



2020

FOUNTAIN HILLS MARKET REPORT JUNE 2020



Scottsdale Area Association of REALTORS®
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ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2020	Jun 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	72	64	+12.5%	510	536	-4.9%
New Listing Volume	\$39,126,688	\$36,171,148	+8.2%	\$321,398,057	\$293,739,598	+9.4%
Active Listing Count	165	219	-24.7%	N/A	N/A	
Active Listing Volume	\$151,021,011	\$169,045,382	-10.7%	N/A	N/A	
Average Listing Price	\$915,279	\$771,897	+18.6%	\$915,483	\$748,085	+22.4%
Median Listing Price	\$669,900	\$575,000	+16.5%	\$684,732	\$540,243	+26.7%
Average Listing Price per Sq Ft	\$266	\$236	+12.9%	\$259	\$231	+12.3%
Median Listing Price per Sq Ft	\$243	\$218	+11.5%	\$238	\$214	+11.2%
Median Days in RPR	75	86	-12.8%	71.04	77.6	-8.5%
Months of Inventory	3.3	2.3	+44.7%	2.6	3.3	-20%
Absorption Rate	30.3%	43.84%	-13.5%	37.87%	30.31%	+7.6%
Sales Activity Charts Metrics						
New Pending Sales Count	102	95	+7.4%	609	647	-5.9%
New Pending Sales Volume	\$70,191,434	\$52,136,640	+34.6%	\$355,503,808	\$326,898,497	+8.8%
Pending Sales Count	99	58	+70.7%	N/A	N/A	
Pending Sales Volume	\$73,081,625	\$32,659,836	+123.8%	N/A	N/A	
Closed Sales Count	60	68	-11.8%	415	495	-16.2%
Closed Sales Volume	\$35,291,900	\$33,372,910	+5.8%	\$224,493,172	\$236,971,660	-5.3%
Average Sales Price	\$588,198	\$490,778	+19.9%	\$540,947	\$478,731	+13%
Median Sales Price	\$442,500	\$377,500	+17.2%	\$422,955	\$383,754	+10.2%
Average Sales Price per Sq Ft	\$231	\$214	+7.9%	\$229	\$213	+7.8%
Median Sales Price per Sq Ft	\$224	\$202	+10.6%	\$219	\$205	+7.2%
Distressed Charts Metrics						
Distressed Listing Count	-	2	-	N/A	N/A	

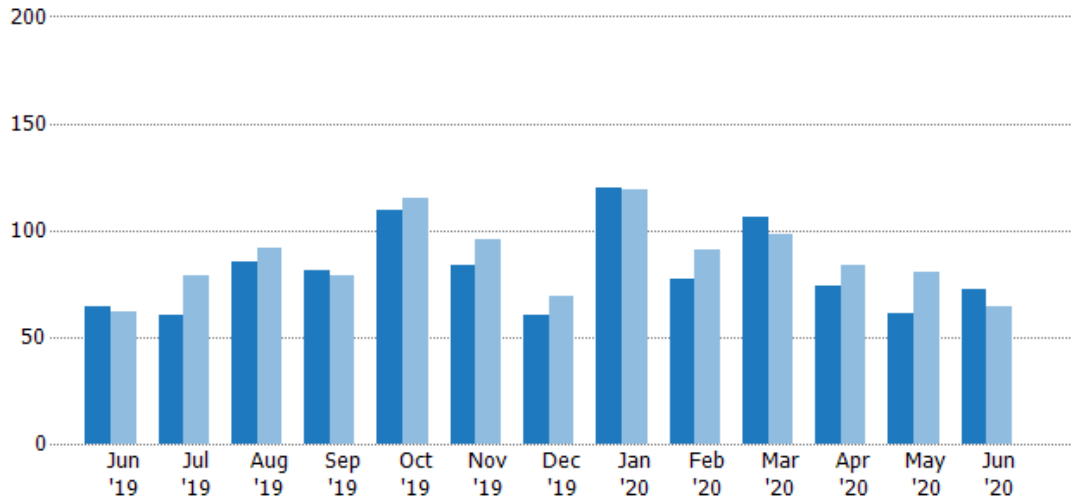
New Listings

The number of new residential listings that were added each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Jun '20	72	12.5%
Jun '19	64	3.2%
Jun '18	62	6.5%



Current Year	64	60	85	81	109	84	60	120	77	106	74	61	72
Prior Year	62	79	92	79	115	96	69	119	91	98	84	80	64
Percent Change from Prior Year	3%	-24%	-8%	3%	-5%	-13%	-13%	1%	-15%	8%	-12%	-24%	13%

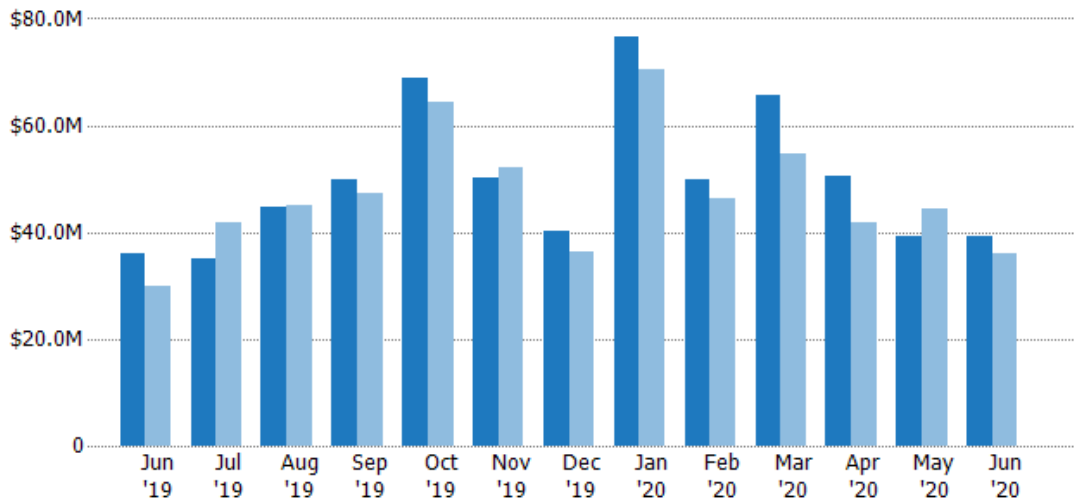
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Jun '20	\$39.1M	8.2%
Jun '19	\$36.2M	21.4%
Jun '18	\$29.8M	5.2%



Current Year	\$36.2M	\$35M	\$44.8M	\$49.8M	\$69M	\$50.1M	\$40.1M	\$76.7M	\$50M	\$65.8M	\$50.6M	\$39.2M	\$39.1M
Prior Year	\$29.8M	\$41.7M	\$44.9M	\$47.2M	\$64.4M	\$52.1M	\$36.4M	\$70.4M	\$46.4M	\$54.6M	\$42M	\$44.3M	\$36.2M
Percent Change from Prior Year	21%	-16%	0%	5%	7%	-4%	10%	9%	8%	21%	21%	-11%	8%

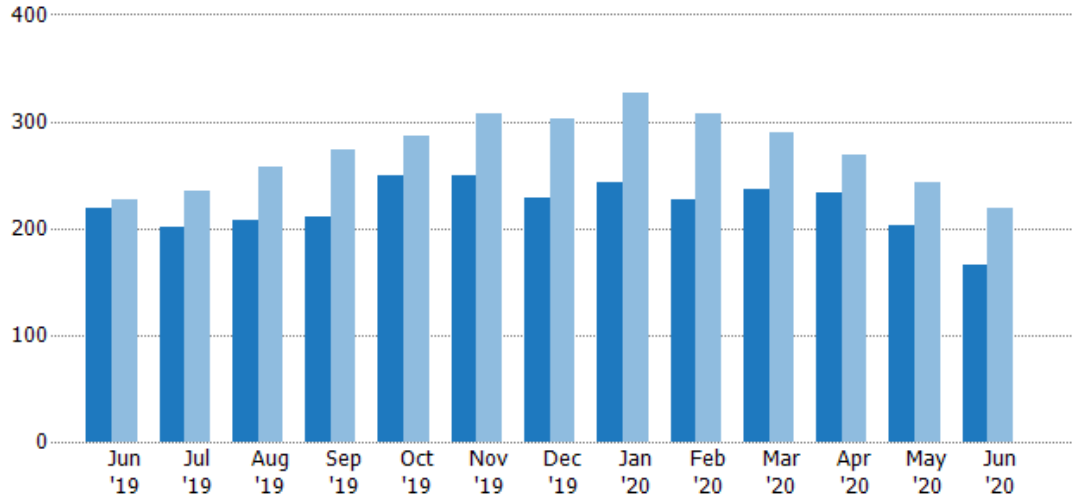
Active Listings

The number of active residential listings at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Jun '20	165	-24.7%
Jun '19	219	-3.5%
Jun '18	227	32.6%



