



2020

CAVE CREEK MARKET REPORT NOVEMBER 2020



Scottsdale Area Association of REALTORS®
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ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2020	Nov 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	76	69	+10.1%	916	1,027	-10.8%
New Listing Volume	\$55,114,685	\$45,428,022	+21.3%	\$625,656,040	\$610,542,753	+2.5%
Active Listing Count	101	221	-54.3%	N/A	N/A	
Active Listing Volume	\$110,222,563	\$180,967,563	-39.1%	N/A	N/A	
Average Listing Price	\$1,091,313	\$818,858	+33.3%	\$880,690	\$761,564	+15.6%
Median Listing Price	\$830,000	\$675,000	+23%	\$718,213	\$611,500	+17.5%
Average Listing Price per Sq Ft	\$344	\$266	+29.3%	\$288	\$250	+15.1%
Median Listing Price per Sq Ft	\$268	\$230	+16.5%	\$247	\$218	+12.9%
Median Days in RPR	47	72	-34.7%	56.51	64.36	-12.2%
Months of Inventory	1.5	3.4	-56.3%	2.5	3.7	-34.4%
Absorption Rate	67.29%	29.41%	+37.9%	40.65%	26.68%	+14%
Sales Activity Charts Metrics						
New Pending Sales Count	134	86	+55.8%	1,129	1,068	+5.7%
New Pending Sales Volume	\$89,277,201	\$52,595,345	+69.7%	\$737,262,479	\$591,004,631	+24.7%
Pending Sales Count	129	69	+87%	N/A	N/A	
Pending Sales Volume	\$90,182,411	\$42,588,254	+111.8%	N/A	N/A	
Closed Sales Count	69	75	-8%	791	787	+0.5%
Closed Sales Volume	\$44,404,199	\$44,079,880	+0.7%	\$489,534,615	\$413,743,434	+18.3%
Average Sales Price	\$643,539	\$587,732	+9.5%	\$618,881	\$525,722	+17.7%
Median Sales Price	\$545,000	\$520,000	+4.8%	\$551,085	\$462,015	+19.3%
Average Sales Price per Sq Ft	\$259	\$222	+16.6%	\$240	\$212	+13%
Median Sales Price per Sq Ft	\$244	\$210	+16.2%	\$232	\$207	+12%
Distressed Charts Metrics						
Distressed Listing Count	2	1	+100%	N/A	N/A	

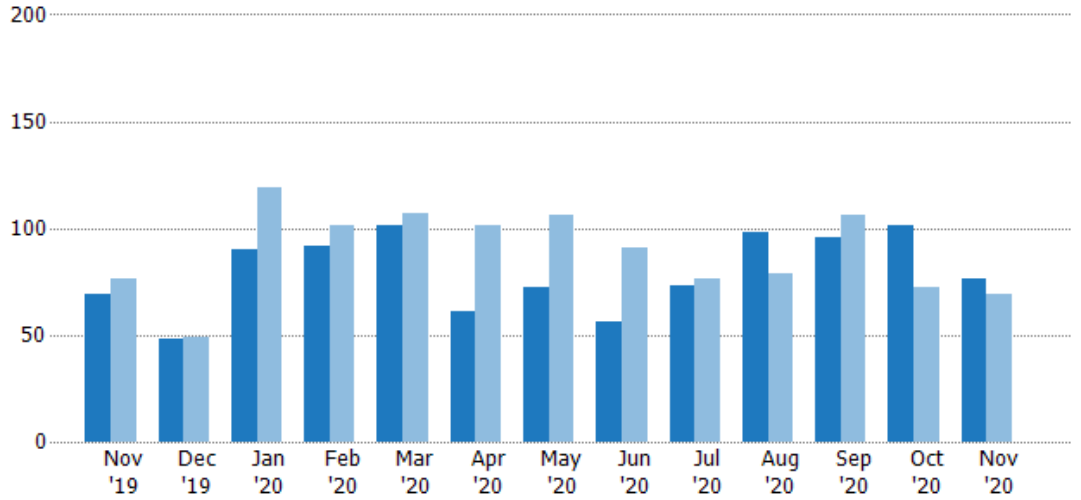
New Listings

The number of new residential listings that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Nov '20	76	10.1%
Nov '19	69	-9.2%
Nov '18	76	6.6%



Current Year	69	48	90	92	101	61	72	56	73	98	96	101	76
Prior Year	76	49	119	101	107	101	106	91	76	79	106	72	69
Percent Change from Prior Year	-9%	-2%	-24%	-9%	-6%	-40%	-32%	-38%	-4%	24%	-9%	40%	10%

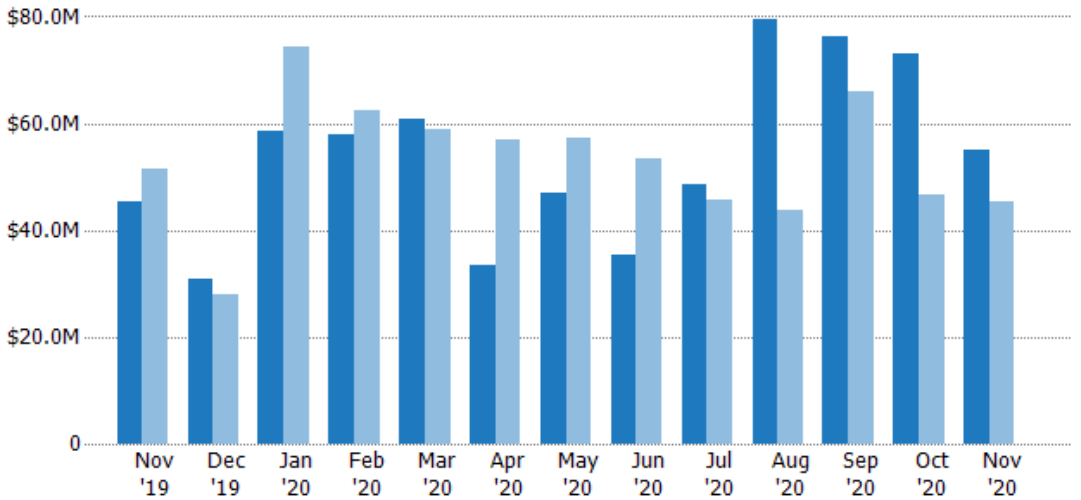
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Nov '20	\$55.1M	21.3%
Nov '19	\$45.4M	-11.8%
Nov '18	\$51.5M	-8.6%



Current Year	\$45.4M	\$30.8M	\$58.6M	\$58M	\$60.7M	\$33.4M	\$47.1M	\$35.4M	\$48.6M	\$79.5M	\$76.2M	\$72.9M	\$55.1M
Prior Year	\$51.5M	\$28M	\$74.4M	\$62.3M	\$59M	\$57M	\$57.3M	\$53.4M	\$45.6M	\$43.6M	\$66M	\$46.7M	\$45.4M
Percent Change from Prior Year	-12%	10%	-21%	-7%	3%	-41%	-18%	-34%	7%	82%	16%	56%	21%

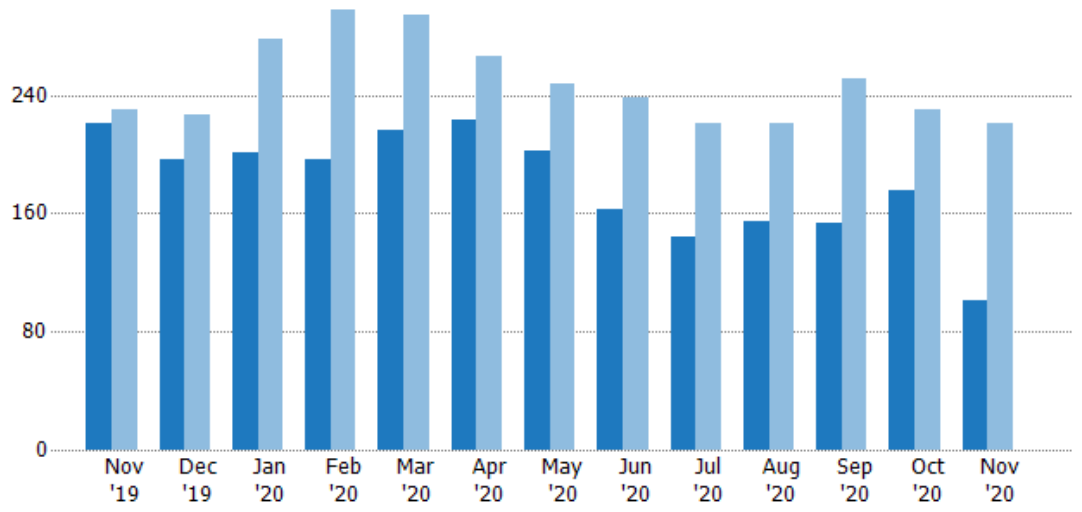
Active Listings

The number of active residential listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Nov '20	101	-54.3%
Nov '19	221	-3.9%
Nov '18	230	21.3%



