



2020

MARICOPA COUNTY MARKET REPORT June 2020



Scottsdale Area Association of REALTORS®
8600 E Anderson Dr., Suite 200 Scottsdale, AZ 85255
ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2020	Jun 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	7,200	7,657	-6%	45,174	52,076	-13.3%
New Listing Volume	\$3,182,196,236	\$2,912,729,813	+9.3%	\$19,441,750,535	\$20,768,466,314	-6.4%
Active Listing Count	8,252	15,148	-45.5%	N/A	N/A	
Active Listing Volume	\$6,154,864,460	\$8,716,810,345	-29.4%	N/A	N/A	
Average Listing Price	\$745,863	\$575,443	+29.6%	\$662,855	\$564,434	+17.4%
Median Listing Price	\$435,000	\$368,375	+18.1%	\$394,135	\$354,148	+11.3%
Average Listing Price per Sq Ft	\$243	\$202	+20.1%	\$225	\$200	+13%
Median Listing Price per Sq Ft	\$206	\$175	+17.7%	\$193	\$173	+11.5%
Median Days in RPR	46	50	-8%	42.74	49.03	-12.8%
Months of Inventory	1.6	1.7	-2.7%	1.6	2.4	-32%
Absorption Rate	61.86%	60.22%	+1.6%	61.32%	41.68%	+19.6%
Sales Activity Charts Metrics						
New Pending Sales Count	10,746	10,028	+7.2%	54,549	57,604	-5.3%
New Pending Sales Volume	\$4,554,721,076	\$3,671,407,066	+24.1%	\$21,982,498,765	\$21,065,668,145	+4.4%
Pending Sales Count	9,995	6,964	+43.5%	N/A	N/A	
Pending Sales Volume	\$4,432,711,882	\$2,685,602,658	+65.1%	N/A	N/A	
Closed Sales Count	6,133	8,251	-25.7%	37,139	43,252	-14.1%
Closed Sales Volume	\$2,335,699,443	\$2,964,321,550	-21.2%	\$14,204,289,028	\$15,147,708,047	-6.2%
Average Sales Price	\$380,841	\$359,268	+6%	\$382,463	\$350,220	+9.2%
Median Sales Price	\$315,000	\$287,000	+9.8%	\$309,345	\$279,581	+10.6%
Average Sales Price per Sq Ft	\$189	\$174	+8.6%	\$188	\$173	+8.4%
Median Sales Price per Sq Ft	\$179	\$163	+9.8%	\$177	\$162	+8.9%
Distressed Charts Metrics						
Distressed Listing Count	53	194	-72.7%	N/A	N/A	

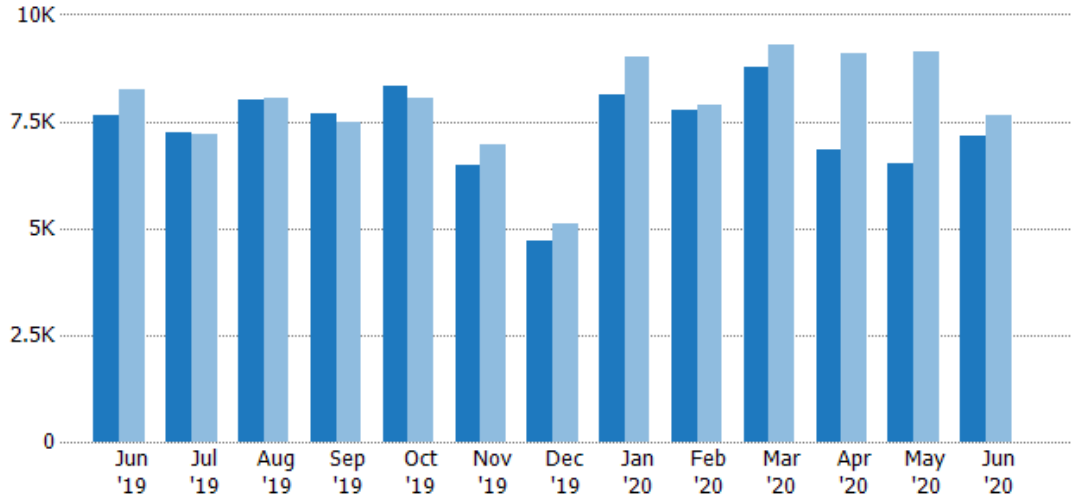
New Listings

The number of new residential listings that were added each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Jun '20	7.15K	-6.7%
Jun '19	7.66K	-7.3%
Jun '18	8.26K	-1.5%



Current Year	7.66K	7.24K	8.02K	7.67K	8.31K	6.46K	4.7K	8.11K	7.77K	8.75K	6.84K	6.52K	7.15K
Prior Year	8.26K	7.18K	8.03K	7.47K	8.05K	6.96K	5.1K	9.02K	7.89K	9.3K	9.08K	9.13K	7.66K
Percent Change from Prior Year	-7%	1%	0%	3%	3%	-7%	-8%	-10%	-2%	-6%	-25%	-29%	-7%

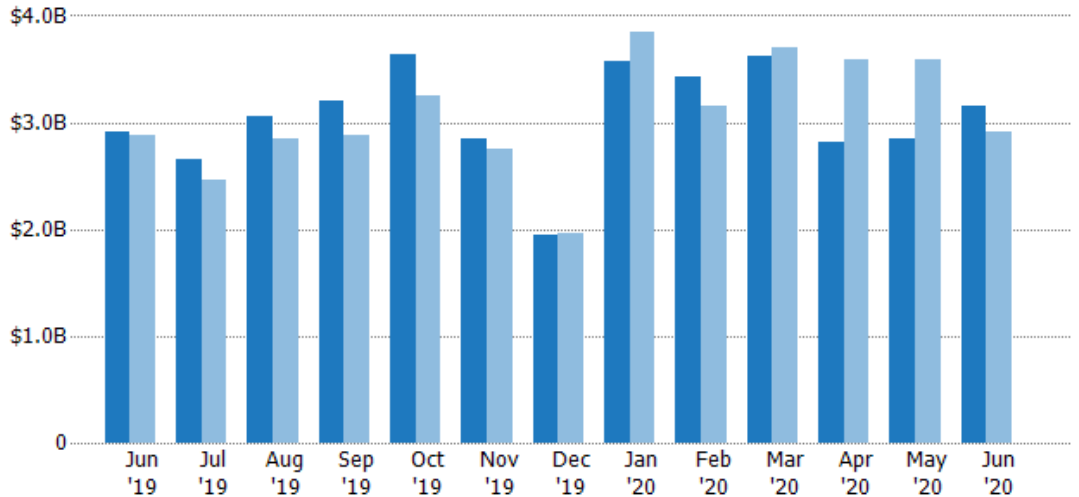
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Jun '20	\$3.16B	8.4%
Jun '19	\$2.91B	0.9%
Jun '18	\$2.89B	-7.1%



Current Year	\$2.91B	\$2.66B	\$3.06B	\$3.2B	\$3.63B	\$2.84B	\$1.95B	\$3.57B	\$3.42B	\$3.61B	\$2.82B	\$2.84B	\$3.16B
Prior Year	\$2.89B	\$2.47B	\$2.85B	\$2.88B	\$3.24B	\$2.75B	\$1.97B	\$3.84B	\$3.15B	\$3.7B	\$3.58B	\$3.58B	\$2.91B
Percent Change from Prior Year	1%	8%	7%	11%	12%	3%	-1%	-7%	9%	-2%	-21%	-21%	8%

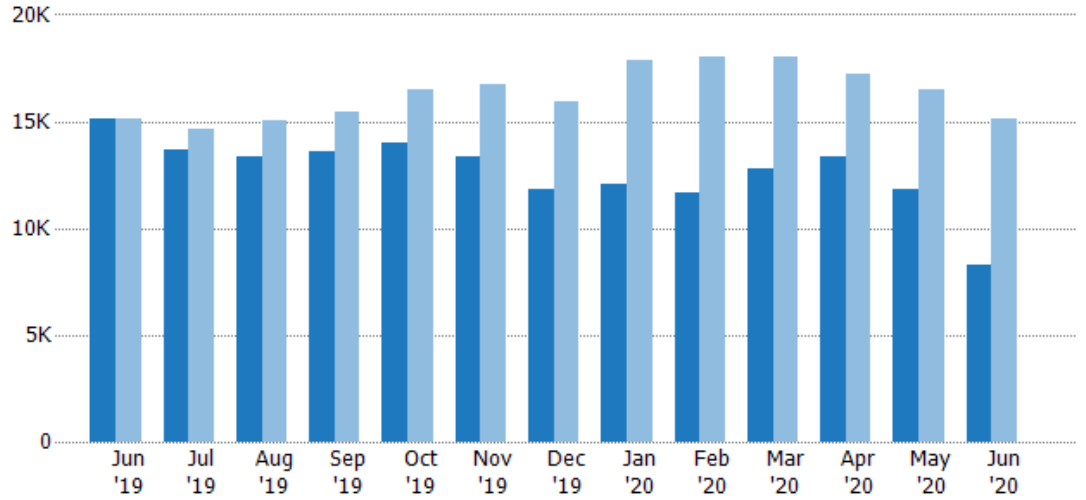
Active Listings

The number of active residential listings at the end of each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Jun '20	8.25K	-45.5%
Jun '19	15.2K	-
Jun '18	15.2K	5.6%



Current Year	15.2K	13.6K	13.4K	13.6K	14K	13.3K	11.8K	12.1K	11.7K	12.8K	13.4K	11.9K	8.25K
Prior Year	15.2K	14.6K	15K	15.4K	16.5K	16.7K	15.9K	17.8K	18K	18K	17.2K	16.5K	15.1K
Percent Change from Prior Year	0	-7%	-11%	-12%	-15%	-20%	-26%	-32%	-35%	-29%	-22%	-28%	-46%

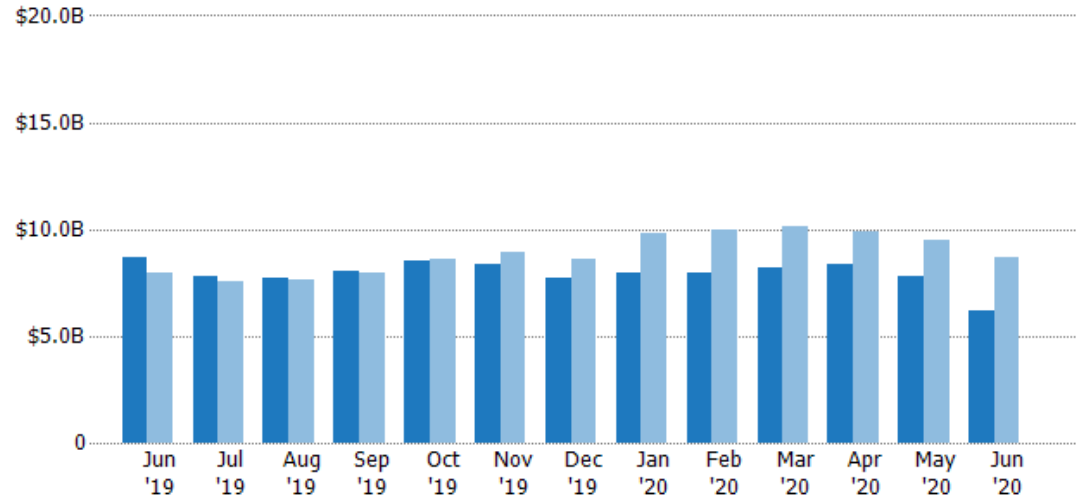
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Jun '20	\$6.15B	-29.4%
Jun '19	\$8.72B	9.7%
Jun '18	\$7.95B	-0.3%