Current Year	219	201	207	211	250	249	228	243	226	237	234	202	165
Prior Year	227	235	257	273	286	307	303	327	308	290	269	243	219
Percent Change from Prior Year	-4%	-14%	-19%	-23%	-13%	-19%	-25%	-26%	-27%	-18%	-13%	-17%	-25%

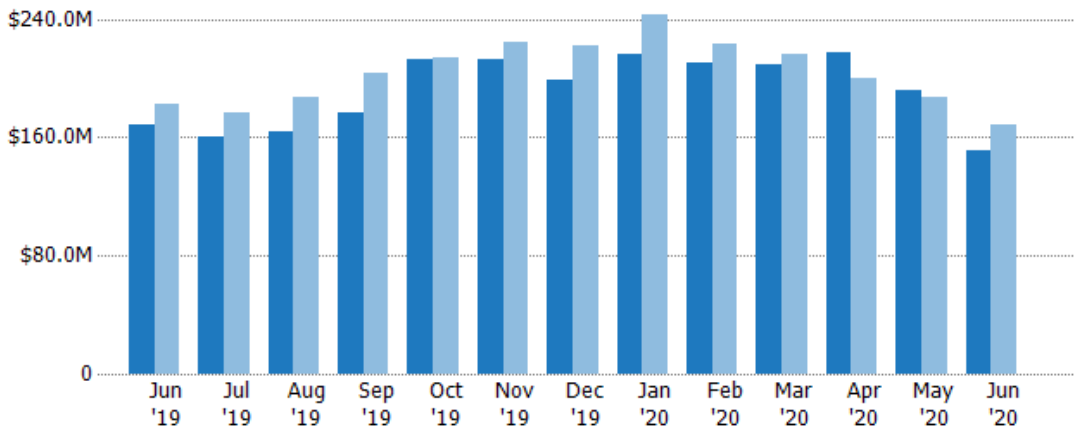
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Jun '20	\$151M	-10.7%
Jun '19	\$169M	-7.6%
Jun '18	\$183M	21.6%



Current Year	\$169M	\$160M	\$164M	\$177M	\$212M	\$212M	\$199M	\$217M	\$210M	\$209M	\$217M	\$192M	\$151M
Prior Year	\$183M	\$177M	\$187M	\$203M	\$214M	\$224M	\$222M	\$242M	\$223M	\$217M	\$200M	\$187M	\$169M
Percent Change from Prior Year	-8%	-9%	-12%	-13%	-1%	-5%	-10%	-11%	-6%	-4%	8%	3%	-11%

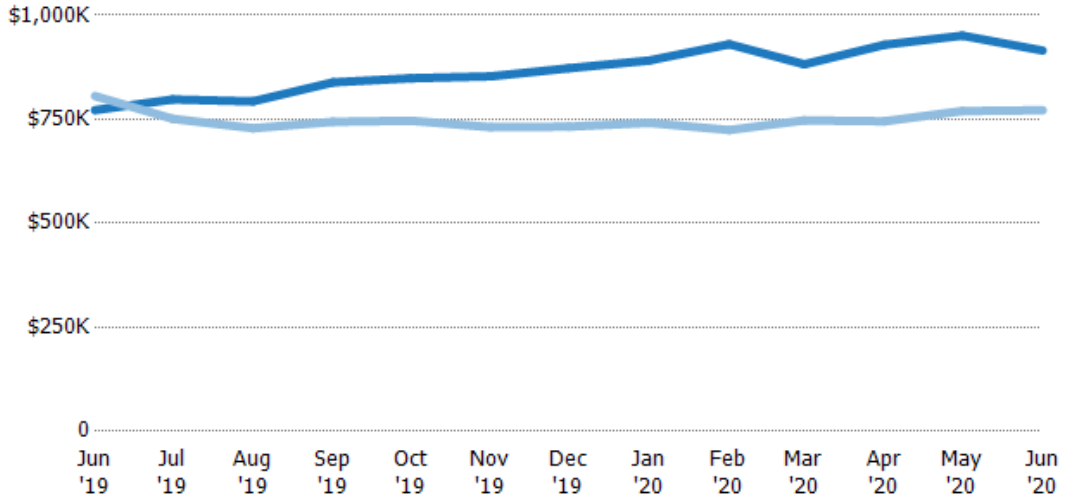
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Price	% Chg.
Jun '20	\$915K	18.6%
Jun '19	\$772K	-4.2%
Jun '18	\$806K	-8.3%



Current Year	\$772K	\$798K	\$793K	\$839K	\$849K	\$853K	\$873K	\$891K	\$930K	\$882K	\$929K	\$951K	\$915K
Prior Year	\$806K	\$751K	\$729K	\$744K	\$747K	\$731K	\$732K	\$741K	\$724K	\$747K	\$745K	\$770K	\$772K
Percent Change from Prior Year	-4%	6%	9%	13%	14%	17%	19%	20%	28%	18%	25%	24%	19%

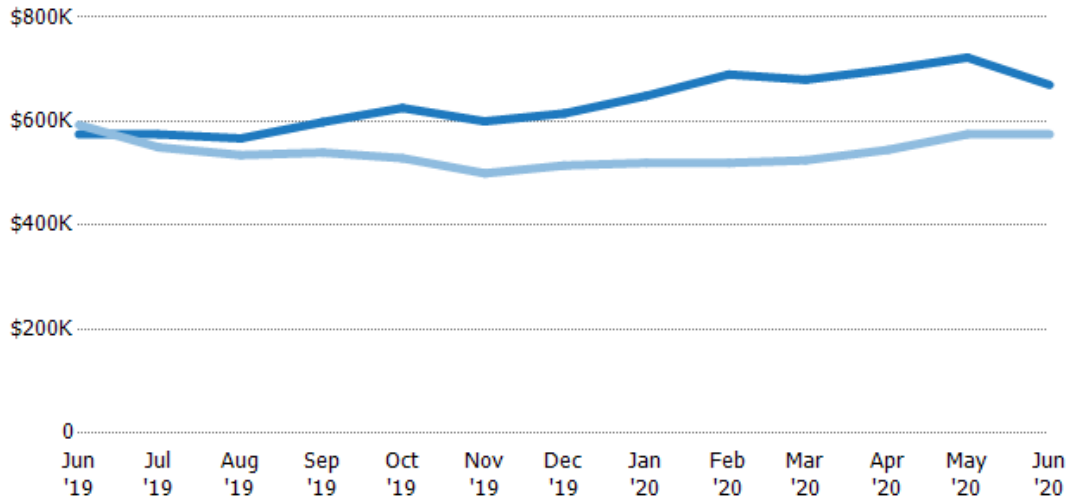
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Price	% Chg.
Jun '20	\$670K	16.5%
Jun '19	\$575K	-3%
Jun '18	\$593K	-13.2%



Current Year	\$575K	\$575K	\$567K	\$599K	\$625K	\$600K	\$615K	\$649K	\$690K	\$680K	\$700K	\$723K	\$670K
Prior Year	\$593K	\$550K	\$535K	\$540K	\$529K	\$500K	\$515K	\$520K	\$520K	\$525K	\$545K	\$575K	\$575K
Percent Change from Prior Year	-3%	5%	6%	11%	18%	20%	19%	25%	33%	30%	28%	26%	17%

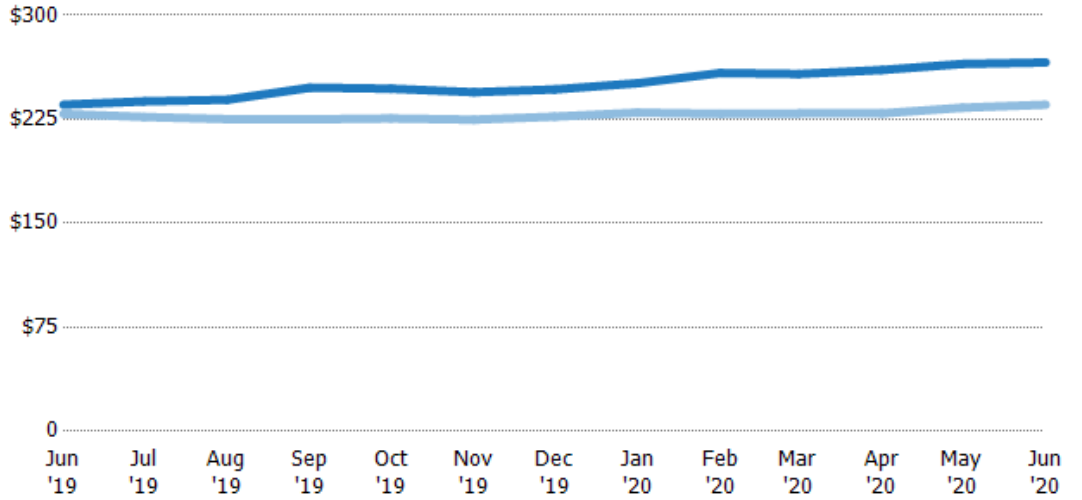
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Jun '20	\$266	12.9%
Jun '19	\$236	2.9%
Jun '18	\$229	-4.2%



