

SCOTTSDALE  
AREA ASSOCIATION OF REALTORS®

• VIRTUAL MEETING •

# THE COMMERCIAL FORUM

Pre-register online: [srltr.org/CForum0224](http://srltr.org/CForum0224)

FREE

VIRTUAL



**When: Wednesday, February 24**

**GUEST SPEAKER:**

Tom Witt, Director Sales and Leasing | RE/MAX Professionals; Commercial Division  
Mr. Witt has held executive positions in the technology sector developing new products for both the commercial and military markets. His work has spanned roles in marketing, sales, business development and executive management.

**TOPIC:** Health Care Real Estate Trends

1. Cap Rate Trends and Forecast: pre-pandemic, during, and what's coming next.
2. New Development: will capital projects move forward in 2021?
3. Disrupters beyond COVID-19: What is on the horizon that will impact capital strategies.

Please join us...

Virtually this month!

Virtual meeting link and details will be emailed to all pre-registrants the day prior to the forum.

Open to all real estate industry professionals & partners.

- 8 - 8:15 a.m. Opening announcements / **property promotion**  
8:15 - 8:45 a.m. Presentation  
8:50 - 9 a.m. Q&A and closing remarks



## FUTURE DATES

Mar. 24th  
Apr. 28th  
May 26th  
Jun. 23rd

Connect with us on



## PROPERTY PROMOTION

Please tell us about your needs and current listings:

To submit your property, please email [commercial@ScottsdaleREALTORS.org](mailto:commercial@ScottsdaleREALTORS.org) by Monday prior to the meeting and attach a .PDF or .JPEG copy of your property flyer. Buyer needs may also be submitted.

You MUST attend the meeting via ZOOM to provide a one-minute narrative when your property/buyer need comes up for viewing.

## CONTACT

Amy Winski  
Commercial Council Chair  
[amy@1amcap.com](mailto:amy@1amcap.com)

Sabrina Walters  
Commercial Council Vice Chair  
[swrealtygroup@gmail.com](mailto:swrealtygroup@gmail.com)

**Inspect-It 1st®**  
PROPERTY INSPECTION  
Greater Phoenix Metro

Martin Lenich  
Inspect-It 1st Greater Phoenix Metro  
Office: [GreaterPhoenixMetro@InspectIt1st.com](mailto:GreaterPhoenixMetro@InspectIt1st.com)  
480-471-6781

Get your brand in front of the right audience!

Become a marketing partner with the

Commercial Forum today.

Email [commercial@scottsdalerealtors.org](mailto:commercial@scottsdalerealtors.org)

*Helena Donohoe*  
480.818.8274  
[hdonohoe@atsdaz.com](mailto:hdonohoe@atsdaz.com)  
[www.AmericanTitleServiceAgency.com](http://www.AmericanTitleServiceAgency.com)