Current Year	\$8.72B	\$7.83B	\$7.7B	\$8.04B	\$8.5B	\$8.34B	\$7.73B	\$7.98B	\$7.93B	\$8.17B	\$8.36B	\$7.83B	\$6.15B
Prior Year	\$7.95B	\$7.57B	\$7.66B	\$8B	\$8.63B	\$8.89B	\$8.63B	\$9.8B	\$9.96B	\$10.2B	\$9.87B	\$9.52B	\$8.72B
Percent Change from Prior Year	10%	3%	0%	1%	-1%	-6%	-10%	-19%	-20%	-20%	-15%	-18%	-29%

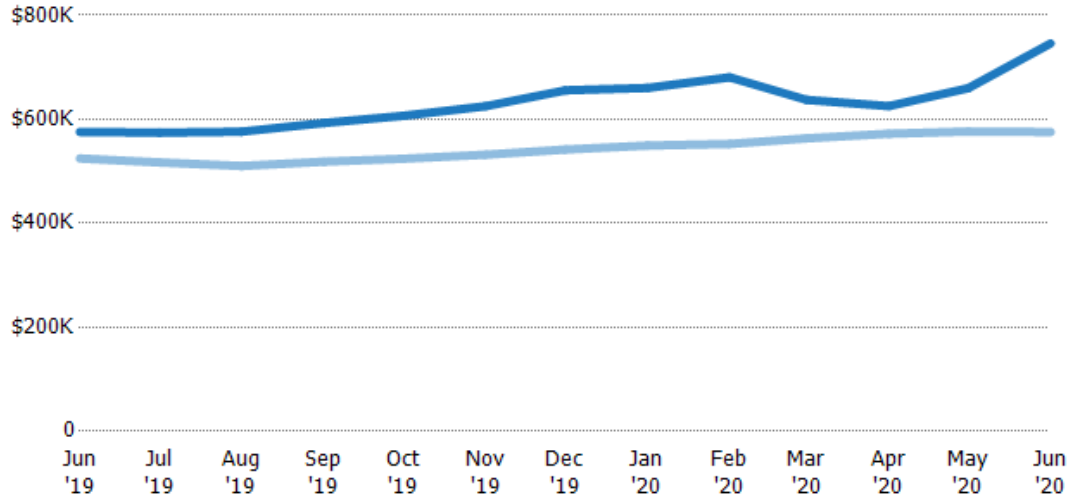
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price	% Chg.
Jun '20	\$746K	29.6%
Jun '19	\$576K	9.7%
Jun '18	\$525K	-5.6%



Current Year	\$576K	\$574K	\$576K	\$593K	\$607K	\$625K	\$656K	\$660K	\$681K	\$637K	\$625K	\$660K	\$746K
Prior Year	\$525K	\$517K	\$510K	\$519K	\$524K	\$532K	\$542K	\$549K	\$553K	\$563K	\$572K	\$577K	\$575K
Percent Change from Prior Year	10%	11%	13%	14%	16%	18%	21%	20%	23%	13%	9%	14%	30%

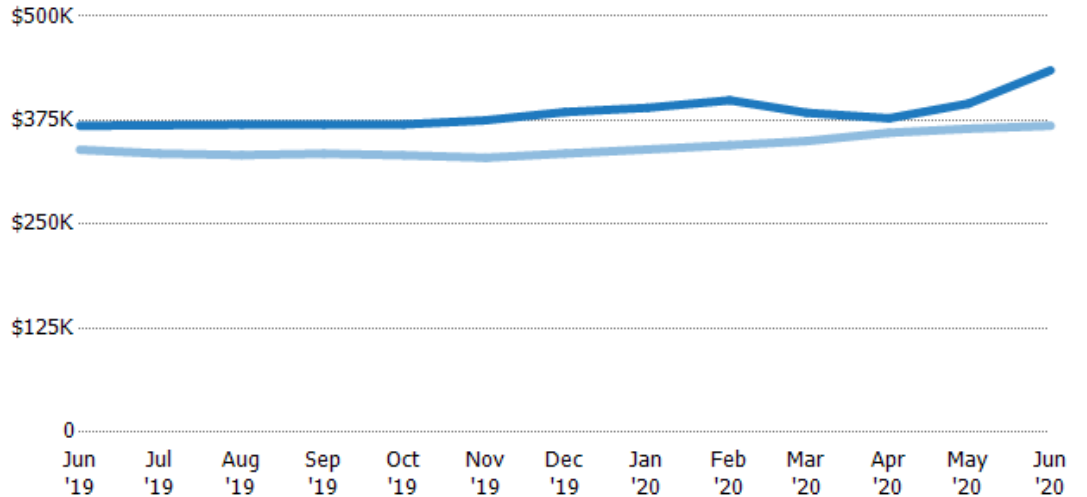
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price	% Chg.
Jun '20	\$435K	18.1%
Jun '19	\$368K	8.5%
Jun '18	\$340K	-5.7%



Current Year	\$368K	\$369K	\$370K	\$370K	\$370K	\$375K	\$385K	\$390K	\$399K	\$384K	\$377K	\$395K	\$435K
Prior Year	\$340K	\$335K	\$333K	\$335K	\$333K	\$330K	\$335K	\$340K	\$345K	\$350K	\$360K	\$365K	\$368K
Percent Change from Prior Year	9%	10%	11%	10%	11%	14%	15%	15%	16%	10%	5%	8%	18%

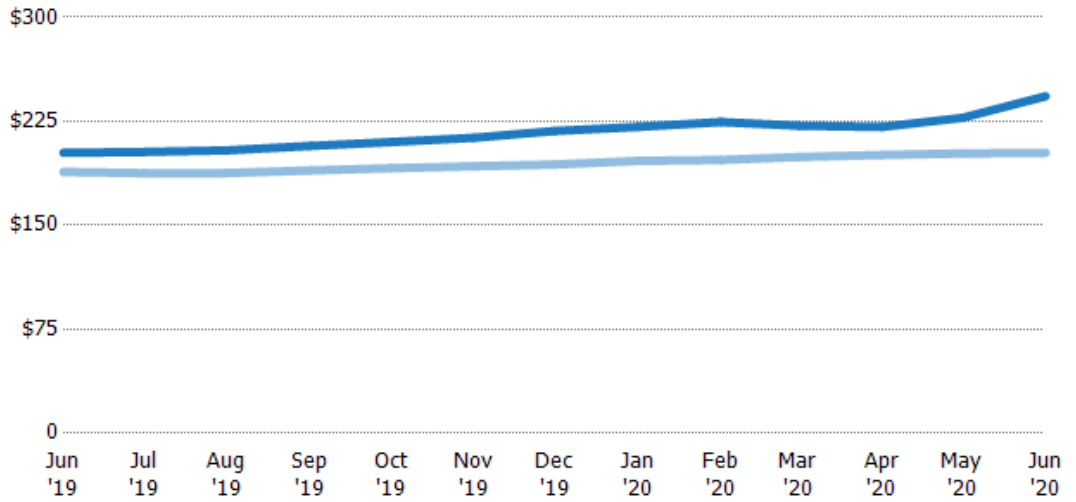
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Jun '20	\$243	20.1%
Jun '19	\$202	7.3%
Jun '18	\$188	-6.3%



Current Year	\$202	\$203	\$204	\$207	\$210	\$213	\$218	\$221	\$224	\$222	\$221	\$228	\$243
Prior Year	\$188	\$188	\$188	\$190	\$191	\$193	\$194	\$196	\$197	\$199	\$201	\$202	\$202
Percent Change from Prior Year	7%	8%	9%	9%	10%	11%	12%	12%	14%	11%	10%	13%	20%

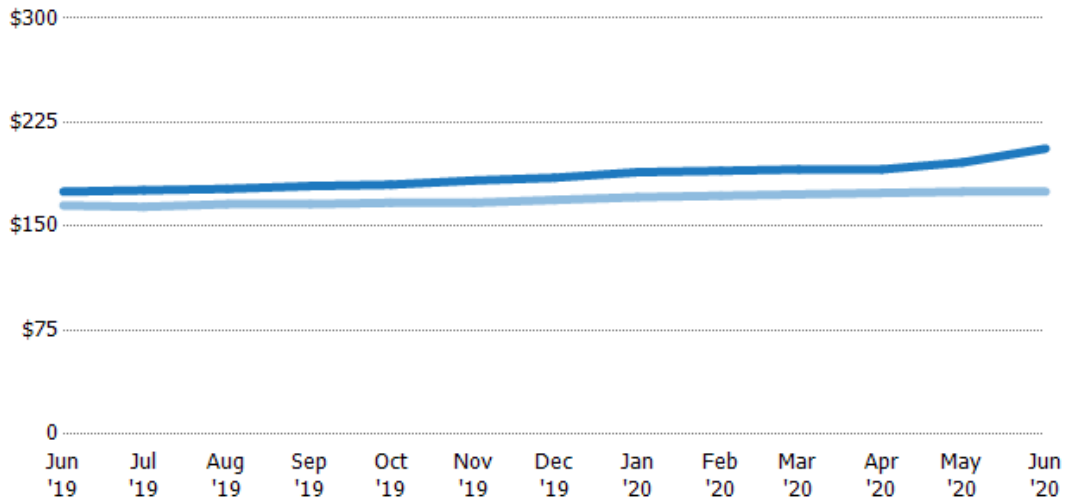
Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Jun '20	\$206	17.7%
Jun '19	\$175	6.1%
Jun '18	\$165	-7.3%