Current Year	\$236	\$238	\$239	\$248	\$247	\$245	\$247	\$251	\$258	\$258	\$261	\$265	\$266
Prior Year	\$229	\$227	\$225	\$225	\$226	\$225	\$227	\$230	\$229	\$229	\$229	\$233	\$236
Percent Change from Prior Year	3%	5%	6%	10%	10%	9%	9%	9%	13%	12%	14%	14%	13%

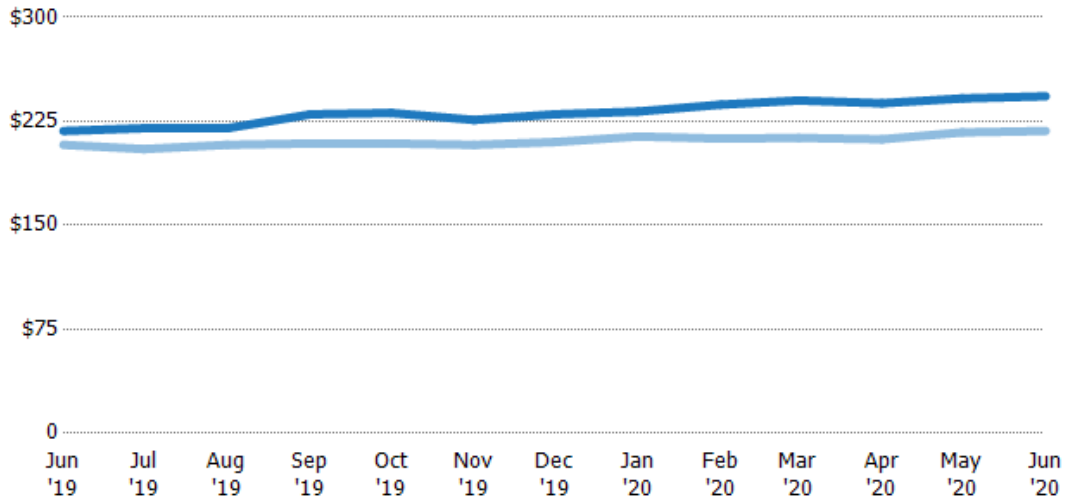
Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Jun '20	\$243	11.5%
Jun '19	\$218	4.8%
Jun '18	\$208	-4.3%



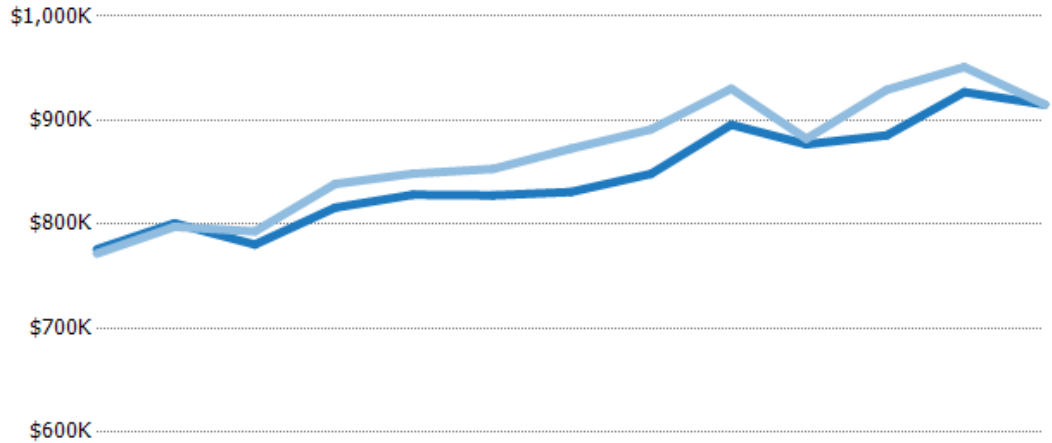
Current Year	\$218	\$220	\$220	\$230	\$231	\$226	\$230	\$232	\$237	\$240	\$238	\$242	\$243
Prior Year	\$208	\$205	\$208	\$209	\$209	\$208	\$210	\$214	\$213	\$213	\$212	\$217	\$218
Percent Change from Prior Year	5%	7%	6%	10%	11%	9%	10%	8%	12%	13%	12%	11%	11%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



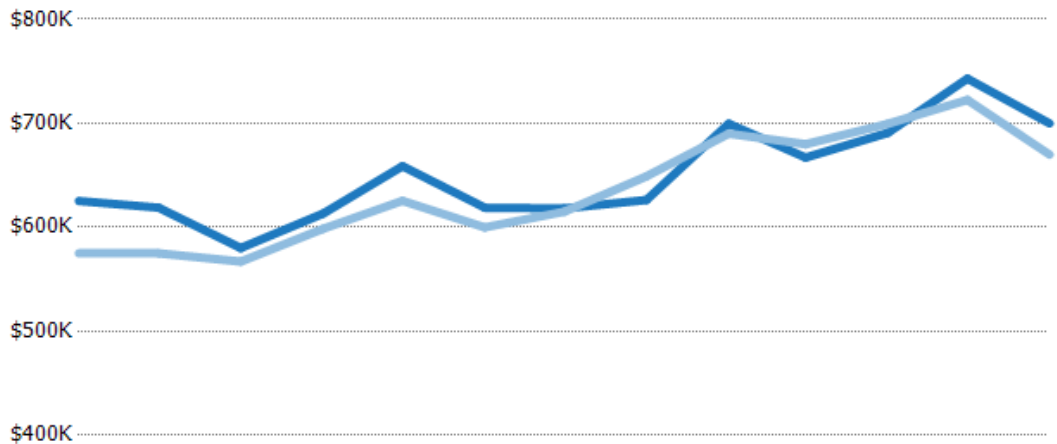
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Avg Est Value	\$776K	\$801K	\$781K	\$816K	\$828K	\$828K	\$831K	\$848K	\$896K	\$877K	\$886K	\$927K	\$915K
Avg Listing Price	\$772K	\$798K	\$793K	\$839K	\$849K	\$853K	\$873K	\$891K	\$930K	\$882K	\$929K	\$951K	\$915K
Avg Listing Price as a % of Avg Est Value	99%	100%	102%	103%	102%	103%	105%	105%	104%	101%	105%	103%	100%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



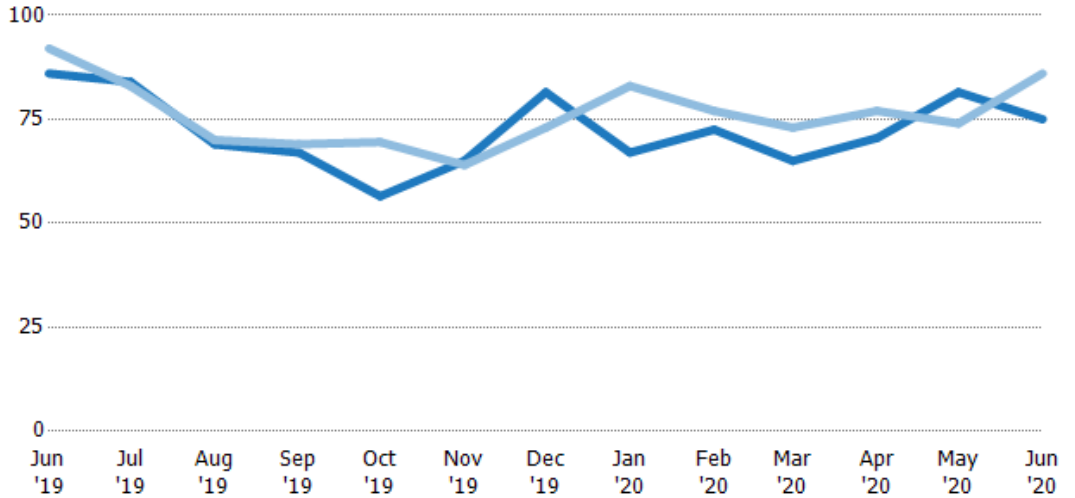
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median Est Value	\$625K	\$619K	\$580K	\$613K	\$659K	\$619K	\$618K	\$626K	\$700K	\$667K	\$691K	\$743K	\$700K
Median Listing Price	\$575K	\$575K	\$567K	\$599K	\$625K	\$600K	\$615K	\$649K	\$690K	\$680K	\$700K	\$723K	\$670K
Med Listing Price as a % of Med Est Value	92%	93%	98%	98%	95%	97%	99%	104%	99%	102%	101%	97%	96%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