Current Year	221	197	201	197	216	223	202	163	144	155	153	176	101
Prior Year	230	227	278	298	294	266	248	238	221	221	251	230	221
Percent Change from Prior Year	-4%	-13%	-28%	-34%	-27%	-16%	-19%	-32%	-35%	-30%	-39%	-23%	-54%

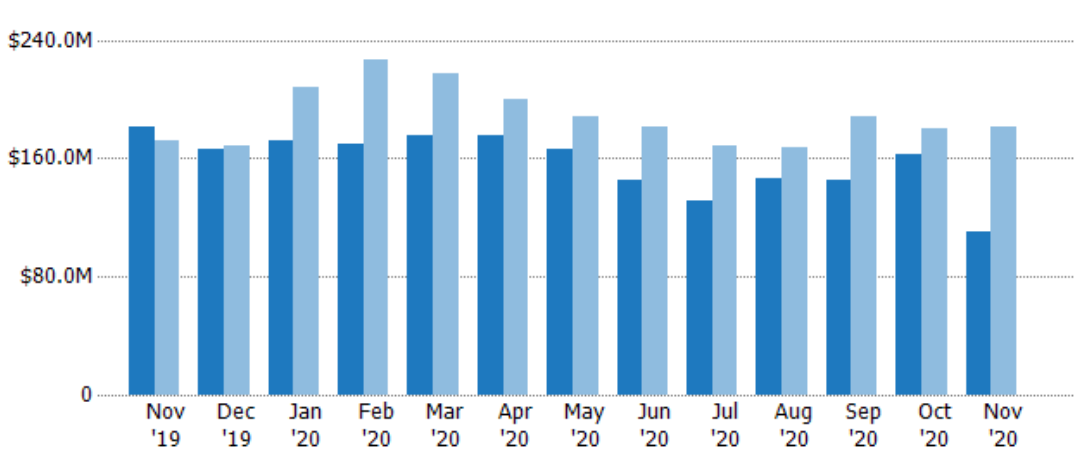
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Nov '20	\$110M	-39.1%
Nov '19	\$181M	5.2%
Nov '18	\$172M	18%



Current Year	\$181M	\$166M	\$172M	\$170M	\$176M	\$176M	\$166M	\$145M	\$131M	\$146M	\$145M	\$163M	\$110M
Prior Year	\$172M	\$168M	\$208M	\$227M	\$218M	\$200M	\$188M	\$181M	\$169M	\$167M	\$188M	\$180M	\$181M
Percent Change from Prior Year	5%	-1%	-18%	-25%	-19%	-12%	-12%	-20%	-22%	-12%	-23%	-9%	-39%

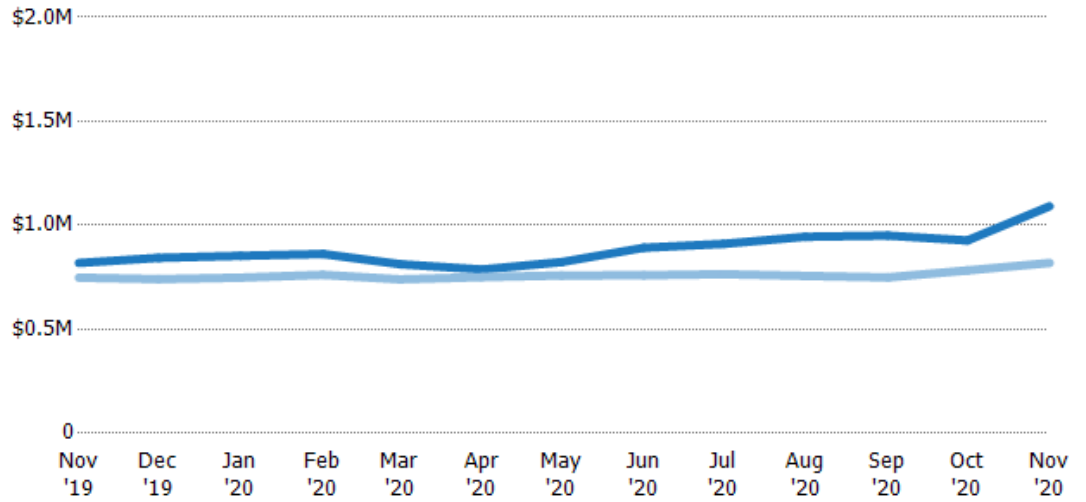
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Price	% Chg.
Nov '20	\$1.09M	33.3%
Nov '19	\$819K	9.5%
Nov '18	\$748K	-2.7%



Current Year	\$819K	\$843K	\$853K	\$862K	\$813K	\$787K	\$823K	\$892K	\$911K	\$945K	\$950K	\$927K	\$1.09M
Prior Year	\$748K	\$741K	\$748K	\$762K	\$740K	\$751K	\$758K	\$760K	\$765K	\$756K	\$749K	\$783K	\$819K
Percent Change from Prior Year	9%	14%	14%	13%	10%	5%	9%	17%	19%	25%	27%	18%	33%

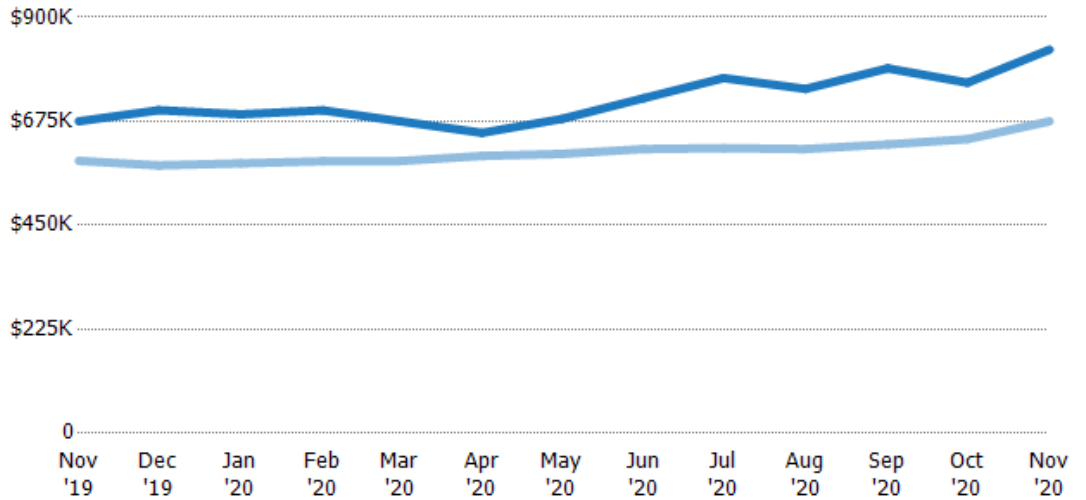
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
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 Residence

Month/Year	Price	% Chg.
Nov '20	\$830K	23%
Nov '19	\$675K	14.6%
Nov '18	\$589K	-2.4%



Current Year	\$675K	\$699K	\$690K	\$699K	\$675K	\$650K	\$680K	\$725K	\$768K	\$745K	\$790K	\$758K	\$830K
Prior Year	\$589K	\$580K	\$584K	\$589K	\$589K	\$600K	\$605K	\$615K	\$617K	\$615K	\$625K	\$636K	\$675K
Percent Change from Prior Year	15%	21%	18%	19%	15%	8%	12%	18%	25%	21%	26%	19%	23%

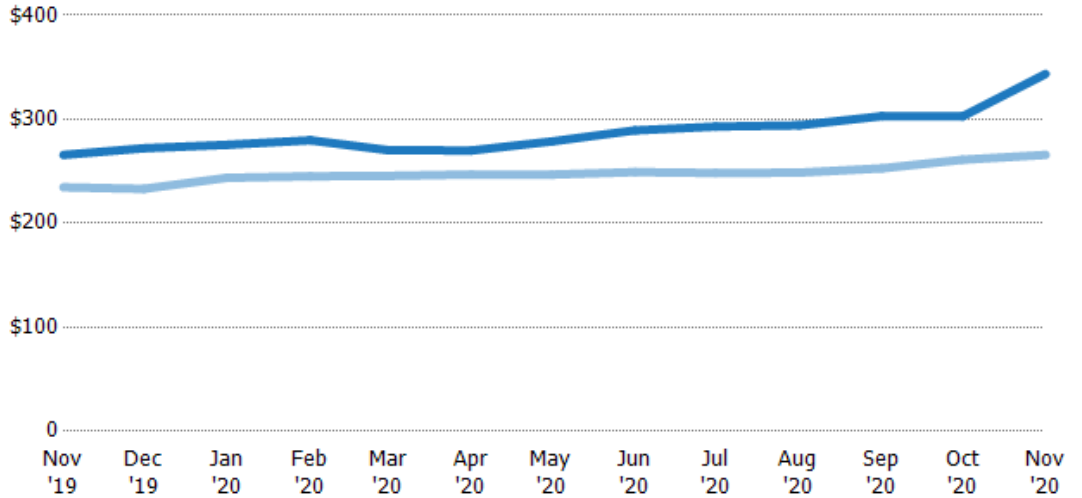
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Nov '20	\$344	29.3%
Nov '19	\$266	13.3%
Nov '18	\$235	8.6%



Current Year	\$266	\$272	\$275	\$280	\$270	\$270	\$279	\$289	\$293	\$294	\$303	\$303	\$344
Prior Year	\$235	\$233	\$244	\$245	\$246	\$247	\$247	\$249	\$248	\$249	\$253	\$261	\$266
Percent Change from Prior Year	13%	17%	13%	14%	10%	9%	13%	16%	18%	18%	20%	16%	29%

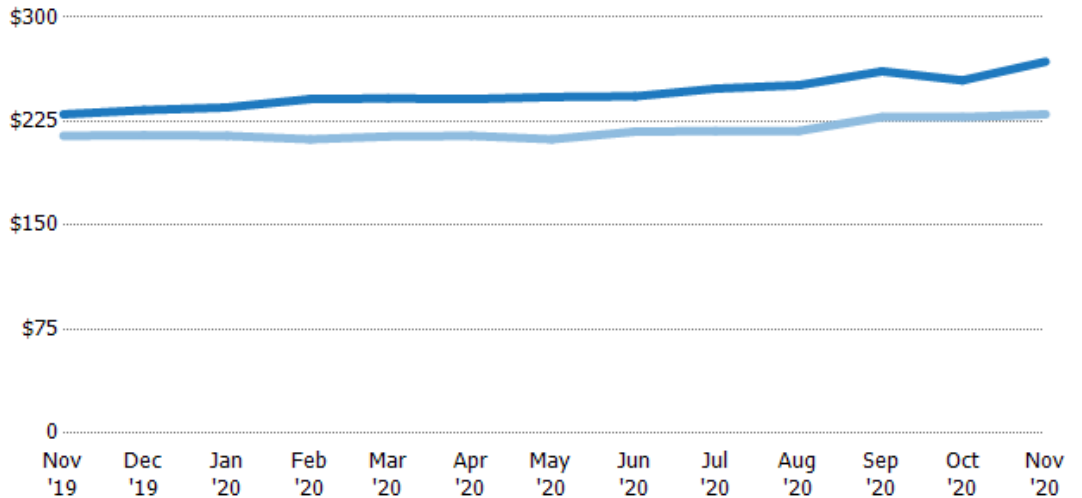
Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Nov '20	\$268	16.5%
Nov '19	\$230	7.2%
Nov '18	\$215	-5.4%



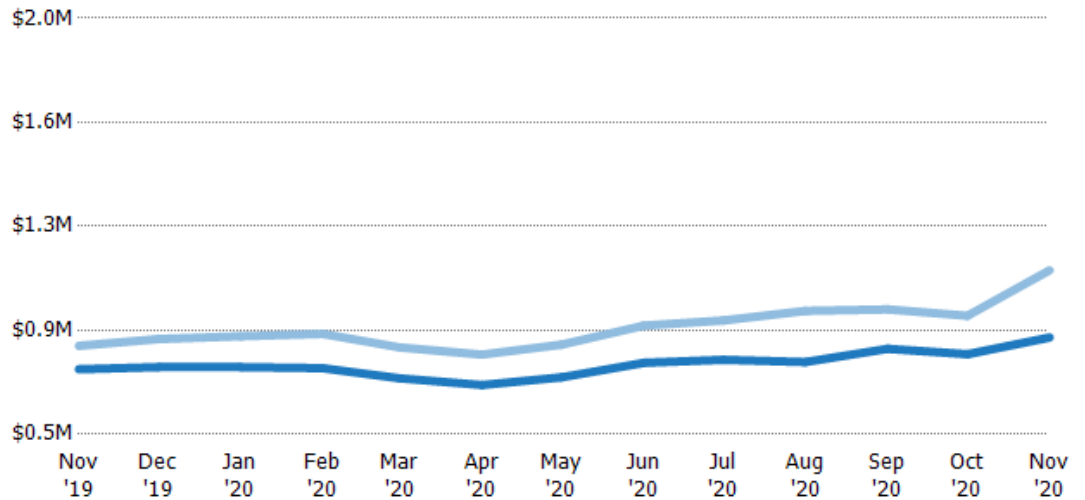
Current Year	\$230	\$233	\$235	\$241	\$242	\$241	\$243	\$243	\$249	\$251	\$261	\$255	\$268
Prior Year	\$215	\$215	\$215	\$212	\$214	\$215	\$212	\$218	\$218	\$218	\$228	\$228	\$230
Percent Change from Prior Year	7%	8%	10%	14%	13%	12%	14%	12%	14%	15%	14%	12%	17%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



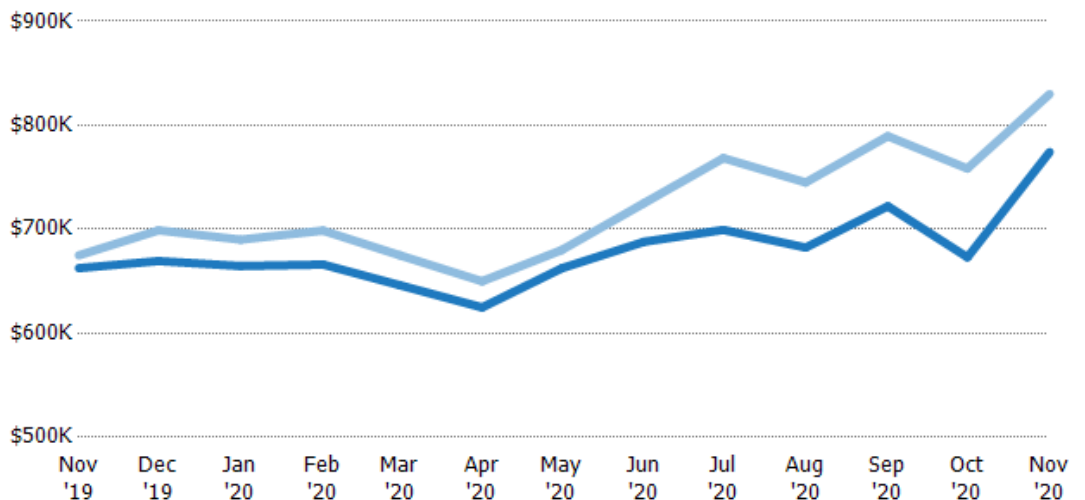
Avg Est Value	\$735K	\$742K	\$742K	\$738K	\$702K	\$678K	\$705K	\$758K	\$768K	\$761K	\$808K	\$789K	\$849K
Avg Listing Price	\$819K	\$843K	\$853K	\$862K	\$813K	\$787K	\$823K	\$892K	\$911K	\$945K	\$950K	\$927K	\$1.09M
Avg Listing Price as a % of Avg Est Value	111%	114%	115%	117%	116%	116%	117%	118%	118%	124%	118%	118%	129%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



Median Est Value	\$663K	\$669K	\$665K	\$666K	\$646K	\$625K	\$662K	\$688K	\$699K	\$682K	\$722K	\$673K	\$774K
Median Listing Price	\$675K	\$699K	\$690K	\$699K	\$675K	\$650K	\$680K	\$725K	\$768K	\$745K	\$790K	\$758K	\$830K
Med Listing Price as a % of Med Est Value	102%	104%	104%	105%	104%	104%	103%	105%	110%	109%	109%	113%	107%

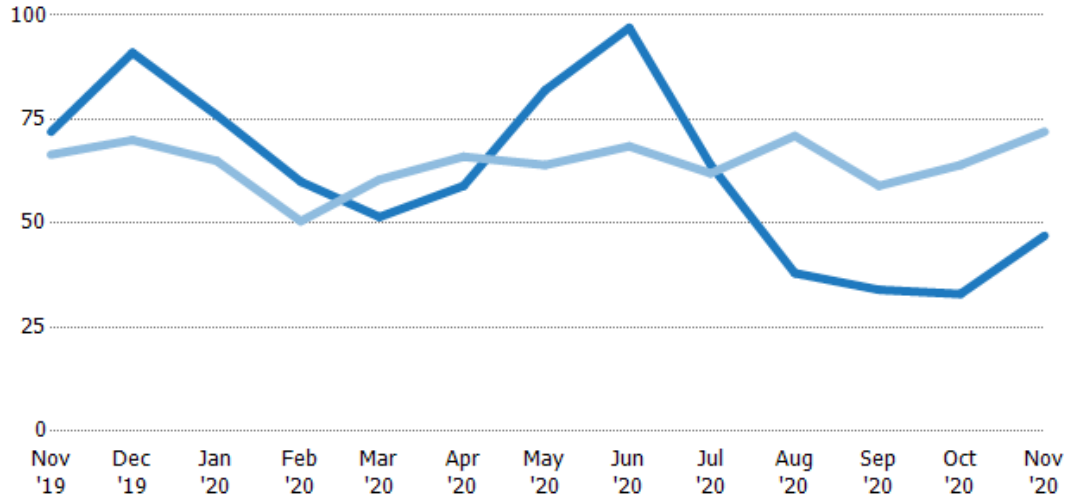
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Days	% Chg.
Nov '20	47	-34.7%
Nov '19	72	8.3%
Nov '18	66.5	-11.3%



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	72	91	76	60	51.5	59	82	97	64	38	34	33	47
Prior Year	66.5	70	65	50.5	60.5	66	64	68.5	62	71	59	64	72
Percent Change from Prior Year	8%	30%	17%	19%	-15%	-11%	28%	42%	3%	-46%	-42%	-48%	-35%

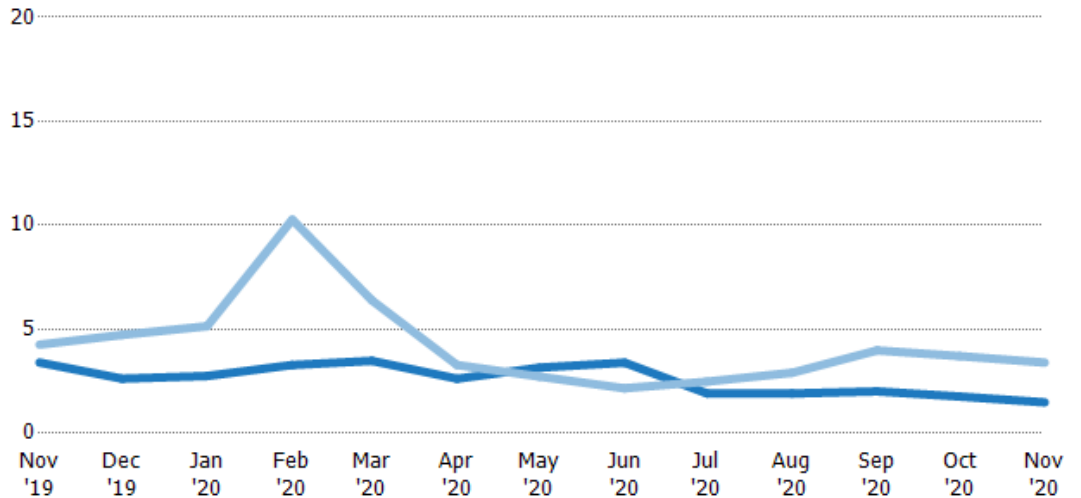
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Months	% Chg.
Nov '20	1.49	-56.3%
Nov '19	3.4	-20.2%
Nov '18	4.26	23.6%



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	3.4	2.63	2.75	3.28	3.48	2.62	3.16	3.4	1.92	1.91	2.01	1.77	1.49
Prior Year	4.26	4.73	5.15	10.3	6.39	3.28	2.73	2.16	2.48	2.91	3.98	3.71	3.4
Percent Change from Prior Year	-20%	-44%	-47%	-68%	-45%	-20%	16%	57%	-23%	-34%	-49%	-52%	-56%

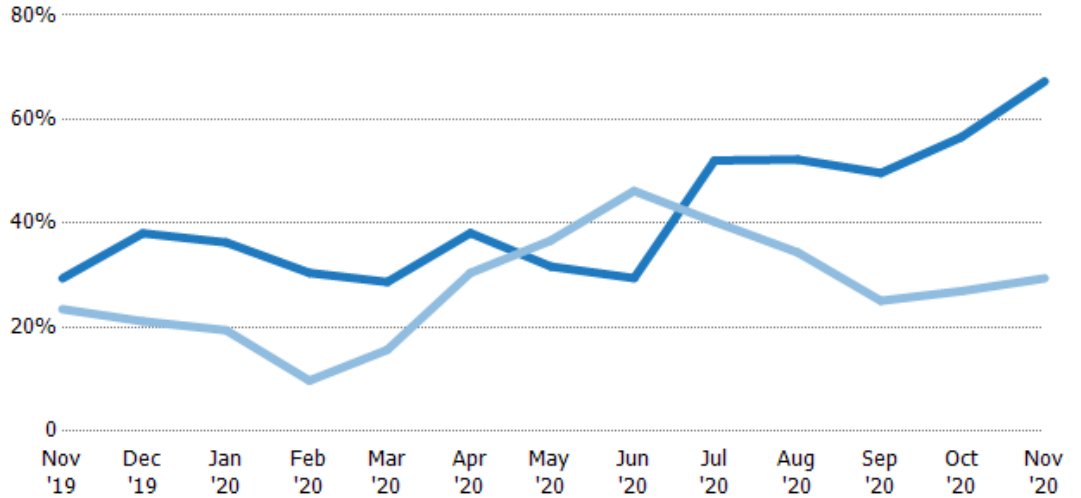
Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Rate	Chg.
Nov '20	67%	-37.9%
Nov '19	29%	-5.9%
Nov '18	23%	-19.1%



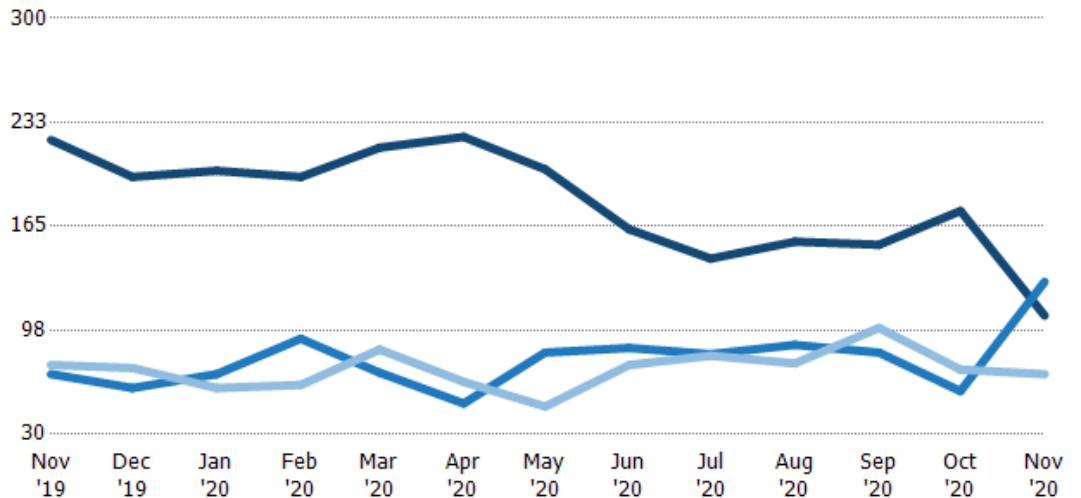
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	29%	38%	36%	30%	29%	38%	32%	29%	52%	52%	50%	57%	67%
Prior Year	23%	21%	19%	10%	16%	30%	37%	46%	40%	34%	25%	27%	29%
Change from Prior Year	-6%	-17%	-17%	-21%	-13%	-8%	5%	17%	-12%	-18%	-25%	-30%	-38%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Active	221	197	201	197	216	223	202	163	144	155	153	175	107
Pending	69	60	69	92	70	50	83	86	82	88	83	58	129
Sold	75	73	60	62	85	64	48	75	81	76	99	72	69

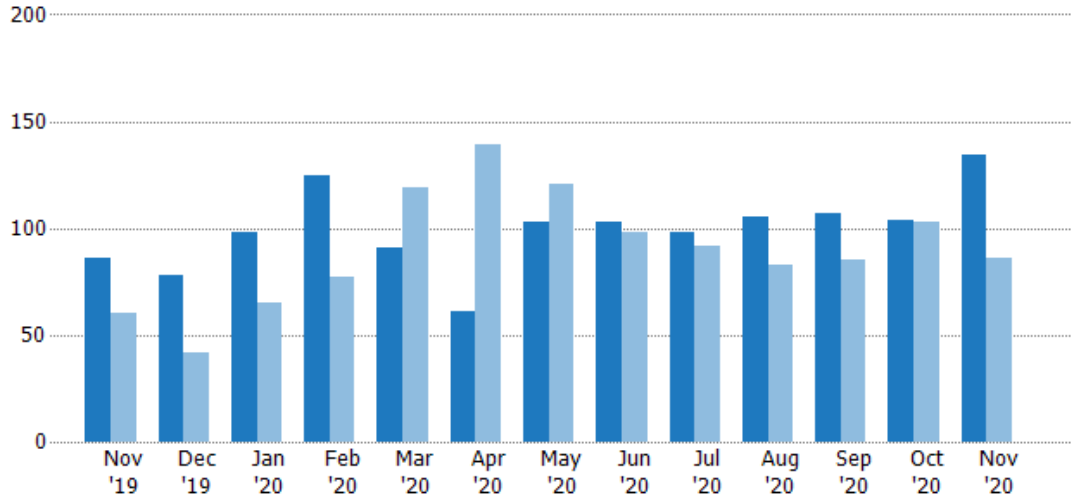
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Count	% Chg.
Nov '20	134	55.8%
Nov '19	86	43.3%
Nov '18	60	8.3%



Current Year	86	78	98	125	91	61	103	103	98	105	107	104	134
Prior Year	60	42	65	77	119	139	121	98	92	83	85	103	86
Percent Change from Prior Year	43%	86%	51%	62%	-24%	-56%	-15%	5%	7%	27%	26%	1%	56%

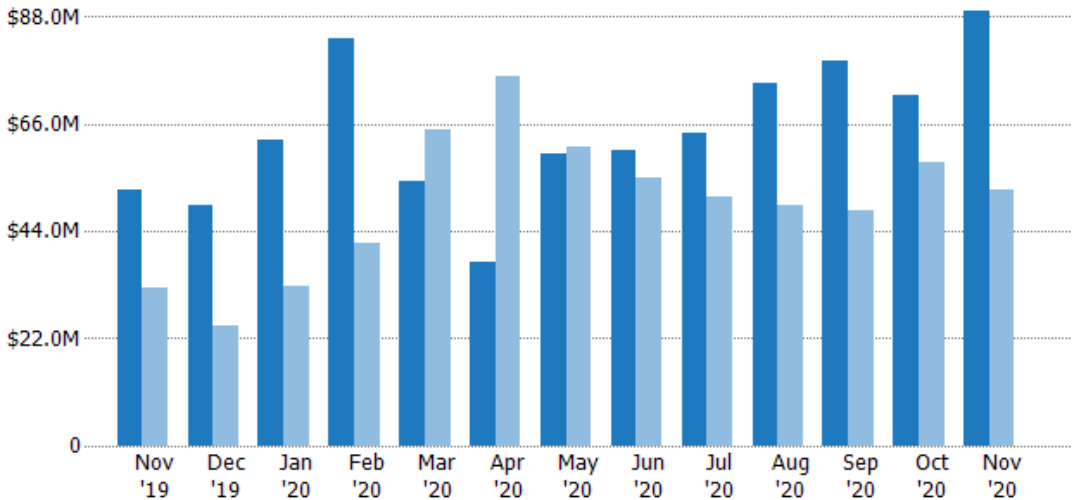
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Volume	% Chg.
Nov '20	\$89.3M	69.7%
Nov '19	\$52.6M	62.8%
Nov '18	\$32.3M	6.9%



Current Year	\$52.6M	\$49.3M	\$62.6M	\$83.6M	\$54.1M	\$37.7M	\$59.8M	\$60.7M	\$64.3M	\$74.4M	\$78.9M	\$71.9M	\$89.3M
Prior Year	\$32.3M	\$24.7M	\$32.8M	\$41.5M	\$65M	\$75.8M	\$61.2M	\$55.1M	\$51.2M	\$49.3M	\$48.2M	\$58.3M	\$52.6M
Percent Change from Prior Year	63%	100%	91%	102%	-17%	-50%	-2%	10%	26%	51%	64%	23%	70%

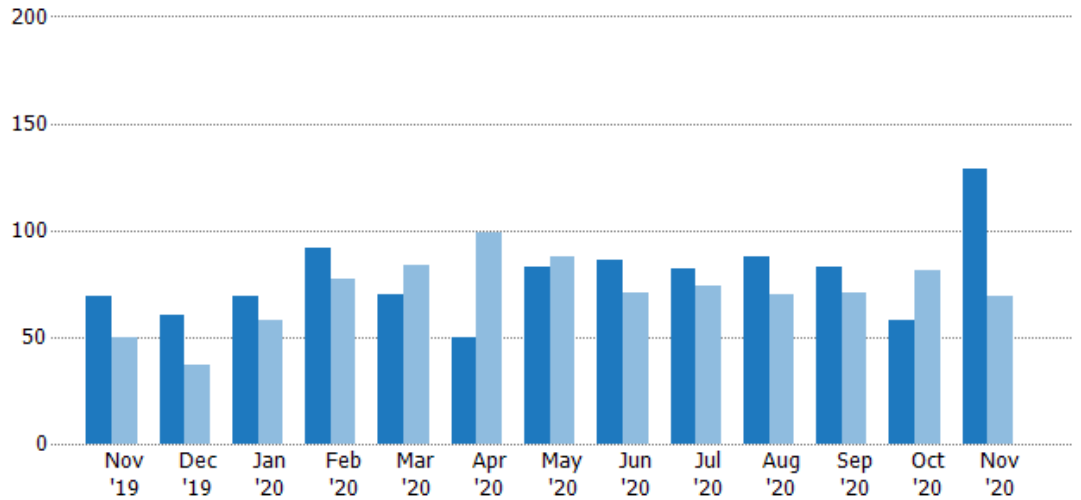
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Nov '20	129	87%
Nov '19	69	38%
Nov '18	50	2%



Current Year	69	60	69	92	70	50	83	86	82	88	83	58	129
Prior Year	50	37	58	77	84	99	88	71	74	70	71	81	69
Percent Change from Prior Year	38%	62%	19%	19%	-17%	-49%	-6%	21%	11%	26%	17%	-28%	87%

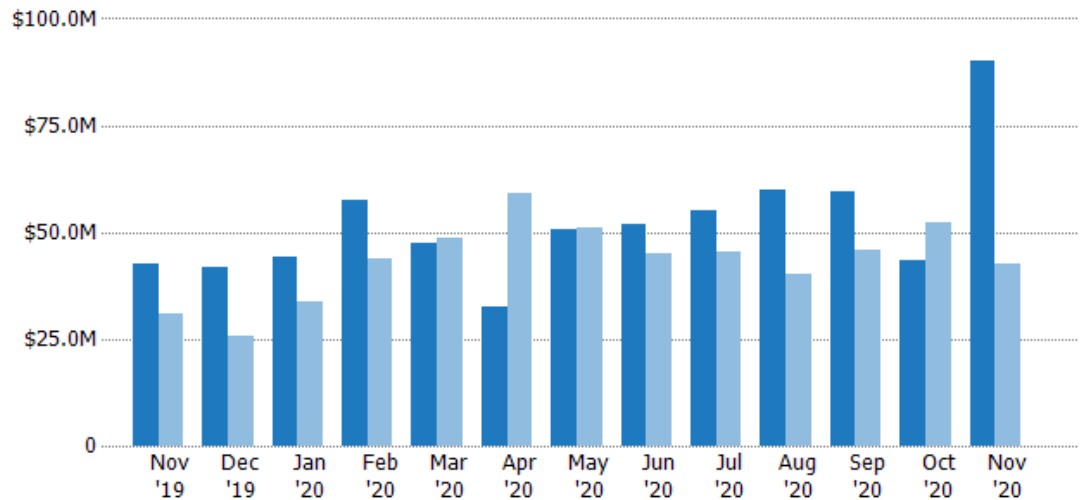
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Nov '20	\$90.2M	111.8%
Nov '19	\$42.6M	36.9%
Nov '18	\$31.1M	-9.4%



Current Year	\$42.6M	\$41.7M	\$44.3M	\$57.6M	\$47.4M	\$32.6M	\$50.6M	\$51.8M	\$55M	\$60M	\$59.4M	\$43.4M	\$90.2M
Prior Year	\$31.1M	\$25.6M	\$33.6M	\$43.7M	\$48.8M	\$59.2M	\$50.9M	\$44.8M	\$45.5M	\$40.3M	\$45.8M	\$52.2M	\$42.6M
Percent Change from Prior Year	37%	63%	32%	32%	-3%	-45%	-1%	15%	21%	49%	30%	-17%	112%

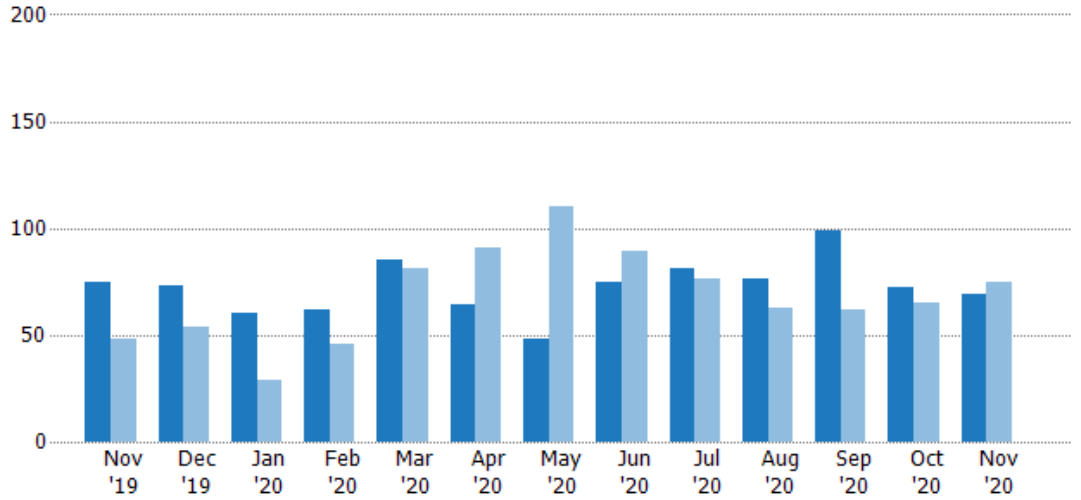
Closed Sales

The total number of residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Count	% Chg.
Nov '20	69	-8%
Nov '19	75	56.3%
Nov '18	48	37.5%



Current Year	75	73	60	62	85	64	48	75	81	76	99	72	69
Prior Year	48	54	29	46	81	91	110	89	76	63	62	65	75
Percent Change from Prior Year	56%	35%	107%	35%	5%	-30%	-56%	-16%	7%	21%	60%	11%	-8%

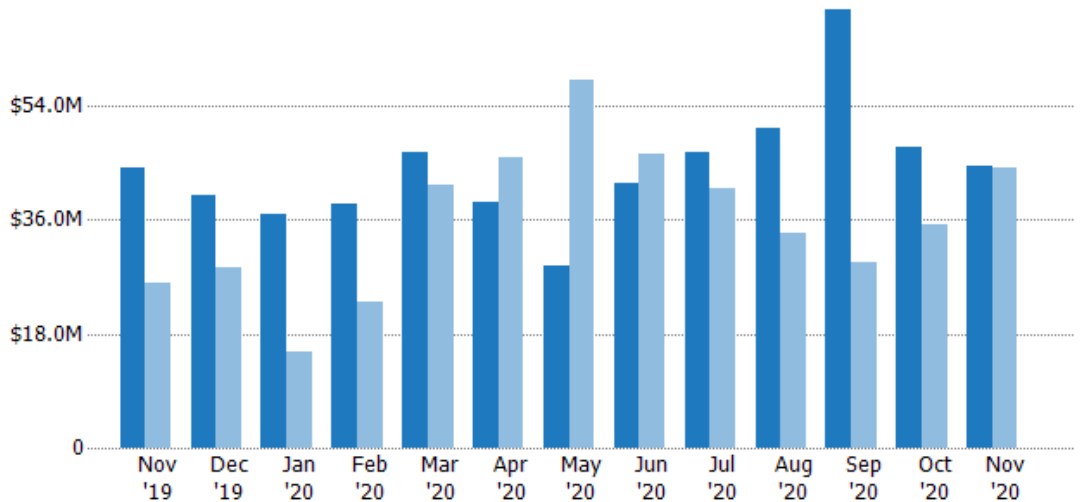
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Volume	% Chg.
Nov '20	\$44.4M	0.7%
Nov '19	\$44.1M	69.1%
Nov '18	\$26.1M	27.2%



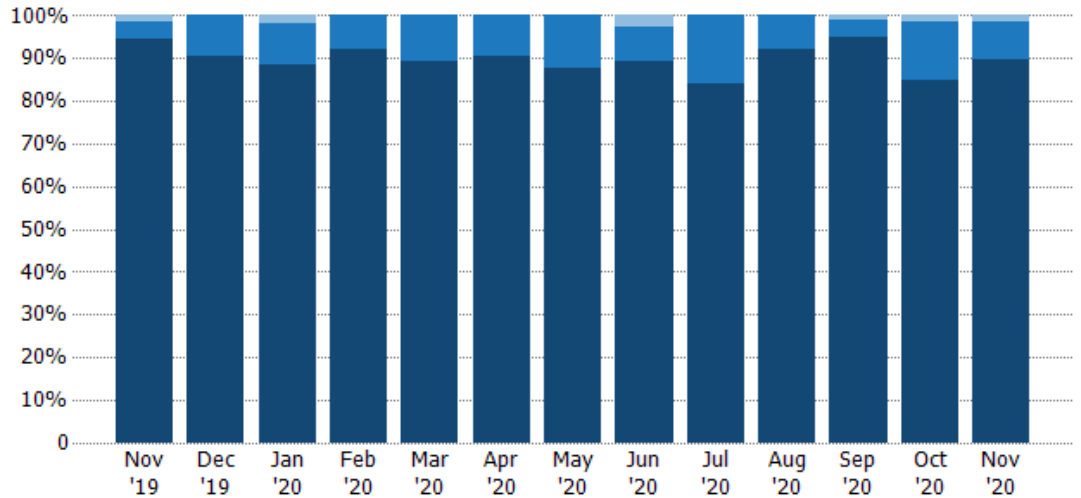
Current Year	\$44.1M	\$40M	\$36.9M	\$38.5M	\$46.6M	\$38.8M	\$28.9M	\$41.7M	\$46.7M	\$50.4M	\$69.1M	\$47.5M	\$44.4M
Prior Year	\$26.1M	\$28.6M	\$15.3M	\$23.2M	\$41.4M	\$45.9M	\$58M	\$46.3M	\$40.9M	\$34M	\$29.4M	\$35.3M	\$44.1M
Percent Change from Prior Year	69%	40%	142%	66%	13%	-15%	-50%	-10%	14%	49%	135%	34%	1%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



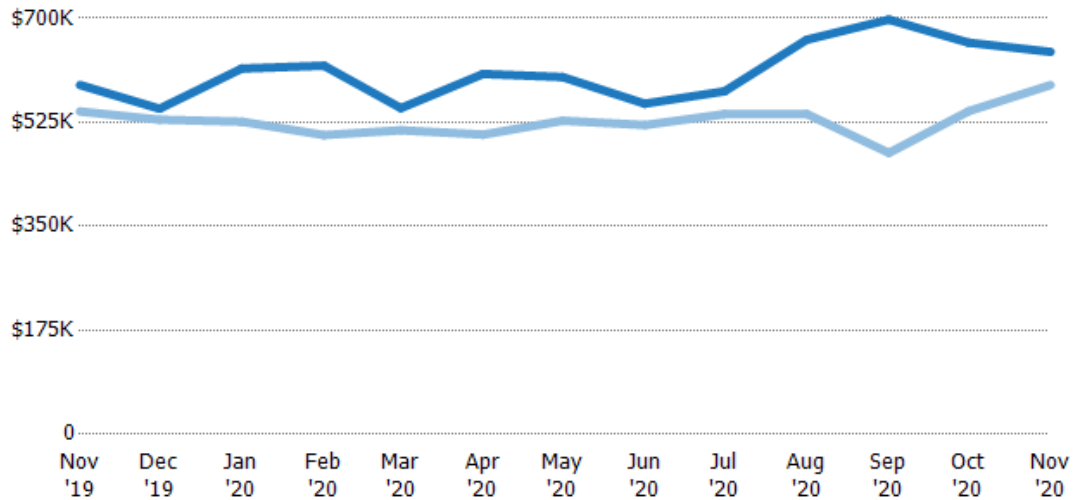
Property Type	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Mobile/Manufactured	1%	-	2%	-	-	-	-	3%	-	-	1%	1%	1%
Condo/Townhouse	4%	10%	10%	8%	11%	9%	13%	8%	16%	8%	4%	14%	9%
Single Family Residence	95%	90%	88%	92%	89%	91%	88%	89%	84%	92%	95%	85%	90%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



Month/Year	Price	% Chg.
Nov '20	\$644K	9.5%
Nov '19	\$588K	8.2%
Nov '18	\$543K	-7.5%

Property Type	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	\$588K	\$548K	\$615K	\$620K	\$549K	\$606K	\$601K	\$556K	\$577K	\$664K	\$698K	\$659K	\$644K
Prior Year	\$543K	\$529K	\$526K	\$503K	\$512K	\$504K	\$528K	\$520K	\$539K	\$539K	\$474K	\$544K	\$588K
Percent Change from Prior Year	8%	3%	17%	23%	7%	20%	14%	7%	7%	23%	47%	21%	9%

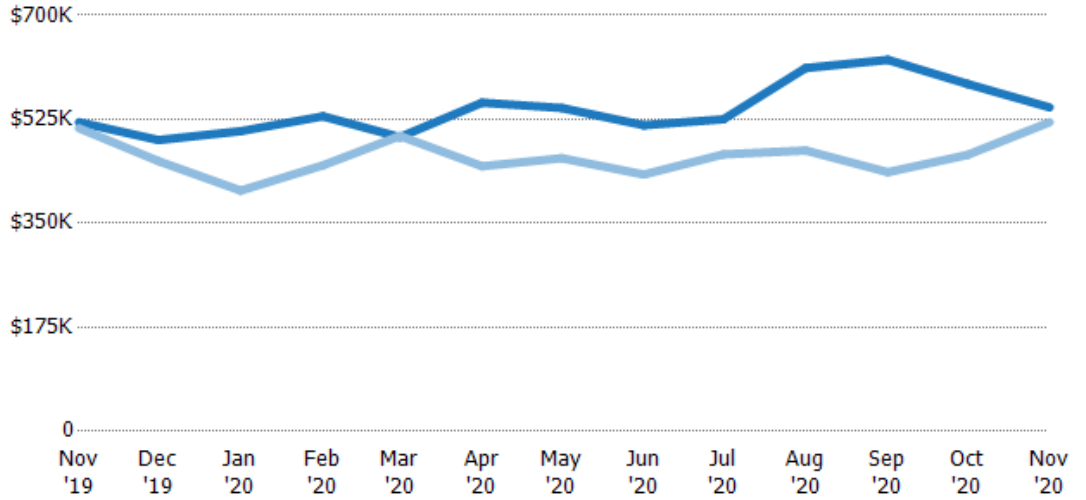
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price	% Chg.
Nov '20	\$545K	4.8%
Nov '19	\$520K	2%
Nov '18	\$510K	-12.2%



Current Year	\$520K	\$490K	\$505K	\$530K	\$495K	\$553K	\$544K	\$515K	\$525K	\$611K	\$625K	\$585K	\$545K
Prior Year	\$510K	\$455K	\$405K	\$448K	\$497K	\$446K	\$459K	\$432K	\$466K	\$473K	\$436K	\$465K	\$520K
Percent Change from Prior Year	2%	8%	25%	18%	0%	24%	18%	19%	13%	29%	43%	26%	5%

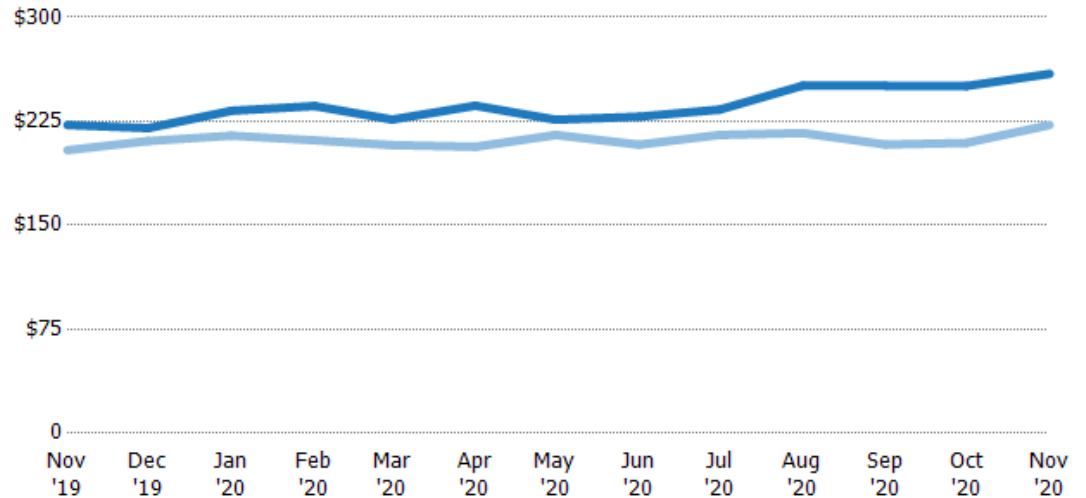
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Nov '20	\$259	16.6%
Nov '19	\$222	8.9%
Nov '18	\$204	-1%



Current Year	\$222	\$220	\$233	\$236	\$226	\$236	\$226	\$228	\$233	\$251	\$251	\$250	\$259
Prior Year	\$204	\$211	\$215	\$211	\$208	\$207	\$215	\$208	\$215	\$217	\$208	\$209	\$222
Percent Change from Prior Year	9%	4%	8%	12%	9%	14%	5%	10%	8%	16%	20%	20%	17%

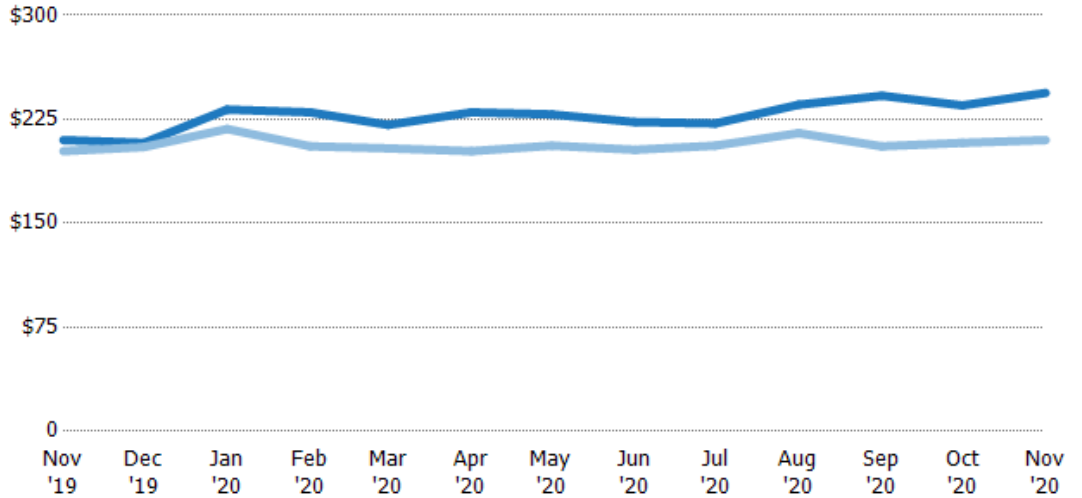
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Nov '20	\$244	16.2%
Nov '19	\$210	4%
Nov '18	\$202	-0.2%



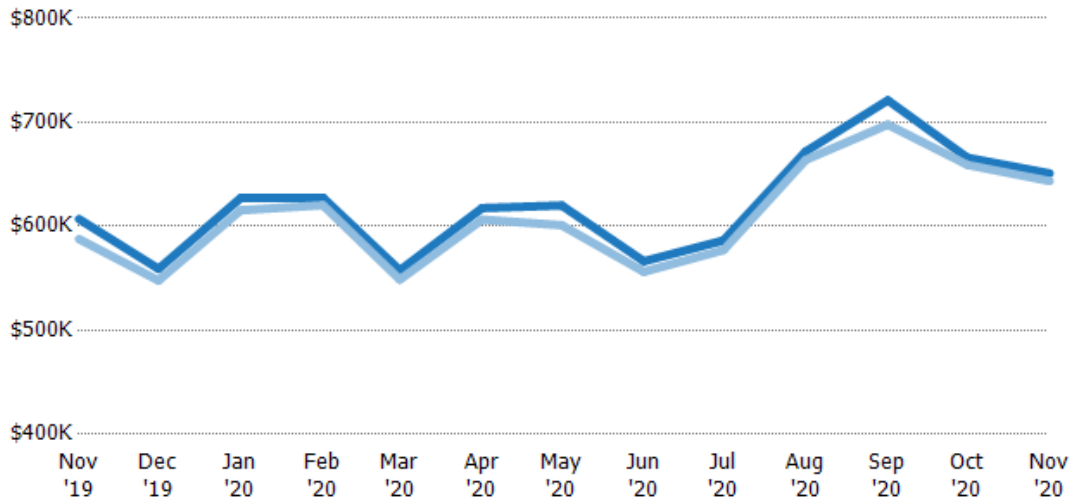
Current Year	\$210	\$208	\$232	\$230	\$221	\$230	\$229	\$223	\$222	\$236	\$242	\$235	\$244
Prior Year	\$202	\$205	\$218	\$206	\$204	\$202	\$206	\$203	\$206	\$215	\$206	\$208	\$210
Percent Change from Prior Year	4%	1%	6%	12%	8%	14%	11%	10%	8%	10%	18%	13%	16%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



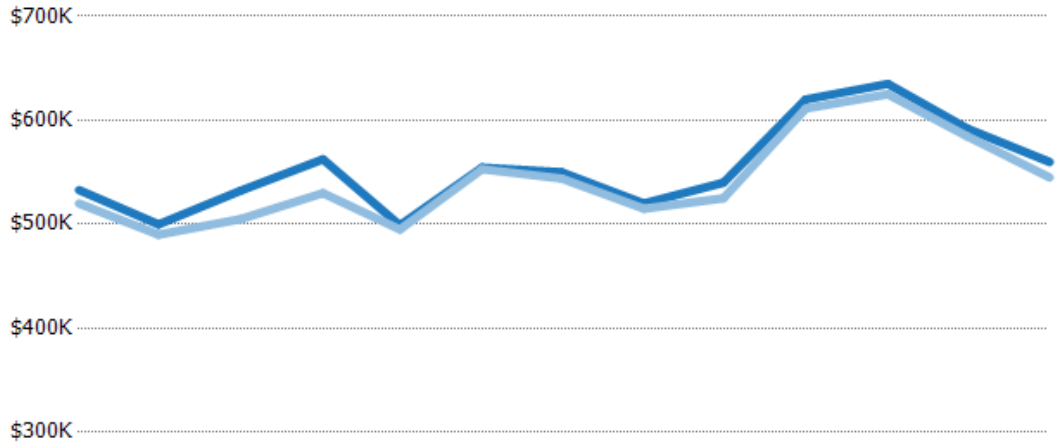
Avg List Price	\$607K	\$559K	\$627K	\$627K	\$558K	\$617K	\$620K	\$566K	\$586K	\$672K	\$721K	\$666K	\$651K
Avg Sales Price	\$588K	\$548K	\$615K	\$620K	\$549K	\$606K	\$601K	\$556K	\$577K	\$664K	\$698K	\$659K	\$644K
Avg Sales Price as a % of Avg List Price	97%	98%	98%	99%	98%	98%	97%	98%	98%	99%	97%	99%	99%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



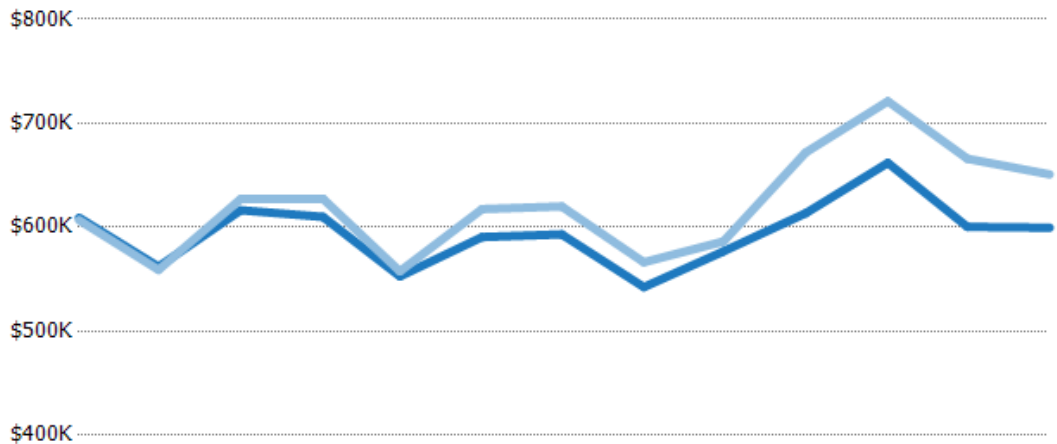
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Median List Price	\$533K	\$500K	\$532K	\$563K	\$499K	\$555K	\$550K	\$520K	\$540K	\$620K	\$635K	\$592K	\$560K
Median Sales Price	\$520K	\$490K	\$505K	\$530K	\$495K	\$553K	\$544K	\$515K	\$525K	\$611K	\$625K	\$585K	\$545K
Med Sales Price as a % of Med List Price	98%	98%	95%	94%	99%	100%	99%	99%	97%	99%	98%	99%	97%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



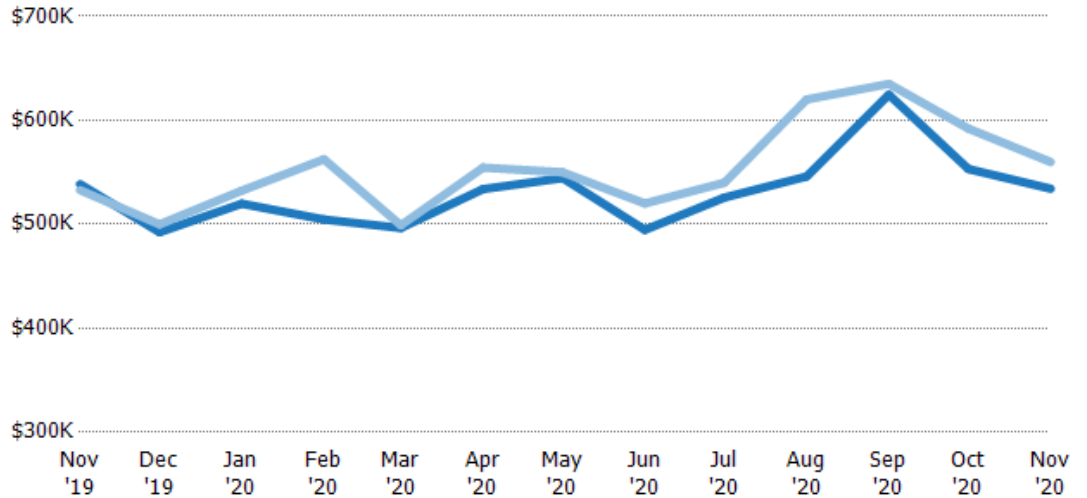
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Avg Est Value	\$609K	\$562K	\$616K	\$610K	\$553K	\$591K	\$593K	\$542K	\$577K	\$613K	\$662K	\$600K	\$600K
Avg Sales Price	\$607K	\$559K	\$627K	\$627K	\$558K	\$617K	\$620K	\$566K	\$586K	\$672K	\$721K	\$666K	\$651K
Avg Sales Price as a % of Avg Est Value	100%	99%	102%	103%	101%	105%	105%	104%	102%	110%	109%	111%	109%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



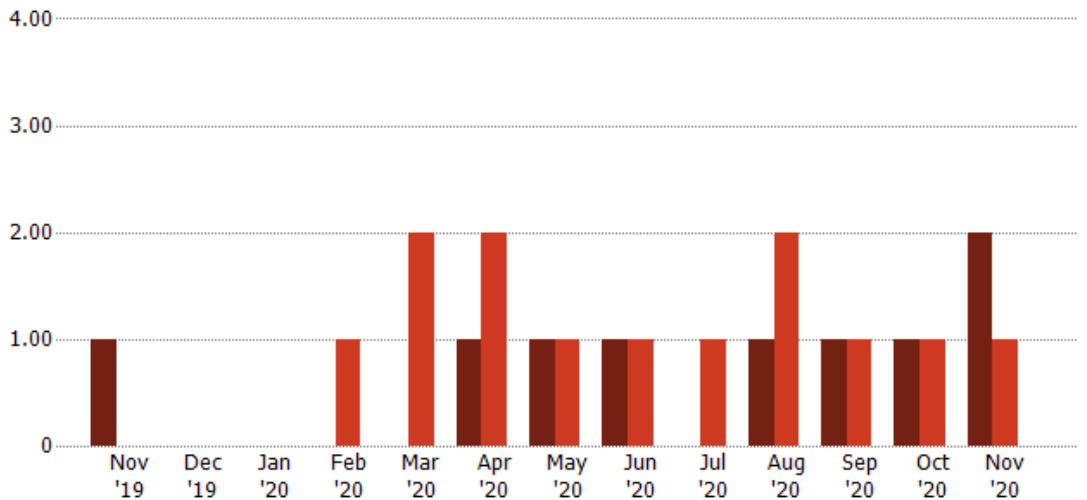
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Median Est Value	\$539K	\$492K	\$520K	\$505K	\$496K	\$534K	\$544K	\$495K	\$526K	\$546K	\$625K	\$553K	\$534K
Median Sales Price	\$533K	\$500K	\$532K	\$563K	\$499K	\$555K	\$550K	\$520K	\$540K	\$620K	\$635K	\$592K	\$560K
Med Sales Price as a % of Med Est Value	99%	102%	102%	111%	101%	104%	101%	105%	103%	114%	102%	107%	105%

Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



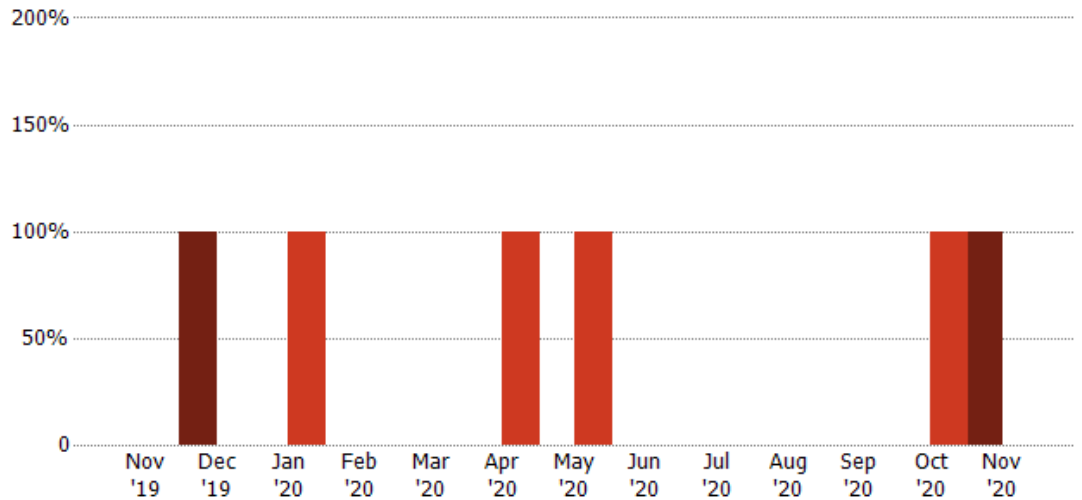
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	1	-	-	-	-	1	1	1	-	1	1	1	2
Prior Year	-	-	-	1	2	2	1	1	1	2	1	1	1
Percent Change from Prior Year	100%	-	-	-100%	-100%	-50%	0%	0%	-100%	-50%	0%	0%	100%

Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	-	1	-	-	-	-	-	-	-	-	-	-	1
Prior Year	-	-	1	-	-	1	1	-	-	-	-	1	-
Percent Change from Prior Year	-	100%	-100%	-	-	-100%	-100%	-	-	-	-	-100%	100%



Sales Activity by ZIP

Nov 2020

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85331	129	\$90,182,411	69	\$44,404,199	\$643,539	\$545,000	\$256	\$244	21