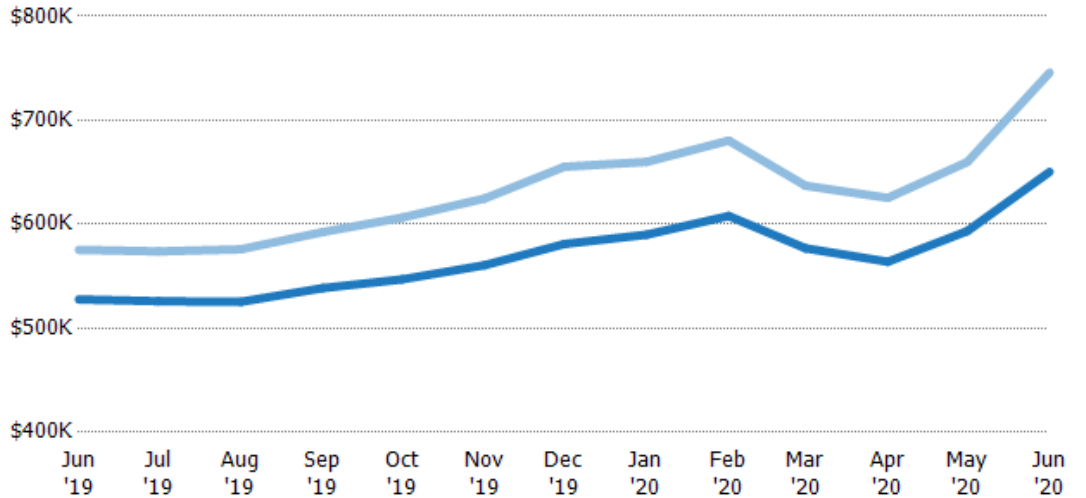
Current Year	\$175	\$176	\$177	\$179	\$180	\$183	\$185	\$189	\$190	\$191	\$191	\$196	\$206
Prior Year	\$165	\$164	\$166	\$166	\$167	\$167	\$169	\$171	\$172	\$173	\$174	\$175	\$175
Percent Change from Prior Year	6%	7%	7%	8%	8%	10%	9%	11%	10%	10%	10%	12%	18%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

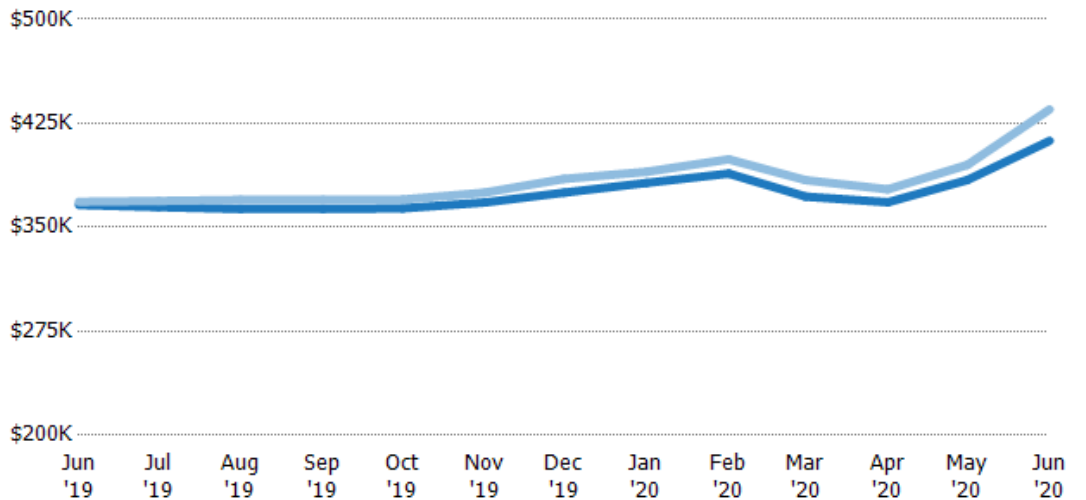


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



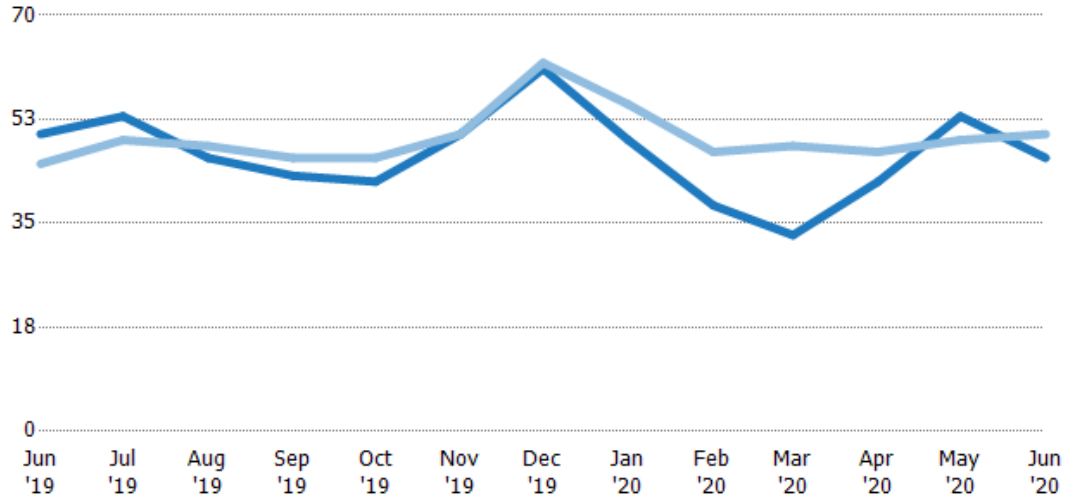
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Days	% Chg.
Jun '20	46	-8%
Jun '19	50	11.1%
Jun '18	45	8.9%



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	50	53	46	43	42	50	61	49	38	33	42	53	46
Prior Year	45	49	48	46	46	50	62	55	47	48	47	49	50
Percent Change from Prior Year	11%	8%	-4%	-7%	-9%	0%	-2%	-11%	-19%	-31%	-11%	8%	-8%

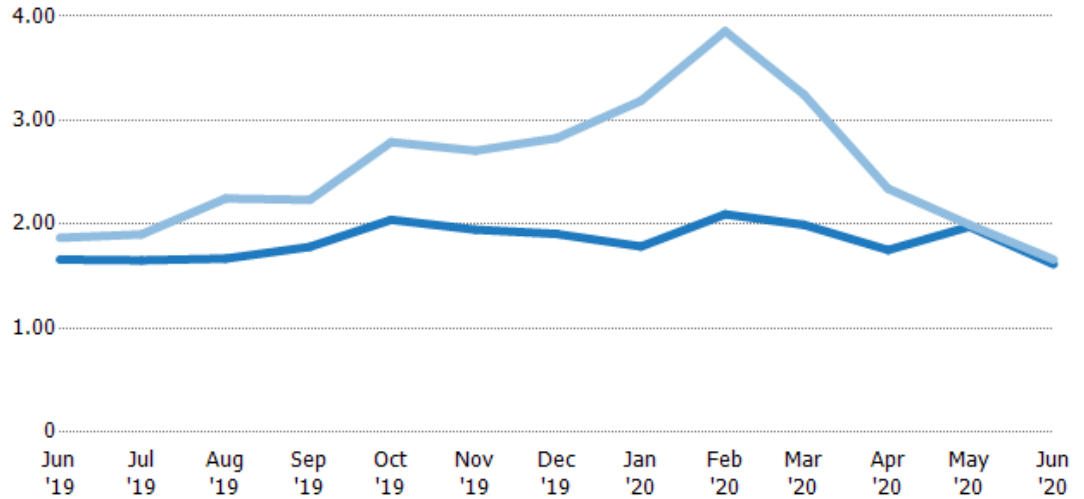
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Months	% Chg.
Jun '20	1.62	-2.7%
Jun '19	1.66	-11.2%
Jun '18	1.87	3.7%



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	1.66	1.65	1.67	1.78	2.04	1.95	1.91	1.79	2.1	1.99	1.75	1.98	1.62
Prior Year	1.87	1.9	2.25	2.23	2.79	2.71	2.83	3.19	3.86	3.25	2.34	1.99	1.66
Percent Change from Prior Year	-11%	-13%	-26%	-20%	-27%	-28%	-33%	-44%	-46%	-39%	-25%	-1%	-3%

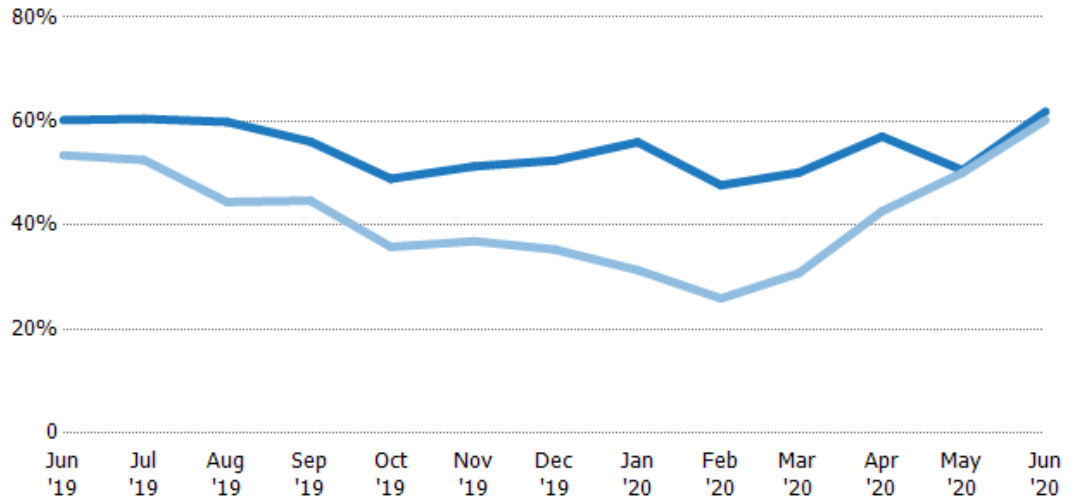
Absorption Rate

The percentage of inventory sold per month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Rate	Chg.
Jun '20	62%	-1.7%
Jun '19	60%	-6.7%
Jun '18	53%	-3.6%



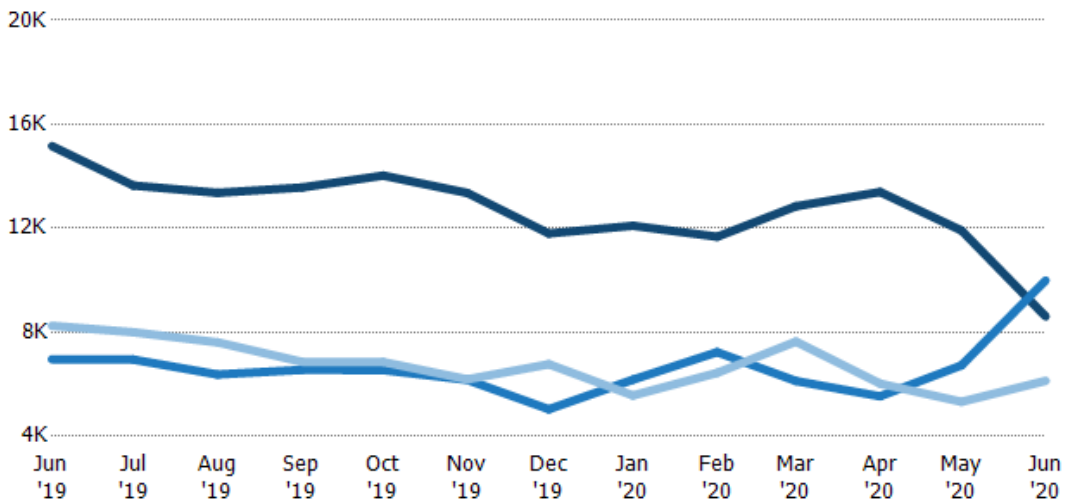
Current Year	60%	60%	60%	56%	49%	51%	52%	56%	48%	50%	57%	51%	62%
Prior Year	53%	53%	44%	45%	36%	37%	35%	31%	26%	31%	43%	50%	60%
Change from Prior Year	-7%	-8%	-15%	-11%	-13%	-14%	-17%	-25%	-22%	-19%	-14%	0%	-2%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



Active	15.2K	13.6K	13.4K	13.6K	14K	13.4K	11.8K	12.1K	11.7K	12.8K	13.4K	11.9K	8.61K
Pending	6.96K	6.95K	6.38K	6.56K	6.55K	6.17K	5.04K	6.18K	7.24K	6.13K	5.54K	6.73K	10K
Sold	8.25K	8K	7.61K	6.87K	6.86K	6.19K	6.77K	5.57K	6.44K	7.64K	6.03K	5.33K	6.13K

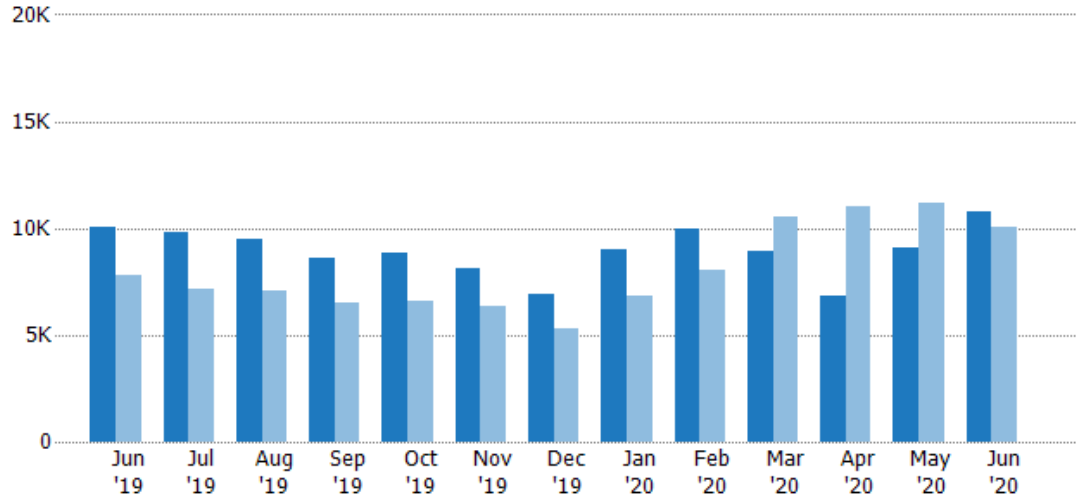
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Jun '20	10.7K	7.2%
Jun '19	10K	29.1%
Jun '18	7.77K	1.5%



Current Year	10K	9.82K	9.48K	8.59K	8.85K	8.1K	6.91K	8.99K	10K	8.91K	6.82K	9.09K	10.7K
Prior Year	7.77K	7.14K	7.11K	6.5K	6.62K	6.39K	5.27K	6.83K	8.01K	10.5K	11K	11.2K	10K
Percent Change from Prior Year	29%	38%	33%	32%	34%	27%	31%	32%	25%	-15%	-38%	-19%	7%

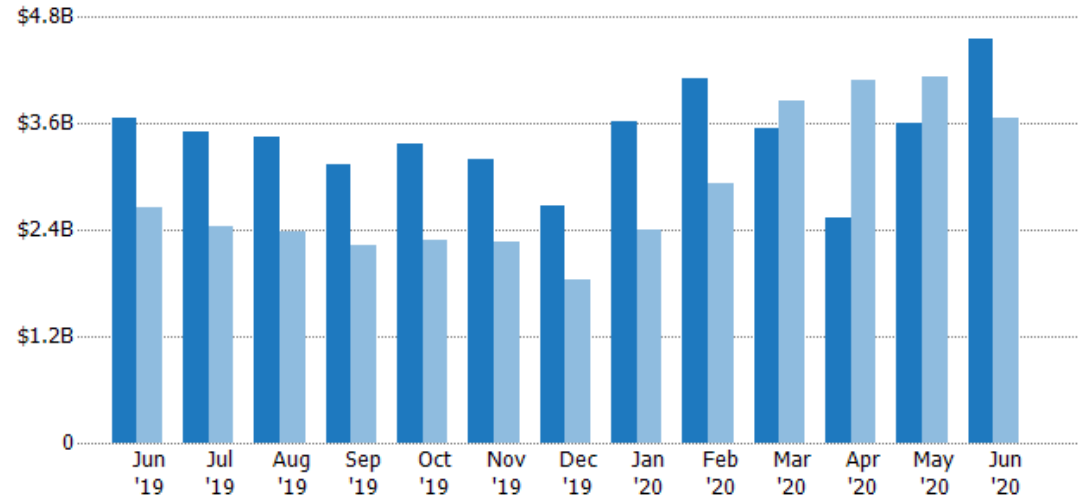
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Jun '20	\$4.55B	24.1%
Jun '19	\$3.67B	38.4%
Jun '18	\$2.65B	-5.7%



Current Year	\$3.67B	\$3.52B	\$3.44B	\$3.14B	\$3.38B	\$3.19B	\$2.68B	\$3.63B	\$4.1B	\$3.54B	\$2.55B	\$3.61B	\$4.55B
Prior Year	\$2.65B	\$2.44B	\$2.39B	\$2.23B	\$2.29B	\$2.26B	\$1.84B	\$2.41B	\$2.92B	\$3.86B	\$4.09B	\$4.12B	\$3.67B
Percent Change from Prior Year	38%	44%	44%	41%	47%	41%	46%	51%	41%	-8%	-38%	-12%	24%

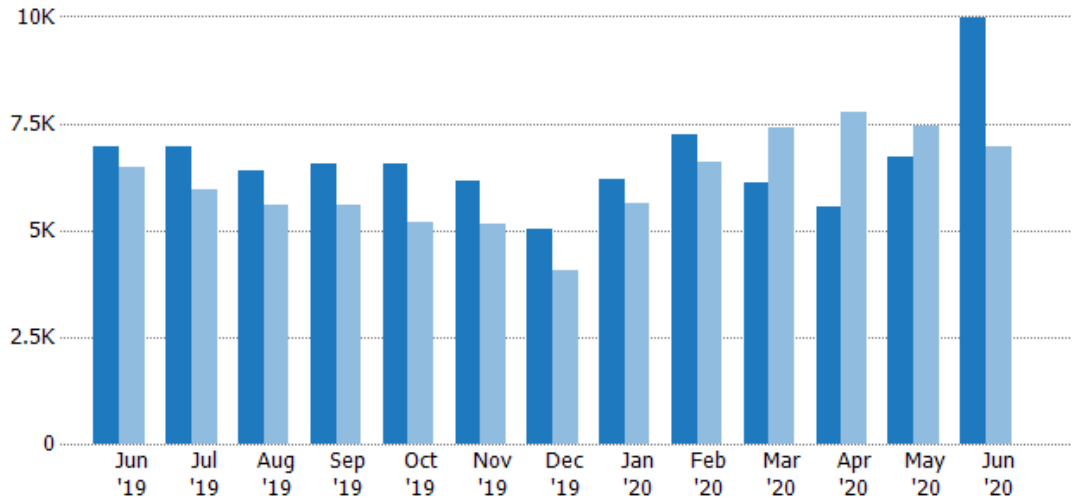
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Jun '20	10K	43.5%
Jun '19	6.96K	7.7%
Jun '18	6.47K	1.1%



Current Year	6.96K	6.95K	6.38K	6.56K	6.55K	6.17K	5.04K	6.18K	7.24K	6.13K	5.54K	6.73K	10K
Prior Year	6.47K	5.93K	5.57K	5.6K	5.21K	5.15K	4.08K	5.61K	6.6K	7.39K	7.76K	7.45K	6.96K
Percent Change from Prior Year	8%	17%	14%	17%	26%	20%	24%	10%	10%	-17%	-29%	-10%	44%

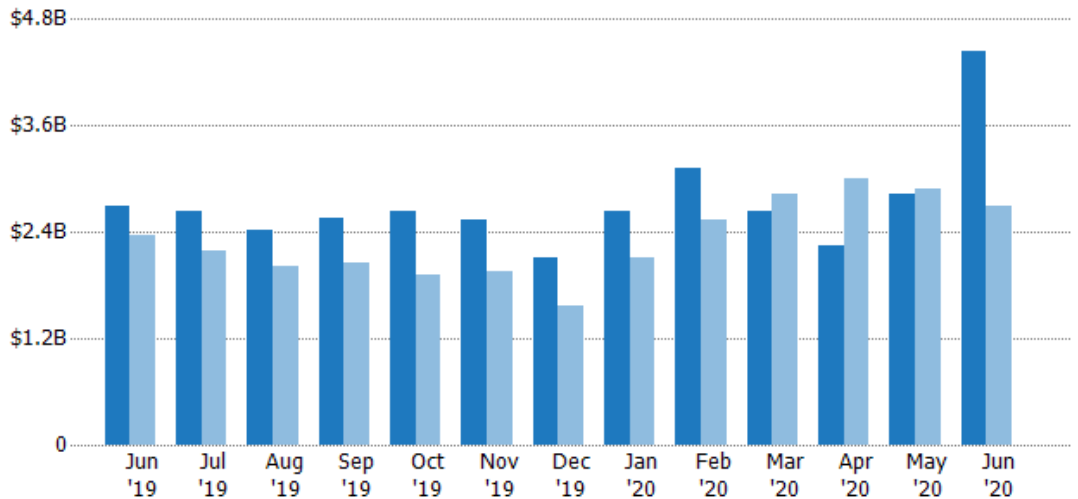
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Jun '20	\$4.43B	65.1%
Jun '19	\$2.69B	13.7%
Jun '18	\$2.36B	-8.4%



Current Year	\$2.69B	\$2.64B	\$2.43B	\$2.56B	\$2.63B	\$2.54B	\$2.12B	\$2.63B	\$3.12B	\$2.63B	\$2.25B	\$2.83B	\$4.43B
Prior Year	\$2.36B	\$2.19B	\$2.01B	\$2.05B	\$1.92B	\$1.96B	\$1.57B	\$2.1B	\$2.54B	\$2.83B	\$3B	\$2.89B	\$2.69B
Percent Change from Prior Year	14%	20%	20%	25%	37%	30%	35%	25%	23%	-7%	-25%	-2%	65%