Month/Year	Days	% Chg.
Jun '20	75	-12.8%
Jun '19	86	-6.5%
Jun '18	92	-1.1%

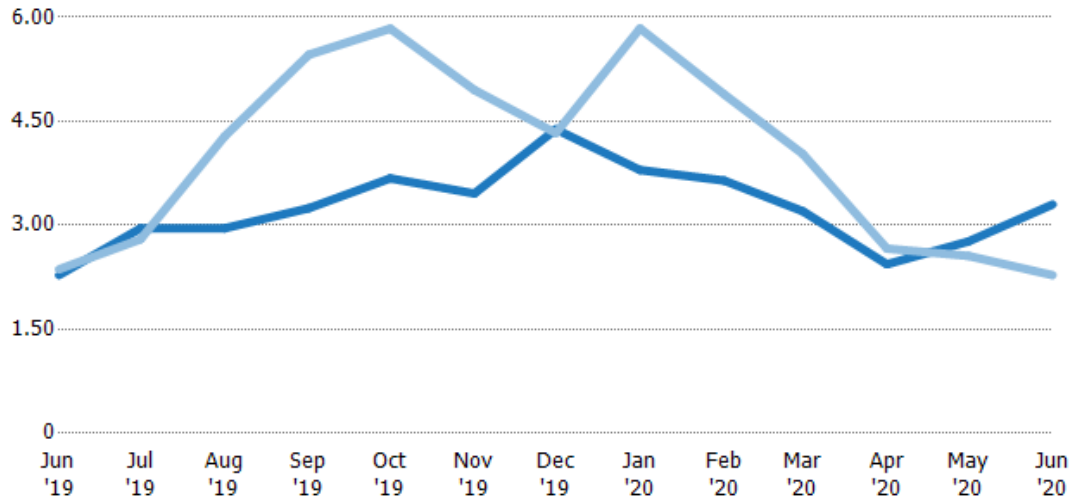
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	86	84	69	67	56.5	65	81.5	67	72.5	65	70.5	81.5	75
Prior Year	92	83	70	69	69.5	64	73	83	77	73	77	74	86
Percent Change from Prior Year	-7%	1%	-1%	-3%	-19%	2%	12%	-19%	-6%	-11%	-8%	10%	-13%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



Month/Year	Months	% Chg.
Jun '20	3.3	44.7%
Jun '19	2.28	-3.5%
Jun '18	2.36	46.8%

	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	2.28	2.96	2.96	3.25	3.68	3.46	4.38	3.8	3.65	3.2	2.44	2.77	3.3
Prior Year	2.36	2.8	4.28	5.46	5.84	4.95	4.33	5.84	4.89	4.03	2.66	2.56	2.28
Percent Change from Prior Year	-4%	6%	-31%	-41%	-37%	-30%	1%	-35%	-25%	-20%	-8%	8%	45%

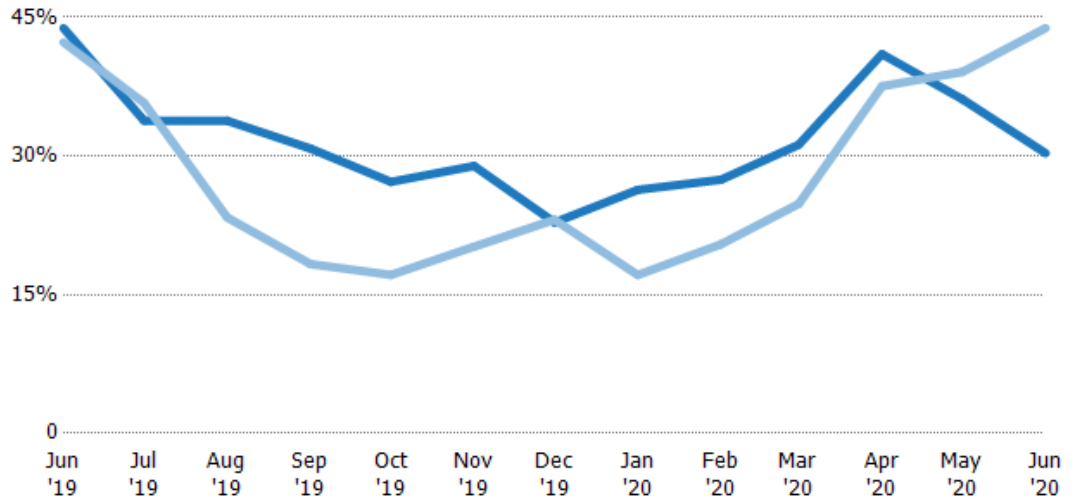
Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Rate	Chg.
Jun '20	30%	13.5%
Jun '19	44%	-1.5%
Jun '18	42%	-31.9%



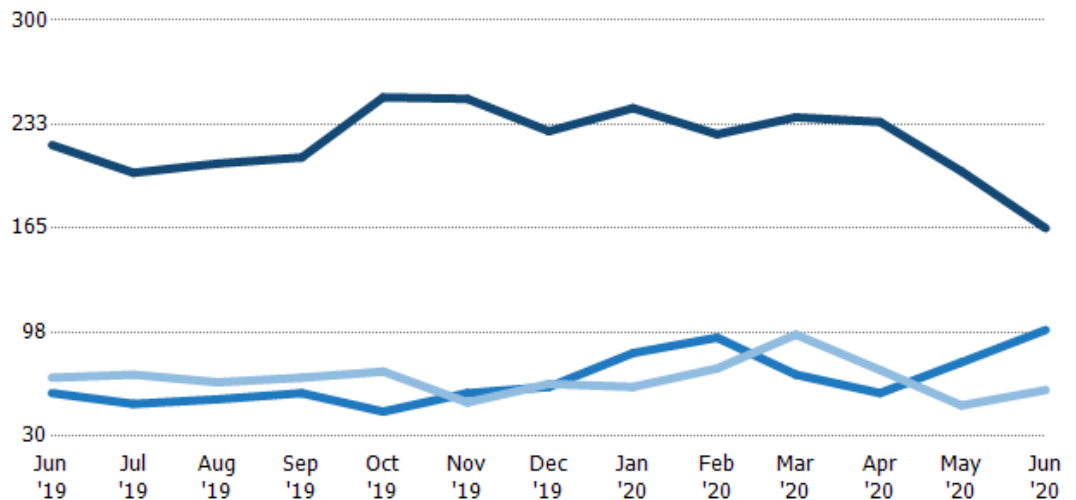
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	44%	34%	34%	31%	27%	29%	23%	26%	27%	31%	41%	36%	30%
Prior Year	42%	36%	23%	18%	17%	20%	23%	17%	20%	25%	38%	39%	44%
Change from Prior Year	-2%	2%	-10%	-12%	-10%	-9%	0%	-9%	-7%	-6%	-3%	3%	14%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Active	219	201	207	211	250	249	228	243	226	237	234	202	165
Pending	58	51	54	58	46	58	62	84	94	70	58	78	99
Sold	68	70	65	68	72	52	64	62	74	96	73	50	60

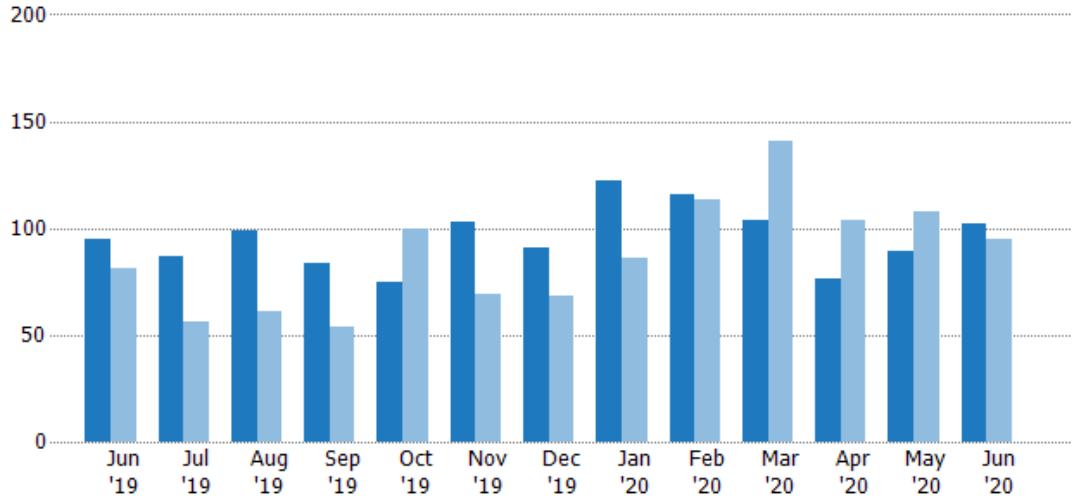
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Count	% Chg.
Jun '20	102	7.4%
Jun '19	95	17.3%
Jun '18	81	-35.8%



Current Year	95	87	99	84	75	103	91	122	116	104	76	89	102
Prior Year	81	56	61	54	100	69	68	86	113	141	104	108	95
Percent Change from Prior Year	17%	55%	62%	56%	-25%	49%	34%	42%	3%	-26%	-27%	-18%	7%

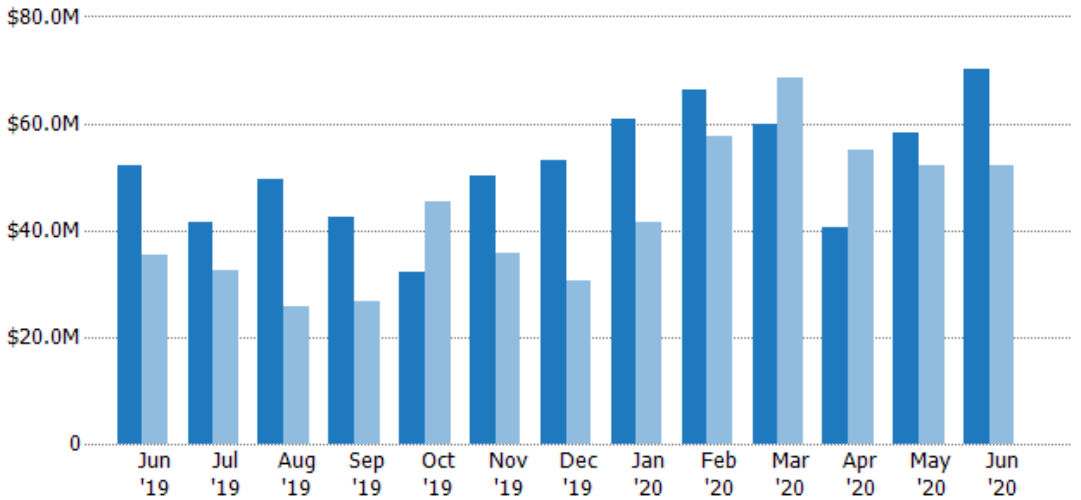
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Volume	% Chg.
Jun '20	\$70.2M	34.6%
Jun '19	\$52.1M	47.3%
Jun '18	\$35.4M	-40.1%



Current Year	\$52.1M	\$41.6M	\$49.7M	\$42.5M	\$32.1M	\$50.2M	\$53.1M	\$60.8M	\$66.1M	\$59.7M	\$40.4M	\$58.2M	\$70.2M
Prior Year	\$35.4M	\$32.6M	\$25.6M	\$26.7M	\$45.4M	\$35.8M	\$30.5M	\$41.5M	\$57.5M	\$68.4M	\$55.1M	\$52.2M	\$52.1M
Percent Change from Prior Year	47%	28%	94%	59%	-29%	40%	74%	46%	15%	-13%	-27%	11%	35%

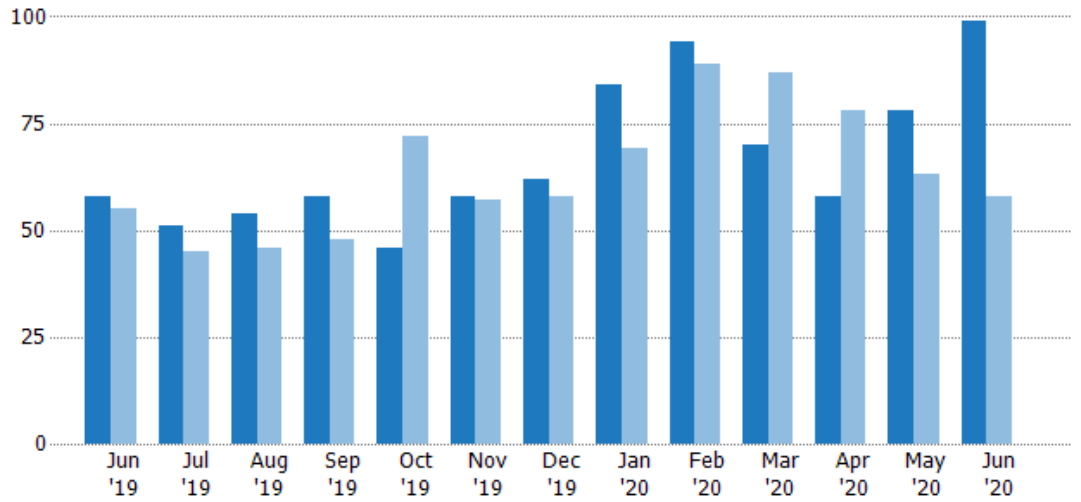
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Jun '20	99	70.7%
Jun '19	58	5.5%
Jun '18	55	-27.3%



Current Year	58	51	54	58	46	58	62	84	94	70	58	78	99
Prior Year	55	45	46	48	72	57	58	69	89	87	78	63	58
Percent Change from Prior Year	5%	13%	17%	21%	-36%	2%	7%	22%	6%	-20%	-26%	24%	71%

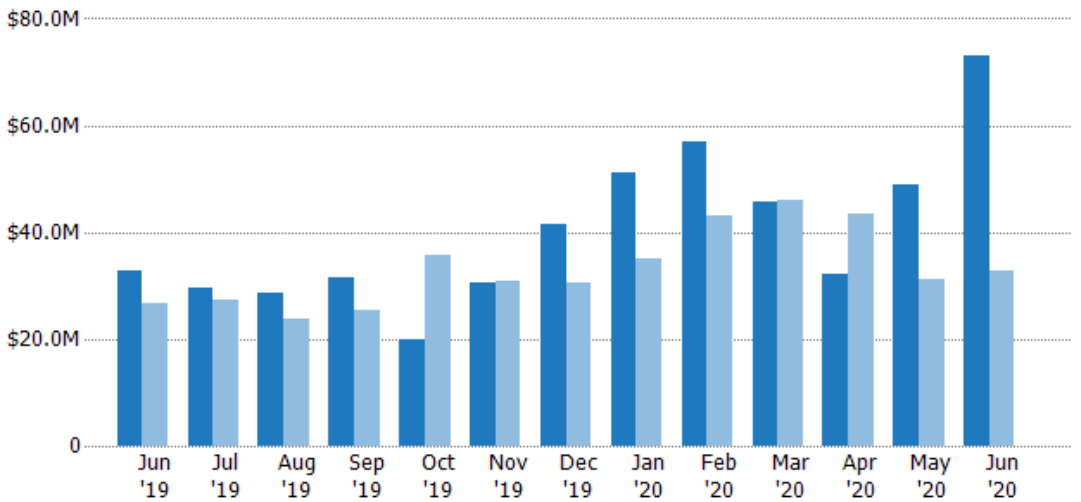
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Jun '20	\$73.1M	123.8%
Jun '19	\$32.7M	23.1%
Jun '18	\$26.5M	-38.7%



Current Year	\$32.7M	\$29.7M	\$28.6M	\$31.4M	\$20.1M	\$30.6M	\$41.4M	\$51.1M	\$57M	\$45.6M	\$32.1M	\$48.9M	\$73.1M
Prior Year	\$26.5M	\$27.4M	\$23.8M	\$25.3M	\$35.7M	\$30.9M	\$30.6M	\$35.1M	\$43.1M	\$46.1M	\$43.5M	\$31.3M	\$32.7M
Percent Change from Prior Year	23%	8%	20%	24%	-44%	-1%	35%	45%	32%	-1%	-26%	56%	124%

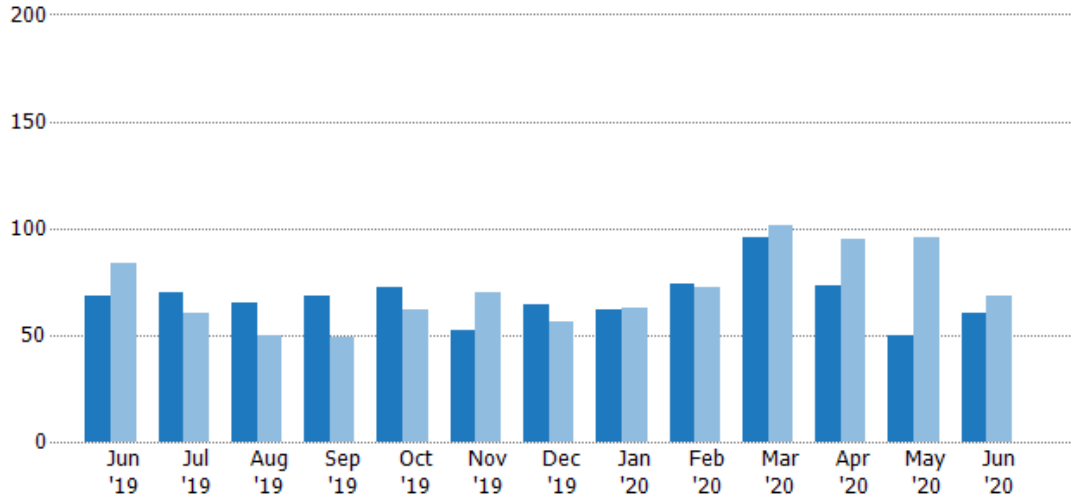
Closed Sales

The total number of residential properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Jun '20	60	-11.8%
Jun '19	68	-19%
Jun '18	84	-21.4%



