



BROKER LICENSE COURSE

March 8 – April 14, 2021

Mondays - Thursdays 9am to 1pm

Unit 1 Unit 2	Mon. 3/8/21	<ul style="list-style-type: none"> ▪ Arizona Real Estate Law & ADRE ▪ Broker Licensing
Unit 3 Unit 4	Tues. 3/9/21	<ul style="list-style-type: none"> ▪ Licensing & Regulation ▪ Employment Agreements, Compensation, Teams & Recovery Fund
Unit 5 Unit 6	Wed. 3/10/21	<ul style="list-style-type: none"> ▪ Subdivisions & Timeshares ▪ AZ Commissioner’s Rules – Part 1 General Info and Advertising
Unit 7 Unit 8	Thurs. 3/11/21	<ul style="list-style-type: none"> ▪ AZ Commissioner’s Rules – Part 2 Professional Conduct ▪ AZ Commissioner’s Rules – Part 3 Professional Conduct & Broker Supervision
Unit 9 Unit 10	Mon. 3/15/21	<ul style="list-style-type: none"> ▪ Property & Government Rights ▪ Area & Acreage Math, Land Development & Zoning
Unit 11 Unit 12	Tues. 3/16/21	<ul style="list-style-type: none"> ▪ Encumbrances & Liens ▪ Contracts & Real Estate Employment Agreements
Unit 13 Unit 14	Wed. 3/17/21	<ul style="list-style-type: none"> ▪ Options & Rights of First Refusal, Agency & Real Estate Brokerage – Part 1 ▪ Agency & Real Estate Brokerage – Part 2
Unit 15 Unit 16	Thurs. 3/18/21	<ul style="list-style-type: none"> ▪ Commission Math & Purchase Contracts – Part 1 ▪ Purchase Contracts – Part 2
Unit 17 Unit 18	Mon. 3/22/21	<ul style="list-style-type: none"> ▪ Finance Instruments, Payment Plans & Loan Types ▪ Loan Clauses, FHA, VA & Conventional Loans, Loan Fees & Qualifying
Unit 19 Unit 20	Tues 3/23/21	<ul style="list-style-type: none"> ▪ Primary & Secondary Markets, Seller Financing, Loan Assumption, Loan Fraud & Crowd Funding & Financial Math ▪ Federal Regulations
Unit 21 Unit 22	Wed 3/24/21	<ul style="list-style-type: none"> ▪ Fair Housing & ADA ▪ Appraisal Basics
Unit 23 Unit 24	Thurs 3/25/21	<ul style="list-style-type: none"> ▪ Appraisal Comparison, Cost Approaches & Income Property Terminology ▪ Appraisal Income Approaches
Unit 25 Unit 26	Mon. 3/29/21	<ul style="list-style-type: none"> ▪ Environmental Issues ▪ Estates in Real Property
Unit 27 Unit 28	Tues. 3/30/21	<ul style="list-style-type: none"> ▪ Leases & Commercial Building Terminology ▪ Methods of Ownership & Taking Title
Unit 29 Unit 30	Wed. 3/31/21	<ul style="list-style-type: none"> ▪ Group Ownership, Condos, Cooperatives & Ownership Transfer ▪ Deeds
Unit 31 Unit 32	Thurs. 4/1/21	<ul style="list-style-type: none"> ▪ Title Insurance & Uniform Commercial Code ▪ Settlement & Prorations
Unit 33 Unit 34	Mon. 4/5/21	<ul style="list-style-type: none"> ▪ Income Tax Aspects of Real Estate ▪ Mortgages, Deeds of Trust & Foreclosures
Unit 35 Unit 36 Unit 37	Tues. 4/6/21	<ul style="list-style-type: none"> ▪ Land Contracts, Distressed Transactions & Fix & Flips ▪ Arizona Property Taxes ▪ Assessments, Mechanics Liens & Homestead Exemptions
Unit 38 Unit 39	Wed. 4/7/21	<ul style="list-style-type: none"> ▪ Arizona Residential Landlord Tenant Act ▪ Property Management & Planned Communities
Unit 40 Unit 41	Thurs. 4/8/21	<ul style="list-style-type: none"> ▪ Arizona Water Law ▪ Land Descriptions
Unit 42 Unit 43	Mon. 4/12/21	<ul style="list-style-type: none"> ▪ Business Accounting ▪ ADRE Audits
Unit 44	Tues. 4/13/21	<ul style="list-style-type: none"> ▪ Review
Unit 45	Wed. 4/14/21	<ul style="list-style-type: none"> ▪ Review