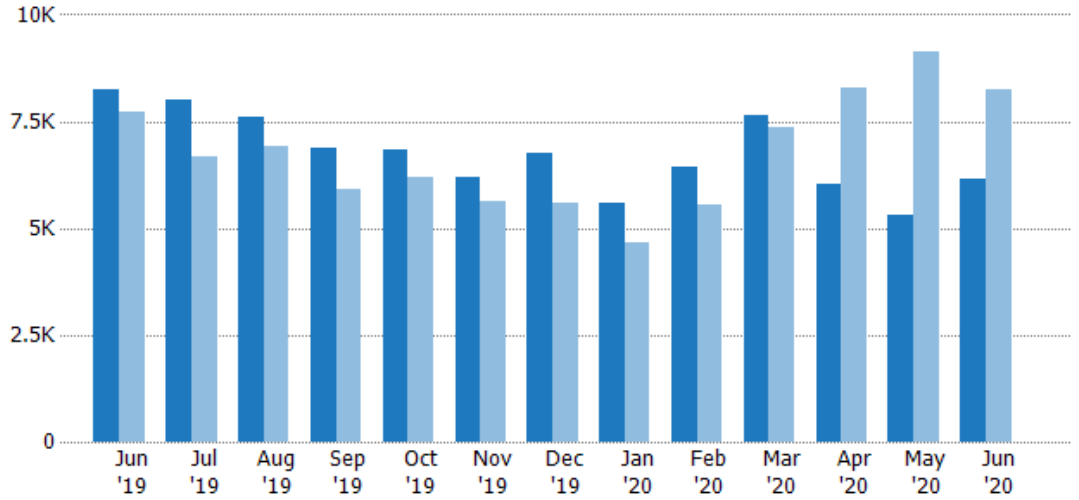
Closed Sales

The total number of residential properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Jun '20	6.13K	-25.7%
Jun '19	8.25K	7.1%
Jun '18	7.71K	6.4%



Current Year	8.25K	8K	7.61K	6.87K	6.86K	6.19K	6.77K	5.57K	6.44K	7.64K	6.03K	5.33K	6.13K
Prior Year	7.71K	6.69K	6.91K	5.91K	6.18K	5.63K	5.6K	4.67K	5.55K	7.37K	8.28K	9.13K	8.25K
Percent Change from Prior Year	7%	20%	10%	16%	11%	10%	21%	19%	16%	4%	-27%	-42%	-26%

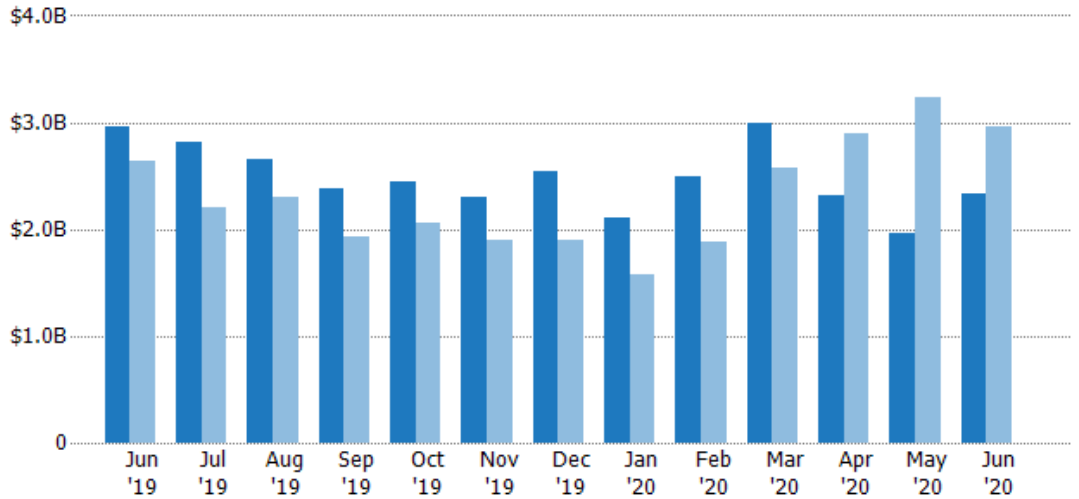
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Jun '20	\$2.34B	-21.2%
Jun '19	\$2.96B	12.1%
Jun '18	\$2.64B	-3.4%



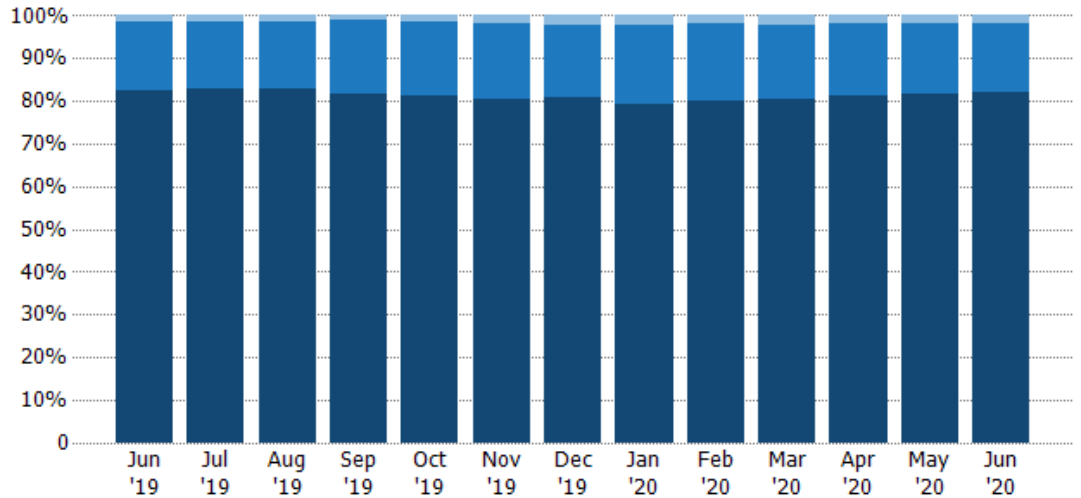
Current Year	\$2.96B	\$2.82B	\$2.66B	\$2.38B	\$2.45B	\$2.3B	\$2.54B	\$2.11B	\$2.49B	\$2.99B	\$2.31B	\$1.97B	\$2.34B
Prior Year	\$2.64B	\$2.21B	\$2.3B	\$1.93B	\$2.06B	\$1.89B	\$1.89B	\$1.58B	\$1.89B	\$2.57B	\$2.9B	\$3.24B	\$2.96B
Percent Change from Prior Year	12%	28%	16%	23%	19%	21%	34%	33%	32%	16%	-20%	-39%	-21%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



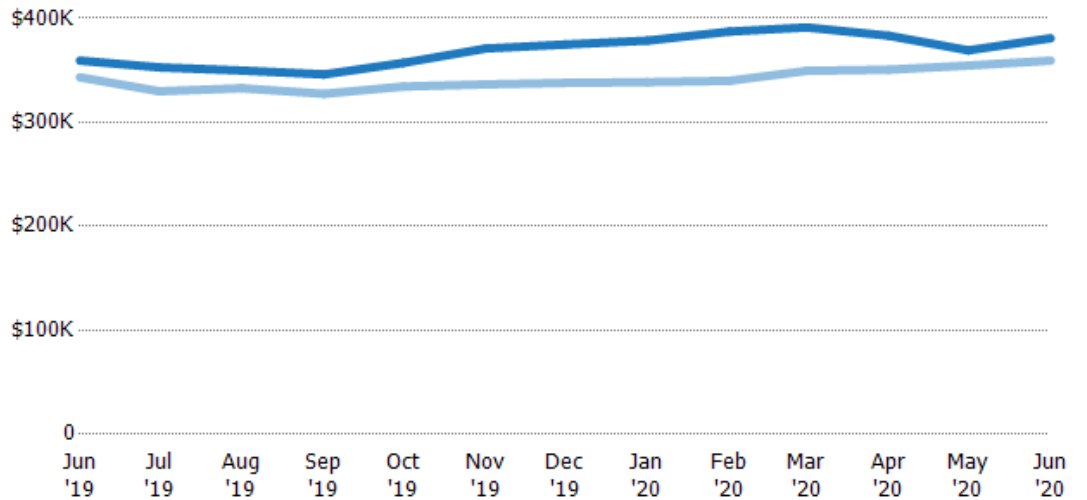
Property Type	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Mobile/Manufactured	1%	1%	1%	1%	1%	2%	2%	2%	2%	2%	2%	2%	2%
Condo/Townhouse	16%	16%	16%	17%	18%	18%	17%	18%	18%	17%	17%	17%	16%
Single Family Residence	82%	83%	83%	82%	81%	81%	81%	79%	80%	81%	81%	81%	82%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



Month/Year	Price	% Chg.
Jun '20	\$381K	6%
Jun '19	\$359K	4.7%
Jun '18	\$343K	-9.2%

Property Type	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	\$359K	\$353K	\$350K	\$346K	\$357K	\$371K	\$375K	\$379K	\$387K	\$391K	\$383K	\$369K	\$381K
Prior Year	\$343K	\$330K	\$333K	\$327K	\$334K	\$336K	\$338K	\$339K	\$340K	\$349K	\$351K	\$355K	\$359K
Percent Change from Prior Year	5%	7%	5%	6%	7%	10%	11%	12%	14%	12%	9%	4%	6%

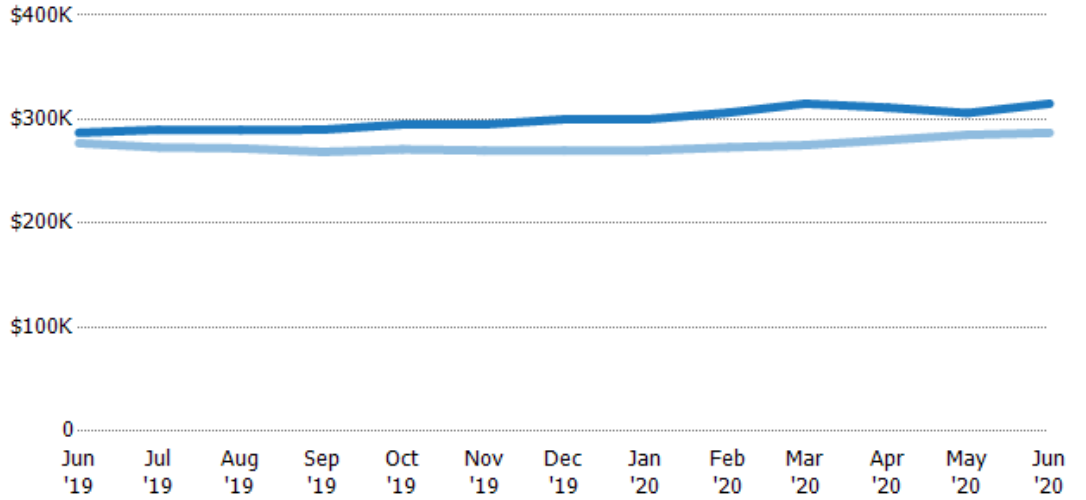
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price	% Chg.
Jun '20	\$315K	9.8%
Jun '19	\$287K	3.6%
Jun '18	\$277K	-8.3%