Current Year	68	70	65	68	72	52	64	62	74	96	73	50	60
Prior Year	84	60	50	49	62	70	56	63	72	101	95	96	68
Percent Change from Prior Year	-19%	17%	30%	39%	16%	-26%	14%	-2%	3%	-5%	-23%	-48%	-12%

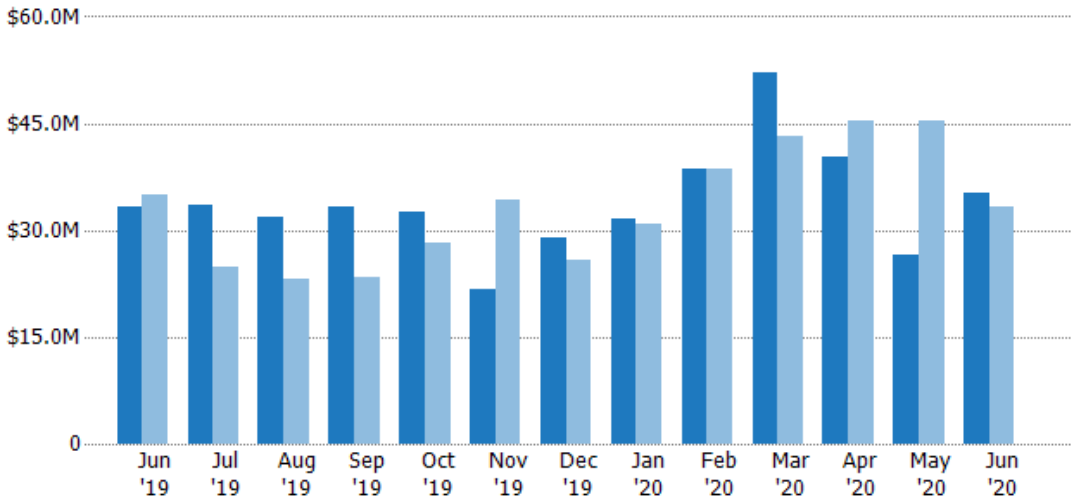
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Jun '20	\$35.3M	5.8%
Jun '19	\$33.4M	-4.6%
Jun '18	\$35M	-22.4%



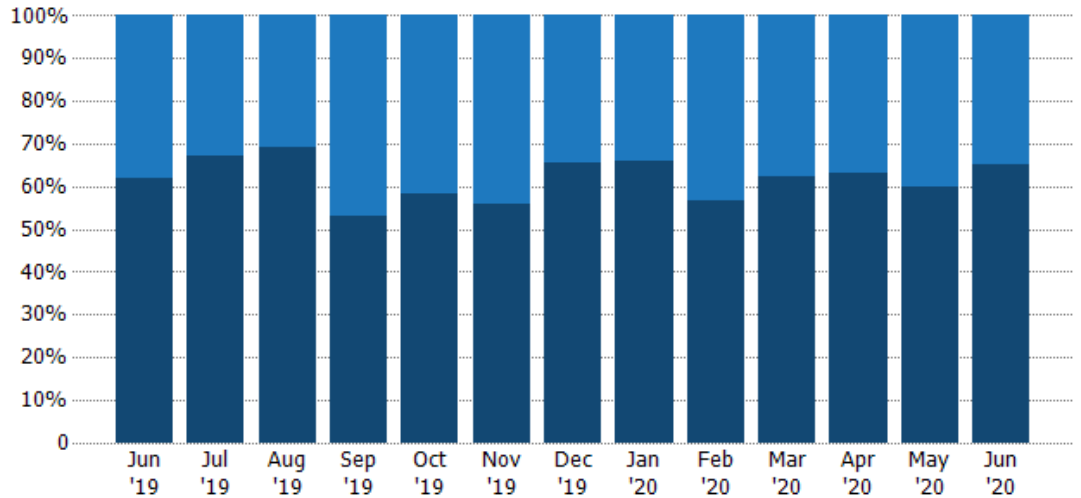
Current Year	\$33.4M	\$33.7M	\$31.9M	\$33.3M	\$32.6M	\$21.8M	\$28.8M	\$31.5M	\$38.7M	\$52.1M	\$40.3M	\$26.6M	\$35.3M
Prior Year	\$35M	\$24.7M	\$23.1M	\$23.4M	\$28.2M	\$34.3M	\$25.7M	\$31M	\$38.7M	\$43.2M	\$45.4M	\$45.4M	\$33.4M
Percent Change from Prior Year	-5%	36%	38%	42%	15%	-36%	12%	2%	0%	21%	-11%	-41%	6%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



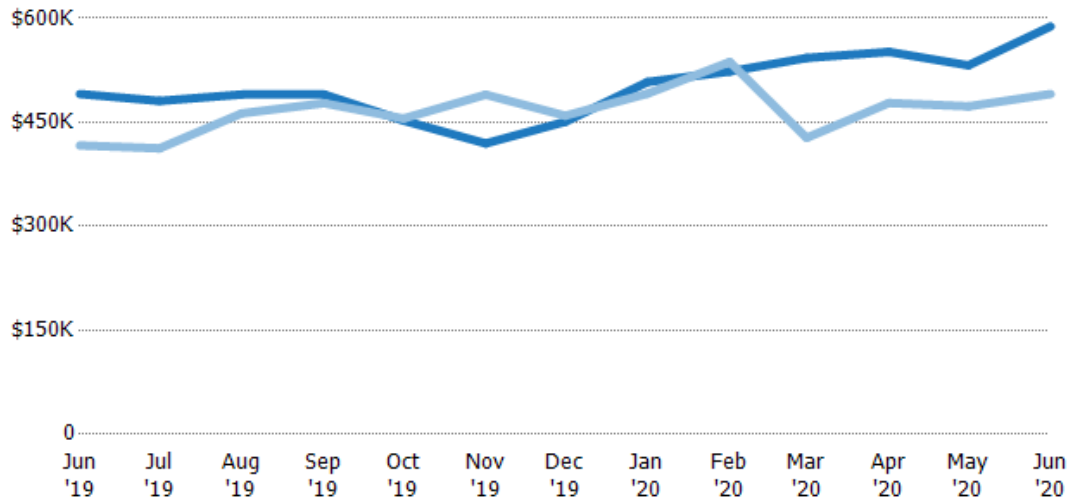
Condo/Townhouse	38%	33%	31%	47%	42%	44%	34%	34%	43%	38%	37%	40%	35%
Single Family Residence	62%	67%	69%	53%	58%	56%	66%	66%	57%	63%	63%	60%	65%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



Current Year	\$491K	\$481K	\$490K	\$490K	\$452K	\$419K	\$451K	\$508K	\$523K	\$543K	\$552K	\$532K	\$588K
Prior Year	\$417K	\$412K	\$463K	\$478K	\$455K	\$490K	\$460K	\$491K	\$537K	\$428K	\$478K	\$473K	\$491K
Percent Change from Prior Year	18%	17%	6%	3%	-1%	-14%	-2%	3%	-3%	27%	15%	12%	20%

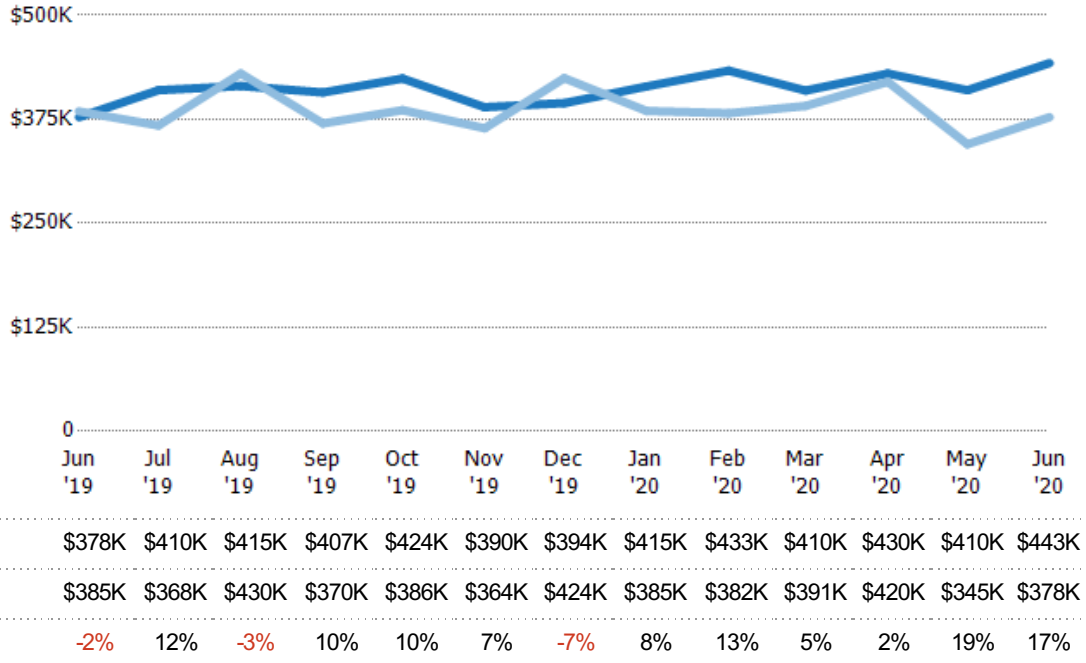
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Price	% Chg.
Jun '20	\$443K	17.2%
Jun '19	\$378K	-1.8%
Jun '18	\$385K	1.6%



