of  
REALTORS®  
8600 E. Anderson Dr.  
Scottsdale, AZ 85255

Phone: 480-945-2651

### Fees: based on availability

(includes GRI royalty fee of \$15)

\_\_\_ \$ 89 through April 26

\_\_\_ \$ 99 April 27 - May 4

GRI Designees: \$40 (must call 480-945-2651 to register).

### Register online:

[www.scottsdalerealtors.org](http://www.scottsdalerealtors.org)

Contact: Laura Grady

Email: [Laura@scottsdalerealtors.org](mailto:Laura@scottsdalerealtors.org)

Phone: 480-945-2651

\*\* Please notify us 7 days in advance if you have any disability that requires special services or access.

### Cancellation Policy:

Fees will be refunded less a \$25 service charge up to 48 hours prior to class. After that, no refunds will be given. "No-shows" forfeit all fees. \$50 charge for returned checks.

Full Name:

Firm/Company:

NRDS #:

Email:

Phone:

### Credit Card:

AMERICAN EXPRESS  VISA

MASTERCARD  DISCOVER

Card Number:

Expiration Date:

Security Code: