

• VIRTUAL MEETING •

# THE COMMERCIAL FORUM

Pre-register online: [srltr.org/CForum0324](http://srltr.org/CForum0324)

FREE

VIRTUAL



**When: Wednesday, March 24**

**GUEST SPEAKER:** Patrick MacQueen, Esq.

Mr. MacQueen practices law in the areas of real estate transactions and litigation. For the last two years, he has been recognized as one of Arizona's Top 100 Attorney's by AZ Business Magazine, and in 2020, received recognition as one of the "Best Lawyers in America", ranking him in the top 6% of practicing attorneys in the U. S.

**Topic:** Covid-19 Legal Issues for Commercial Property Managers

This presentation will focus on reducing risk for commercial property managers and include some "best practices."

Please join us...

Virtually this month!

Virtual meeting link and details will be emailed to all pre-registrants the day prior to the forum.

Open to all real estate industry professionals & partners.

8 - 8:15 a.m. Opening announcements / **property promotion**

8:15 - 8:45 a.m. Presentation

8:50 - 9 a.m. Q&A and closing remarks



FUTURE DATES

Apr. 28th

May 26th

Jun. 23rd

Connect with us on



## PROPERTY PROMOTION

Please tell us about your needs and current listings:

To submit your property, please email [commercial@ScottsdaleREALTORS.org](mailto:commercial@ScottsdaleREALTORS.org) by Monday prior to the meeting and attach a .PDF or .JPEG copy of your property flyer. Buyer needs may also be submitted.

You MUST attend the meeting via ZOOM to provide a one-minute narrative when your property/buyer need comes up for viewing.

## CONTACT

Amy Winski  
Commercial Council Chair  
[amy@1amcap.com](mailto:amy@1amcap.com)

Sabrina Walters  
Commercial Council Vice Chair  
[swrealtygroup@gmail.com](mailto:swrealtygroup@gmail.com)

MARKETING PARTNERS



Get your brand in front of the right audience!

Become a marketing partner with the Commercial Forum today.

Email [commercial@scottsdalerealtors.org](mailto:commercial@scottsdalerealtors.org)



# COMMERCIAL

## CONTINUING EDUCATION

### 2021 FREE QUARTERLY COMMERCIAL CONTINUING EDUCATION CLASSES

INSTRUCTOR : PATRICK SHEAHAN

All classes will be held from 9:00 AM to 12:00 PM



#### **March 25** | Writing the AAR Commercial Real Estate Purchase Contract

Location: Virtual/Zoom

CE: 3 hours of Contract Law

*Licensee will learn to correctly draft the Purchase and Sale Agreement, including all pertinent exhibits, in compliance with Contract Law with the goal of protecting the clients.*

**REGISTER:** [srltr.org/freeCE325](http://srltr.org/freeCE325)



#### **June 24** | Agency & The Commercial Licensee

Location: SAAR, 8600 East Anderson Drive, Scottsdale

CE: 3 hours of Agency Law

*Discussion about the different types of agency, how to better serve each client and customer and how to comply with Arizona Statutes and Commissioner's Standards.*

**Registration opening soon**

#### **September 23** | Environmental Due Diligence & Disclosure Affecting Buyer & Sellers of Comm. Prop.

Location: SAAR, 8600 East Anderson Drive, Scottsdale

CE: 3 hours of Legal Issues

*This course focuses on the environmental issues that are inherent to commercial properties and issues specific to each property types and how to protect the client and reduce liability.*

**Registration opening soon**

#### **December 2** | Ethics & The Commercial Licensee

Location: SAAR, 8600 East Anderson Drive, Scottsdale

CE: 3 hours of Commissioner Standards

**Satisfies the NAR Tri-ennial Requirement**

*This class offers an overview of the similarities and interdependence of the Commissioner's Rules, the Arizona Revised Statutes and the NAR Code of Ethics.*

**Registration opening soon**

Thank you to our  
Marketing Partner



AMERICAN TITLE  
SERVICE AGENCY  
— About All Our Service —

**Helena Donohoe**  
hdonohoe@atsaaz.com  
americantitleserviceagency.com/