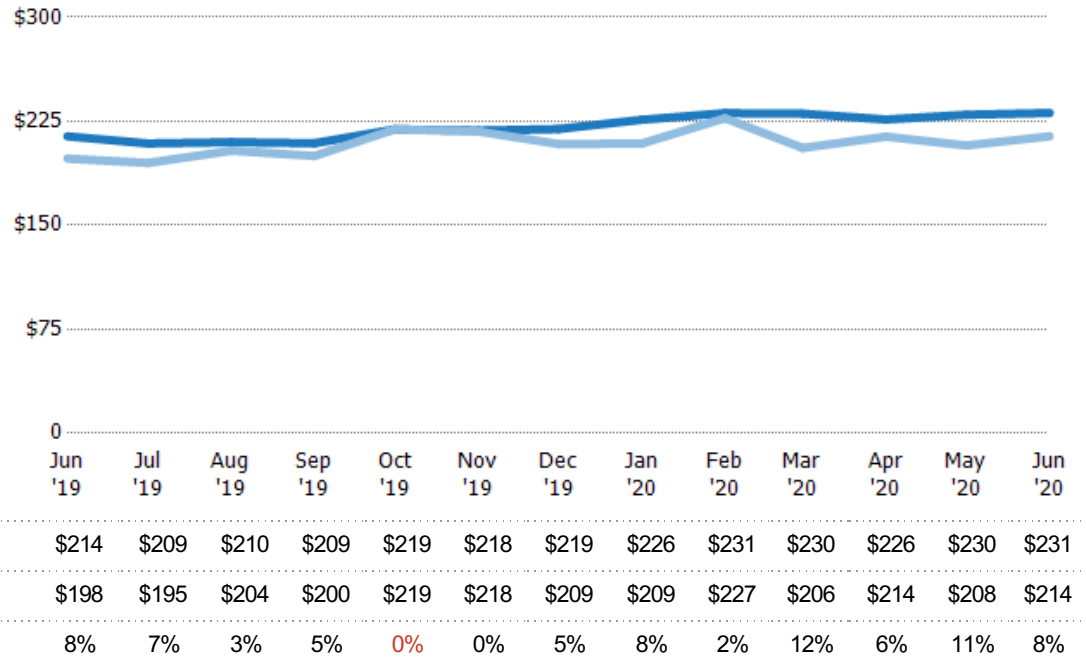
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Price/sq ft	% Chg.
Jun '20	\$231	7.9%
Jun '19	\$214	8.1%
Jun '18	\$198	-1.1%



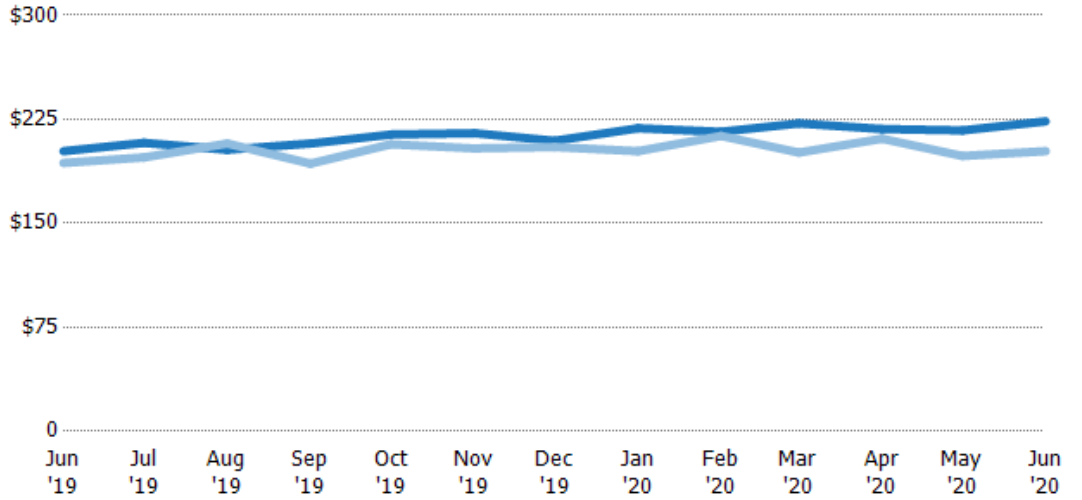
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Jun '20	\$224	10.6%
Jun '19	\$202	4.4%
Jun '18	\$194	1.3%



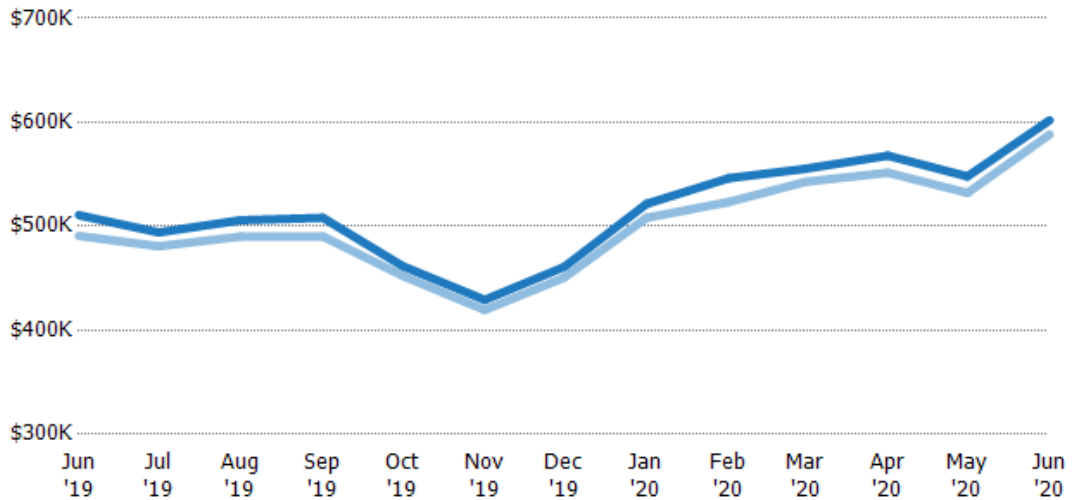
Current Year	\$202	\$208	\$203	\$208	\$214	\$215	\$210	\$219	\$216	\$222	\$218	\$217	\$224
Prior Year	\$194	\$198	\$208	\$193	\$207	\$204	\$205	\$202	\$213	\$201	\$211	\$199	\$202
Percent Change from Prior Year	4%	5%	-2%	8%	3%	5%	2%	8%	1%	10%	3%	9%	11%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



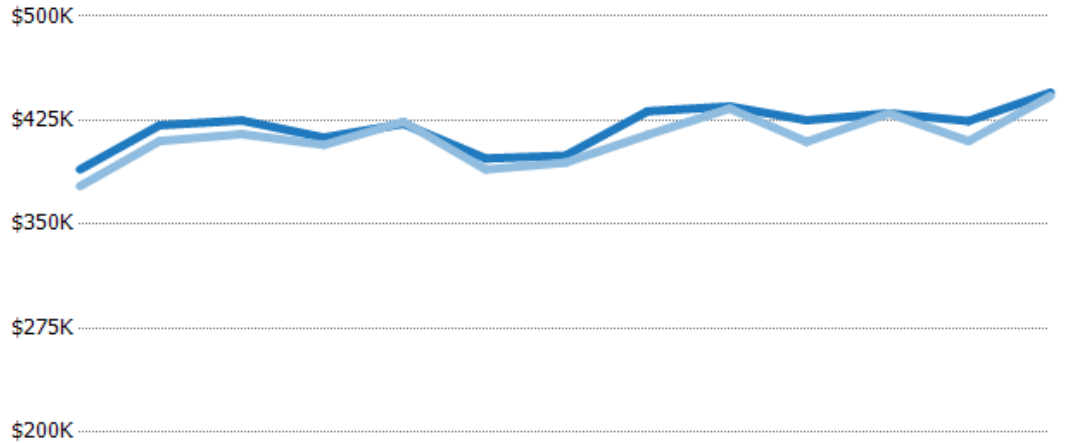
Avg List Price	\$511K	\$494K	\$506K	\$508K	\$462K	\$429K	\$461K	\$522K	\$546K	\$555K	\$568K	\$548K	\$602K
Avg Sales Price	\$491K	\$481K	\$490K	\$490K	\$452K	\$419K	\$451K	\$508K	\$523K	\$543K	\$552K	\$532K	\$588K
Avg Sales Price as a % of Avg List Price	96%	97%	97%	96%	98%	98%	98%	97%	96%	98%	97%	97%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