Current Year	\$287K	\$290K	\$290K	\$290K	\$295K	\$295K	\$300K	\$300K	\$306K	\$315K	\$311K	\$306K	\$315K
Prior Year	\$277K	\$273K	\$272K	\$269K	\$271K	\$270K	\$270K	\$270K	\$273K	\$275K	\$280K	\$285K	\$287K
Percent Change from Prior Year	4%	6%	6%	8%	9%	9%	11%	11%	12%	14%	11%	7%	10%

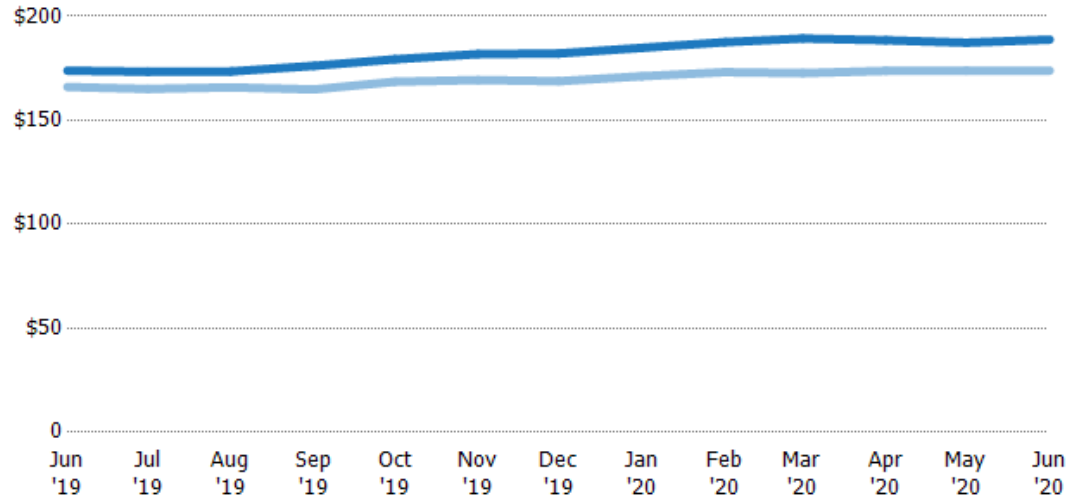
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Jun '20	\$189	8.6%
Jun '19	\$174	4.7%
Jun '18	\$166	-7.5%



Current Year	\$174	\$173	\$174	\$176	\$179	\$182	\$182	\$185	\$188	\$189	\$188	\$187	\$189
Prior Year	\$166	\$165	\$166	\$165	\$169	\$169	\$169	\$171	\$173	\$173	\$174	\$174	\$174
Percent Change from Prior Year	5%	5%	5%	7%	6%	7%	8%	8%	8%	10%	8%	8%	9%

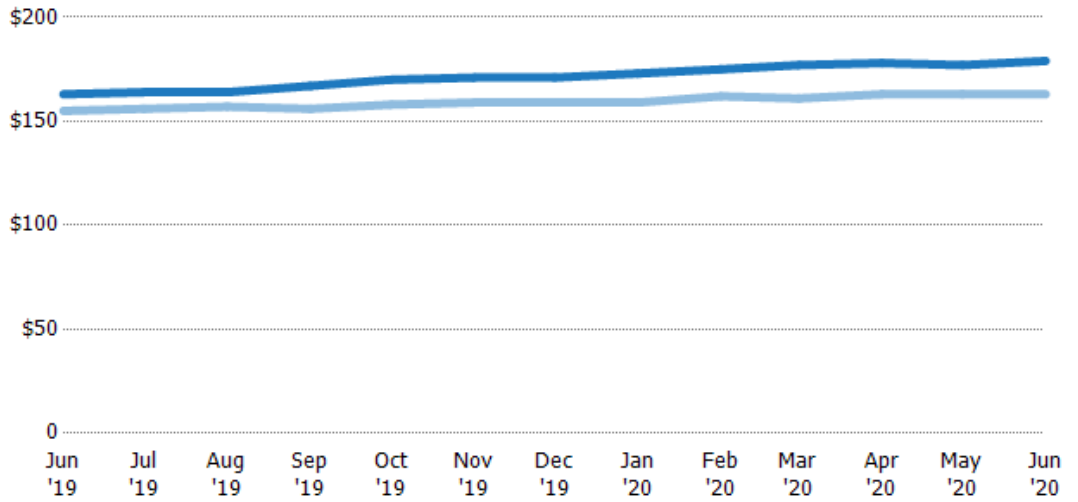
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Jun '20	\$179	9.8%
Jun '19	\$163	5.2%
Jun '18	\$155	-7.1%



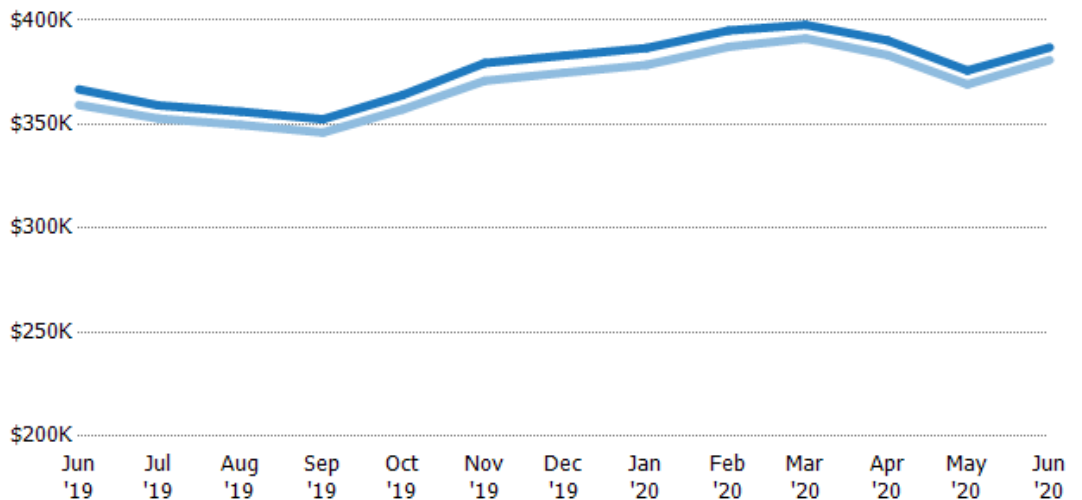
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	\$163	\$164	\$164	\$167	\$170	\$171	\$171	\$173	\$175	\$177	\$178	\$177	\$179
Prior Year	\$155	\$156	\$157	\$156	\$158	\$159	\$159	\$159	\$162	\$161	\$163	\$163	\$163
Percent Change from Prior Year	5%	5%	4%	7%	8%	8%	8%	9%	8%	10%	9%	9%	10%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



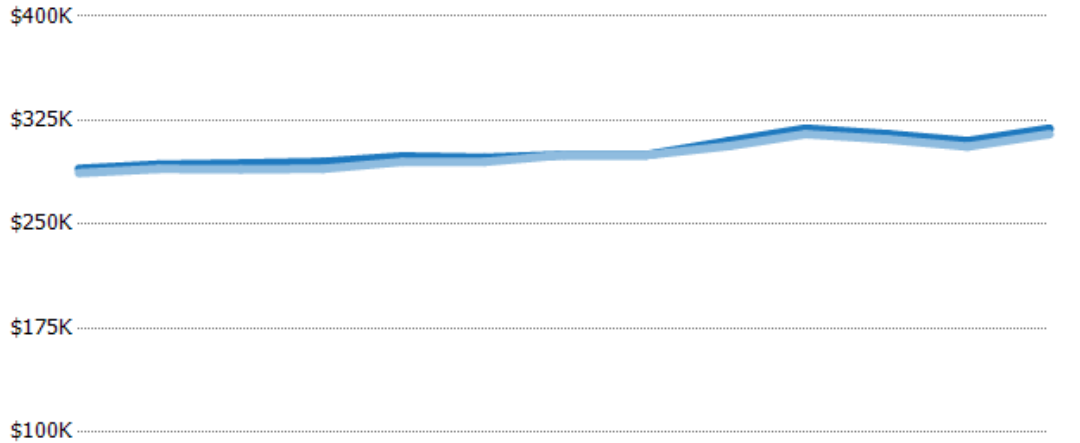
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Avg List Price	\$367K	\$359K	\$356K	\$352K	\$364K	\$379K	\$383K	\$387K	\$395K	\$398K	\$390K	\$376K	\$387K
Avg Sales Price	\$359K	\$353K	\$350K	\$346K	\$357K	\$371K	\$375K	\$379K	\$387K	\$391K	\$383K	\$369K	\$381K
Avg Sales Price as a % of Avg List Price	98%	98%	98%	98%	98%	98%	98%	98%	98%	98%	98%	98%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



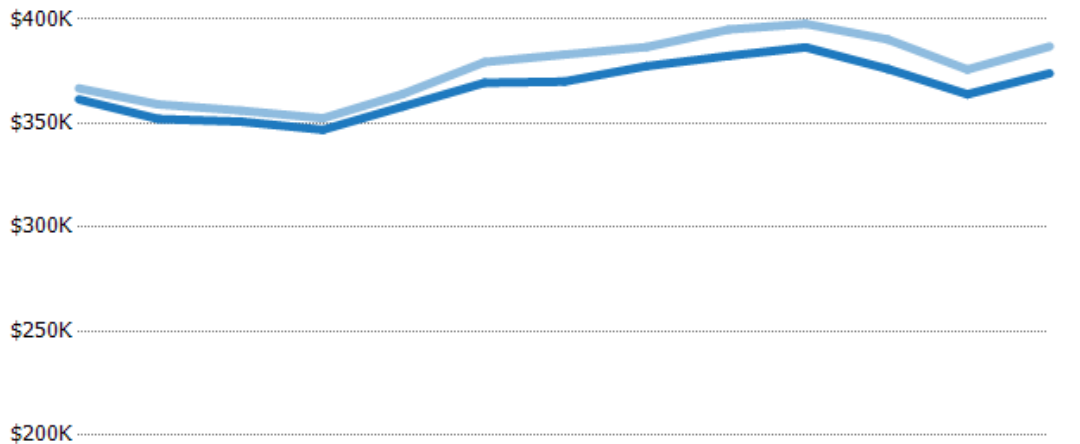
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median List Price	\$290K	\$293K	\$294K	\$295K	\$299K	\$298K	\$300K	\$300K	\$310K	\$319K	\$315K	\$310K	\$319K
Median Sales Price	\$287K	\$290K	\$290K	\$290K	\$295K	\$295K	\$300K	\$300K	\$306K	\$315K	\$311K	\$306K	\$315K
Med Sales Price as a % of Med List Price	99%	99%	99%	98%	99%	99%	100%	100%	99%	99%	99%	99%	99%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



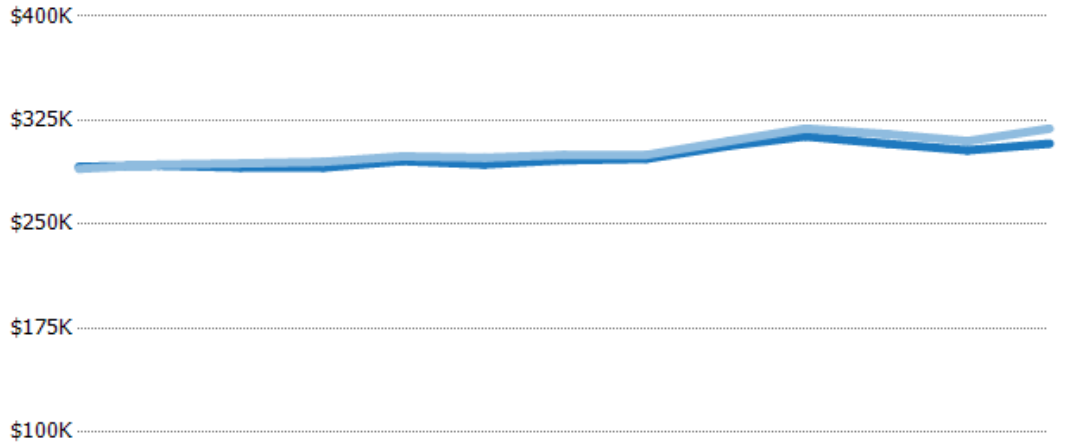
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Avg Est Value	\$361K	\$352K	\$351K	\$347K	\$358K	\$369K	\$370K	\$377K	\$382K	\$387K	\$376K	\$364K	\$374K
Avg Sales Price	\$367K	\$359K	\$356K	\$352K	\$364K	\$379K	\$383K	\$387K	\$395K	\$398K	\$390K	\$376K	\$387K
Avg Sales Price as a % of Avg Est Value	101%	102%	102%	102%	102%	103%	104%	102%	103%	103%	104%	103%	103%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median Est Value	\$291K	\$292K	\$291K	\$291K	\$296K	\$293K	\$296K	\$297K	\$307K	\$313K	\$308K	\$303K	\$308K
Median Sales Price	\$290K	\$293K	\$294K	\$295K	\$299K	\$298K	\$300K	\$300K	\$310K	\$319K	\$315K	\$310K	\$319K
Med Sales Price as a % of Med Est Value	99%	100%	101%	101%	101%	102%	101%	101%	101%	102%	102%	102%	104%

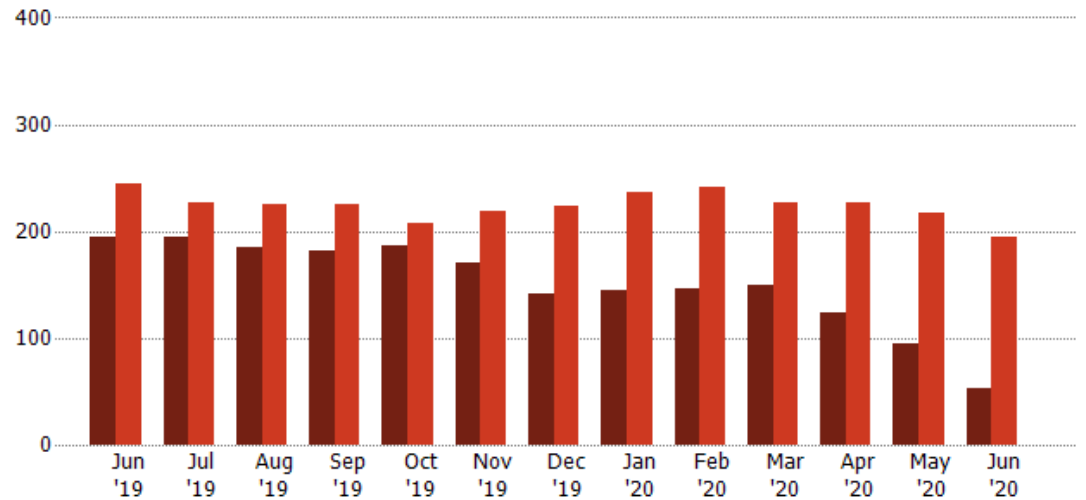
Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Count	% Chg.
Jun '20	53	-72.7%
Jun '19	194	-20.5%
Jun '18	244	36.9%



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	194	194	185	181	187	170	141	145	146	149	124	95	53
Prior Year	244	226	225	225	207	218	224	237	241	226	227	217	194
Percent Change from Prior Year	-20%	-14%	-18%	-20%	-10%	-22%	-37%	-39%	-39%	-34%	-45%	-56%	-73%

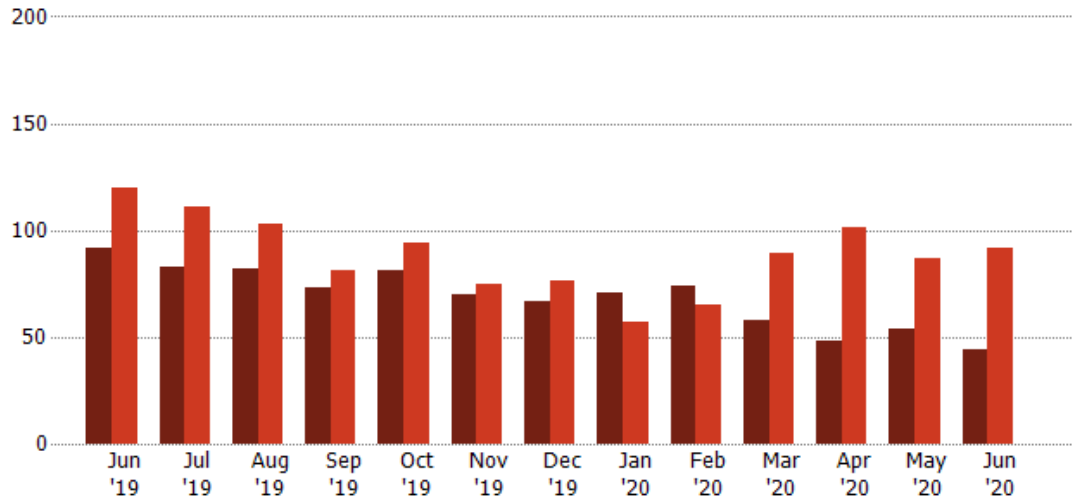
Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Jun '20	44	-52.2%
Jun '19	92	-23.3%
Jun '18	120	7.5%



Current Year	92	83	82	73	81	70	67	71	74	58	48	54	44
Prior Year	120	111	103	81	94	75	76	57	65	89	101	87	92
Percent Change from Prior Year	-23%	-25%	-20%	-10%	-14%	-7%	-12%	25%	14%	-35%	-52%	-38%	-52%

Sales Activity by ZIP

Jun 2020

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85003	18	\$6,769,587	6	\$3,532,500	\$588,750	\$438,750	\$279	\$269	91
85004	13	\$5,150,200	4	\$1,187,950	\$296,988	\$274,475	\$271	\$273	29
85006	56	\$15,663,361	18	\$7,011,700	\$389,539	\$367,750	\$276	\$279	27
85007	22	\$9,293,590	10	\$3,291,000	\$329,100	\$326,500	\$237	\$248	36
85008	54	\$15,797,807	48	\$14,856,769	\$309,516	\$249,500	\$227	\$188	28
85009	43	\$9,505,605	25	\$5,312,400	\$212,496	\$204,000	\$161	\$153	28
85012	15	\$8,086,699	5	\$3,734,000	\$746,800	\$500,000	\$272	\$265	52
85013	46	\$17,887,692	37	\$11,247,900	\$303,997	\$300,000	\$212	\$227	44
85014	75	\$27,275,034	35	\$12,157,600	\$347,360	\$338,000	\$219	\$218	20
85015	45	\$11,542,190	37	\$9,886,772	\$267,210	\$249,900	\$174	\$178	42
85016	99	\$53,093,453	52	\$24,899,204	\$478,831	\$368,250	\$251	\$253	36
85017	31	\$6,042,908	13	\$2,377,825	\$182,910	\$191,000	\$128	\$131	29
85018	123	\$140,509,228	73	\$66,530,972	\$911,383	\$795,000	\$323	\$315	41
85019	29	\$5,547,577	14	\$3,201,760	\$228,697	\$235,000	\$152	\$147	37
85020	80	\$34,513,009	44	\$13,706,200	\$311,505	\$270,000	\$215	\$214	33
85021	57	\$29,215,974	44	\$19,560,183	\$444,550	\$341,500	\$208	\$199	42
85022	116	\$39,966,243	70	\$21,371,016	\$305,300	\$290,000	\$181	\$186	22
85023	71	\$24,536,225	38	\$13,180,650	\$346,859	\$299,000	\$172	\$170	34
85024	57	\$21,119,734	38	\$14,628,439	\$384,959	\$392,000	\$210	\$204	20
85027	66	\$16,772,788	39	\$10,240,800	\$262,585	\$260,000	\$180	\$186	16
85028	47	\$26,499,929	20	\$9,523,800	\$476,190	\$434,250	\$235	\$233	41
85029	89	\$21,350,152	36	\$9,107,695	\$252,992	\$258,500	\$160	\$159	35
85031	31	\$6,123,800	32	\$6,114,200	\$191,069	\$218,825	\$126	\$124	40
85032	121	\$37,530,068	100	\$28,677,899	\$286,779	\$286,500	\$200	\$200	29
85033	64	\$13,743,334	55	\$10,949,300	\$199,078	\$212,000	\$142	\$142	38
85034	4	\$730,000	2	\$314,000	\$157,000	\$157,000	\$165	\$165	25
85035	51	\$11,058,145	34	\$7,492,300	\$220,362	\$218,000	\$154	\$157	31
85037	71	\$17,115,318	46	\$9,685,950	\$210,564	\$222,925	\$155	\$159	32
85040	67	\$15,110,140	33	\$7,439,662	\$225,444	\$217,000	\$165	\$162	28
85041	116	\$33,536,859	53	\$14,365,970	\$271,056	\$258,000	\$146	\$143	34
85042	65	\$18,552,804	57	\$17,133,297	\$300,584	\$267,000	\$172	\$179	24
85043	134	\$34,333,456	42	\$10,469,200	\$249,267	\$245,000	\$143	\$144	26
85044	57	\$22,729,438	41	\$13,859,700	\$338,041	\$325,000	\$195	\$189	29
85045	30	\$14,075,988	27	\$12,868,829	\$476,623	\$428,000	\$190	\$188	37
85048	85	\$38,994,165	52	\$23,085,200	\$443,946	\$386,950	\$199	\$199	26
85050	91	\$45,125,674	53	\$25,862,430	\$487,970	\$414,111	\$227	\$225	39
85051	68	\$15,704,444	44	\$10,595,900	\$240,816	\$248,500	\$152	\$155	20
85053	58	\$16,046,100	37	\$9,405,800	\$254,211	\$249,900	\$167	\$165	9