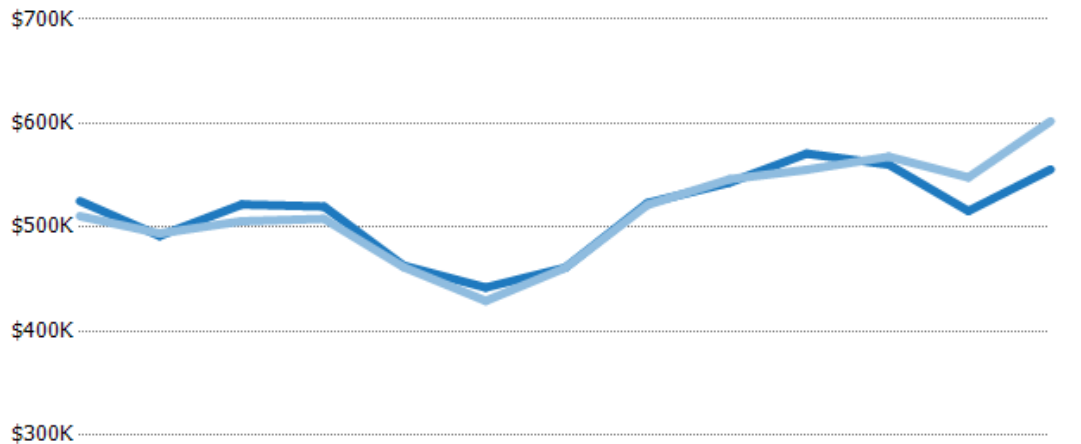
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median List Price	\$390K	\$421K	\$425K	\$413K	\$422K	\$397K	\$399K	\$431K	\$435K	\$425K	\$430K	\$424K	\$445K
Median Sales Price	\$378K	\$410K	\$415K	\$407K	\$424K	\$390K	\$394K	\$415K	\$433K	\$410K	\$430K	\$410K	\$443K
Med Sales Price as a % of Med List Price	97%	97%	98%	99%	100%	98%	99%	96%	100%	96%	100%	97%	99%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



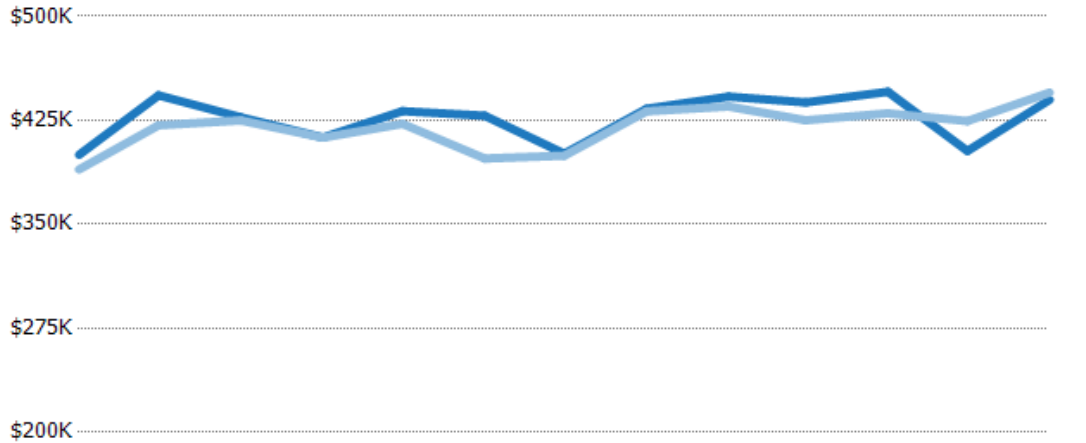
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Avg Est Value	\$525K	\$492K	\$522K	\$520K	\$463K	\$442K	\$461K	\$523K	\$543K	\$571K	\$560K	\$516K	\$556K
Avg Sales Price	\$511K	\$494K	\$506K	\$508K	\$462K	\$429K	\$461K	\$522K	\$546K	\$555K	\$568K	\$548K	\$602K
Avg Sales Price as a % of Avg Est Value	97%	100%	97%	98%	100%	97%	100%	100%	101%	97%	101%	106%	108%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



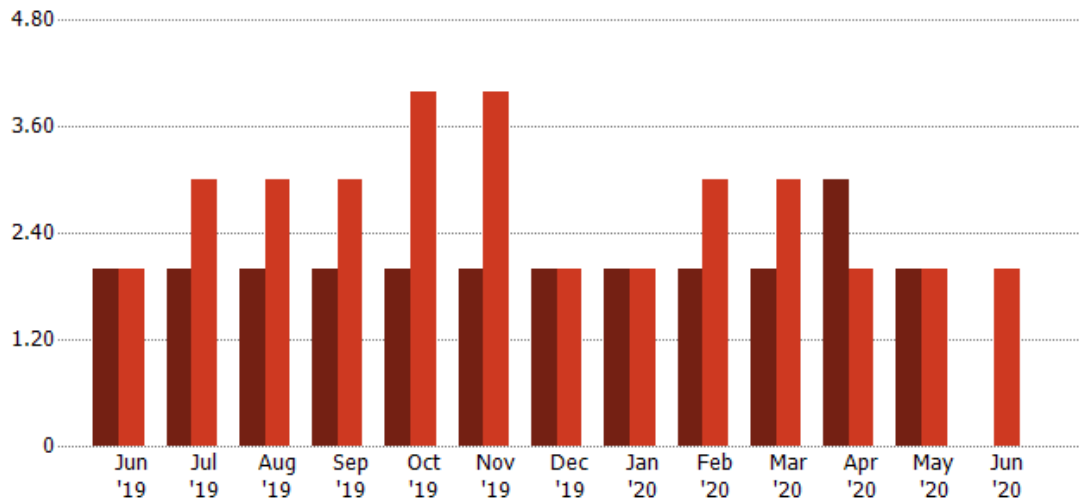
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median Est Value	\$400K	\$443K	\$427K	\$413K	\$432K	\$428K	\$401K	\$433K	\$442K	\$438K	\$446K	\$403K	\$440K
Median Sales Price	\$390K	\$421K	\$425K	\$413K	\$422K	\$397K	\$399K	\$431K	\$435K	\$425K	\$430K	\$424K	\$445K
Med Sales Price as a % of Med Est Value	97%	95%	99%	100%	98%	93%	100%	100%	98%	97%	97%	105%	101%

Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



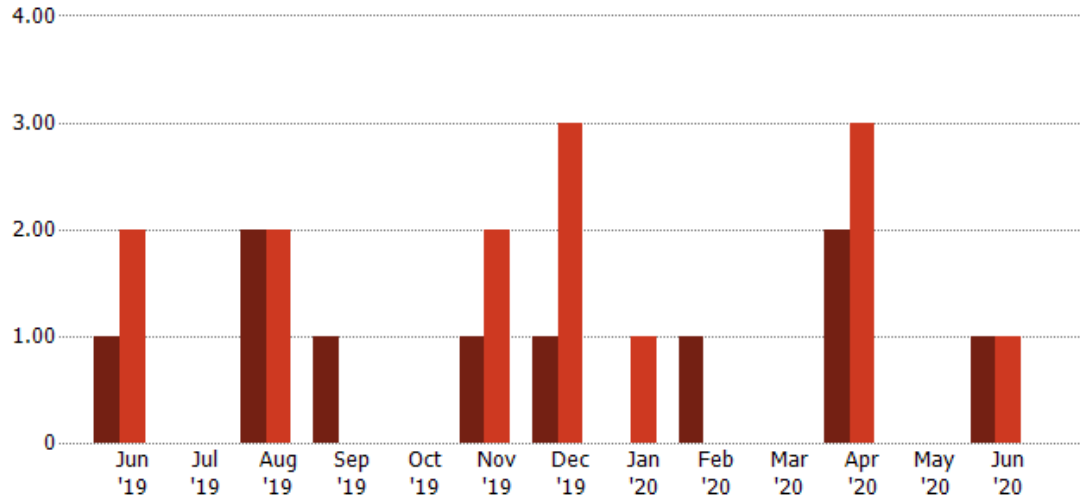
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	2	2	2	2	2	2	2	2	2	2	3	2	-
Prior Year	2	3	3	3	4	4	2	2	3	3	2	2	2
Percent Change from Prior Year	0%	-33%	-33%	-33%	-50%	-50%	0%	0%	-33%	-33%	50%	0%	-100%

Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



Current Year	1	-	2	1	-	1	1	-	1	-	2	-	1
Prior Year	2	-	2	-	-	2	3	1	-	-	3	-	1
Percent Change from Prior Year	-50%	-	0%	100%	-	-50%	-67%	-100%	100%	-	-33%	-	0%



Sales Activity by ZIP

Jun 2020

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85268	99	\$73,081,625	60	\$35,291,900	\$588,198	\$442,500	\$227	\$220	33