Continues on next page →

Sales Activity by ZIP

Jun 2020

← Continued from previous page

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85054	30	\$15,839,520	17	\$8,070,177	\$474,716	\$434,000	\$239	\$237	42
85083	40	\$19,058,298	25	\$11,576,800	\$463,072	\$410,000	\$180	\$183	55
85085	84	\$37,077,081	39	\$16,023,900	\$410,869	\$400,000	\$183	\$190	22
85086	108	\$52,212,987	77	\$31,079,295	\$403,627	\$375,000	\$177	\$173	42
85087	32	\$13,416,698	13	\$4,788,250	\$368,327	\$385,000	\$150	\$153	37
85120	1	\$240,000	11	\$2,275,250	\$206,841	\$235,000	\$137	\$143	28
85142	215	\$107,882,142	120	\$56,803,112	\$473,359	\$429,127	\$175	\$169	36
85201	68	\$16,970,848	57	\$13,619,600	\$238,940	\$242,000	\$178	\$176	16
85202	53	\$13,083,997	45	\$11,688,600	\$259,747	\$255,000	\$177	\$169	6
85203	50	\$17,133,944	38	\$11,694,700	\$307,755	\$312,500	\$180	\$186	14
85204	72	\$19,474,858	51	\$13,349,930	\$261,763	\$252,000	\$172	\$182	28
85205	100	\$35,550,904	62	\$20,383,609	\$328,768	\$270,750	\$180	\$180	33
85206	78	\$20,380,500	73	\$18,172,200	\$248,934	\$243,900	\$167	\$175	33
85207	130	\$69,254,689	73	\$32,373,697	\$443,475	\$385,000	\$193	\$192	42
85208	93	\$21,875,465	57	\$12,684,800	\$222,540	\$245,000	\$153	\$158	18
85209	105	\$32,647,094	71	\$21,647,580	\$304,895	\$300,000	\$172	\$173	23
85210	42	\$11,512,695	38	\$8,058,300	\$212,061	\$178,500	\$181	\$187	23
85212	141	\$56,698,696	88	\$34,629,825	\$393,521	\$365,000	\$171	\$173	31
85213	62	\$24,245,700	39	\$17,106,329	\$438,624	\$409,000	\$171	\$172	28
85215	37	\$16,500,190	38	\$15,086,015	\$397,000	\$325,000	\$187	\$185	34
85224	59	\$20,528,150	46	\$14,196,412	\$308,618	\$305,000	\$210	\$213	14
85225	204	\$64,338,635	88	\$27,756,854	\$315,419	\$306,335	\$189	\$189	23
85226	57	\$21,040,760	34	\$11,326,700	\$333,138	\$339,000	\$207	\$208	18
85233	74	\$29,163,008	56	\$18,997,450	\$339,240	\$328,150	\$197	\$197	18
85234	85	\$37,787,698	76	\$29,211,450	\$384,361	\$355,250	\$185	\$181	25
85248	107	\$51,139,487	71	\$27,604,580	\$388,797	\$370,000	\$183	\$182	40
85249	128	\$66,623,844	77	\$40,220,259	\$522,341	\$489,500	\$180	\$180	31
85250	68	\$34,990,020	49	\$20,084,075	\$409,879	\$357,500	\$240	\$237	23
85251	131	\$81,067,726	77	\$29,062,382	\$377,434	\$350,000	\$262	\$250	36
85253	99	\$207,613,965	37	\$71,456,799	\$1,931,265	\$1,600,000	\$412	\$378	77
85254	139	\$88,277,002	81	\$44,846,100	\$553,656	\$535,000	\$251	\$244	42
85255	179	\$204,204,715	107	\$91,392,512	\$854,136	\$749,950	\$279	\$261	55
85257	70	\$26,060,939	41	\$16,496,200	\$402,346	\$380,000	\$242	\$244	29
85258	129	\$90,268,835	64	\$39,578,000	\$618,406	\$525,000	\$276	\$268	30
85259	70	\$65,569,962	38	\$29,524,213	\$776,953	\$665,000	\$248	\$242	55
85260	105	\$60,338,137	64	\$36,826,525	\$575,414	\$503,750	\$250	\$241	32
85262	109	\$159,566,948	30	\$31,032,000	\$1,034,400	\$872,500	\$279	\$260	104

Continues on next page →



Sales Activity by ZIP

Jun 2020

← Continued from previous page

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85263	35	\$20,274,161	6	\$2,987,650	\$497,942	\$499,500	\$194	\$206	137
85266	60	\$76,006,999	33	\$30,156,400	\$913,830	\$760,000	\$293	\$282	61
85268	100	\$73,542,535	58	\$31,336,770	\$540,289	\$402,500	\$227	\$220	30
85281	68	\$20,910,003	44	\$12,341,050	\$280,478	\$275,000	\$224	\$222	33
85282	72	\$22,554,098	65	\$20,976,350	\$322,713	\$339,900	\$192	\$198	27
85283	59	\$18,492,033	34	\$11,851,300	\$348,568	\$344,500	\$200	\$193	29
85284	43	\$26,354,598	30	\$14,958,500	\$498,617	\$476,500	\$204	\$206	27
85286	80	\$36,480,410	63	\$25,655,055	\$407,223	\$403,500	\$189	\$187	24
85295	134	\$54,709,036	101	\$39,188,254	\$388,003	\$362,000	\$174	\$174	25
85296	112	\$48,474,564	81	\$33,051,730	\$408,046	\$368,500	\$182	\$182	26
85297	77	\$38,587,666	56	\$23,713,825	\$423,461	\$371,000	\$183	\$183	18
85298	123	\$64,264,014	62	\$30,886,449	\$498,169	\$464,500	\$182	\$182	23
85301	56	\$11,149,449	44	\$8,882,399	\$201,873	\$212,000	\$135	\$139	35
85302	46	\$10,995,189	45	\$11,494,350	\$255,430	\$260,000	\$151	\$151	17
85303	50	\$14,216,420	41	\$11,285,200	\$275,249	\$257,000	\$157	\$155	26
85304	49	\$15,572,199	39	\$11,362,699	\$291,351	\$269,900	\$163	\$161	11
85305	38	\$12,816,517	19	\$6,660,193	\$350,536	\$334,990	\$152	\$143	38
85306	44	\$12,166,638	32	\$8,919,277	\$278,727	\$275,000	\$166	\$164	17
85307	20	\$7,054,233	6	\$1,527,000	\$254,500	\$264,750	\$147	\$152	32
85308	144	\$50,079,064	98	\$31,397,217	\$320,380	\$297,750	\$171	\$169	22
85310	48	\$19,245,400	28	\$9,573,200	\$341,900	\$336,500	\$169	\$168	25
85320			1	\$474,999	\$474,999	\$474,999	\$307	\$307	25
85322	4	\$765,800	2	\$439,000	\$219,500	\$219,500	\$124	\$124	58
85323	77	\$20,700,508	55	\$14,023,000	\$254,964	\$253,000	\$148	\$147	23
85326	183	\$47,280,735	136	\$35,731,114	\$262,729	\$247,600	\$140	\$137	32
85329			1	\$170,000	\$170,000	\$170,000	\$94	\$94	13
85331	104	\$70,382,613	55	\$29,540,287	\$537,096	\$515,000	\$221	\$208	41
85335	69	\$16,469,957	43	\$10,099,510	\$234,872	\$230,000	\$159	\$163	36
85337	1	\$115,000	2	\$335,000	\$167,500	\$167,500	\$97	\$97	79
85338	234	\$77,439,839	133	\$42,522,709	\$319,720	\$302,500	\$154	\$154	29
85339	93	\$31,542,945	48	\$15,534,590	\$323,637	\$313,250	\$145	\$139	22
85340	96	\$43,316,498	67	\$26,978,929	\$402,671	\$397,500	\$163	\$164	40
85342	2	\$589,999	5	\$1,186,500	\$237,300	\$190,000	\$133	\$98	75
85345	127	\$31,525,341	65	\$14,833,900	\$228,214	\$235,000	\$164	\$168	25
85351	113	\$22,990,401	78	\$15,790,357	\$202,440	\$198,500	\$141	\$142	51
85353	59	\$16,485,991	49	\$12,917,707	\$263,627	\$255,000	\$139	\$134	25
85354	30	\$6,370,365	10	\$2,098,500	\$209,850	\$212,000	\$115	\$110	81

Continues on next page →



Sales Activity by ZIP

Jun 2020

← Continued from previous page

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85355	48	\$17,789,988	29	\$11,043,188	\$380,800	\$325,000	\$156	\$148	43
85361	45	\$14,750,802	16	\$5,066,077	\$316,630	\$306,500	\$159	\$161	41
85363	19	\$3,568,899	13	\$2,841,900	\$218,608	\$199,900	\$150	\$148	23
85373	60	\$17,213,148	39	\$10,878,590	\$278,938	\$279,900	\$142	\$137	28
85374	126	\$37,547,599	68	\$19,191,680	\$282,231	\$271,750	\$174	\$177	36
85375	109	\$34,602,922	71	\$19,832,724	\$279,334	\$260,000	\$156	\$156	45
85377	37	\$34,370,100	6	\$4,688,000	\$781,333	\$525,000	\$280	\$239	92
85378	28	\$7,220,665	18	\$4,315,175	\$239,732	\$245,086	\$167	\$166	24
85379	184	\$57,418,480	99	\$30,927,513	\$312,399	\$299,900	\$142	\$142	23
85381	37	\$12,863,650	40	\$12,807,700	\$320,193	\$314,500	\$170	\$165	25
85382	81	\$26,014,872	72	\$23,026,987	\$319,819	\$312,500	\$167	\$168	25
85383	233	\$116,579,723	138	\$59,914,086	\$434,160	\$400,000	\$172	\$171	43
85387	90	\$31,753,815	46	\$15,892,935	\$345,499	\$315,368	\$164	\$160	49
85388	104	\$36,282,647	48	\$14,222,782	\$296,308	\$280,500	\$142	\$145	25
85390	16	\$5,531,248	17	\$5,486,500	\$322,735	\$265,000	\$178	\$168	86
85392	73	\$20,993,247	39	\$11,281,800	\$289,277	\$283,900	\$148	\$145	31
85395	95	\$37,075,213	54	\$20,812,750	\$385,421	\$374,500	\$172	\$166	52
85396	219	\$71,579,954	98	\$31,396,784	\$320,375	\$314,745	\$156	\$159	44
Other	17	\$10,194,137	5	\$1,600,050	\$320,010	\$332,150	\$184	\$203	56